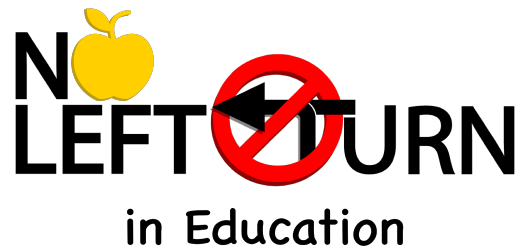


**The total amount of  
Invoices paid by Gwinnett  
County between July  
2022 and October 2022  
according to the FOIA  
invoices we received on  
EL Education =  
\$4,983,151.44 for ELA  
curriculum k-5,  
student/teacher courses,  
Kiddom and a EL  
Education Skills course  
for some grades**



TEACHERS TEACH | STUDENTS LEARN | PARENTS IN CHARGE

**No Left Turn in Education  
requested and paid for the  
FOIA's in this document.  
They were requested and  
made available by the  
Gwinnett County, GA School  
District in early 2022 for the  
purpose of researching EL  
Education in Gwinnett  
County Schools.**



TAX ID # 06-1576405

## CURRICULUM SERVICES AGREEMENT

This Curriculum Services Agreement (“CSA”) outlines costs and services related to the partnership between Gwinnett County Public Schools and EL Education. During this period, EL Education will provide a package of curriculum implementation services to school and/or district staff. Changes to this CSA require an Addendum that must be written by the EL Education partnership manager and signed by both parties.

### District Information:

Name of District: Gwinnett County Public Schools

Street or P.O. Box: 437 OLD PEACHTREE ROAD NW 437 OLD PEACHTREE RD NW

City, State, Zip: SUWANEE, GA, 30024

District Phone: 6783016000 District

Fax:

District Website: <http://publish.gwinnett.k12.ga.us/gcps/home/public>

Superintendent or Principal:

Principal's Phone:

Principal's Email:

### Key Contacts

To be completed by Gwinnett County Public Schools:

#### Contract/Billing Contact

Name	Billing Address	Email	Phone

#### Professional Development Liaison

Name	PD Liaison Address	Email	Phone



## SUMMARY OF SERVICES AND COSTS

Quantity	Service	Dates	Institute Title (If applicable)	Maximum Participants	Rate	Cost
9 (days)	Strategic Planning Day	9/1/2022 - 6/30/2023		50	\$5,300	\$47,700
11 (days)	Instructional Coaching Crew	9/1/2022 - 6/30/2023		100	\$9,400	\$206,800
84 (days) Each school receives 2 days of coaching	Coaching Day	9/1/2022 - 6/30/2023		1675	\$2,650	\$222,600
3 (2-day sessions)	Implementation Monitoring and Data Collection: Calibration and Guided Implementation Support	9/1/2022 - 6/30/2023		25	\$3,675	\$88,200
4 (days)	Quarterly Leadership Launch	9/1/2022 - 6/30/2023		25	\$9,400	\$37,600
3 (paid slots) 6 (gratis slots) Total 9 slots	EL Education Virtual Summit	9/1/2022 - 6/30/2023		9	\$600	\$1,800
2 (days)	Preparing to Teach (Unpacking Modules) Coaching Session	9/1/2022 - 6/30/2023		1675	\$4,700	\$314,900
3 (days)	Strategic Planning Day	6/1/2022 - 8/31/2022		50	\$5,000	\$15,000





1 (day)	Instructional Coaching Crew	6/1/2022 - 8/31/2022		100	\$4,500	\$18,000
1 (day)	EL Education K-8 Language Arts Curriculum: Teacher Launch	6/1/2022 - 8/31/2022		1675	\$4,500	\$301,500
1 (day)	EL Education K-8 Language Arts Curriculum - All Leaders, Coaches, and Teachers	6/1/2022 - 8/31/2022		125	\$4,500	\$22,500
2 (days)	K-2 Reading Foundations Skills Block: Teacher Launch	6/1/2022 - 8/31/2022		925	\$9,000	\$333,000
1 (day)	Preparing to Teach (Unpacking Modules) Coaching Session	6/1/2022 - 8/31/2022		1675	\$4,500	\$301,500
1,675 (user logins)	Self-Paced Online Professional Learning Courses	6/1/2022 - 8/31/2022		1675	\$100	\$167,500

**Total Cost: \$2,393,500**

Prices are inclusive of EL Education staff travel and prep time. Gwinnett County Public Schools will be responsible for providing appropriate meeting space. EL Education does not provide meals or supplies to workshop participants. EL Education will provide printed materials as needed to support the workshop(s).

Dates of service will be established between EL Education staff and Gwinnett County Public Schools.

#### **Payment Schedule**

EL Education requires a purchase order (PO) or payment in full by using a payment plan as selected below.



EL Education will invoice Gwinnett County Public Schools according to the payment plan. If Gwinnett County Public Schools is making payment using a purchase order (PO), payment in full must be received within thirty (30) days of the service. Gwinnett County Public Schools agrees to pay to EL Education the amount indicated in each invoice by the due date reflected on that invoice. If Gwinnett County Public Schools fails to pay any invoice payments, late charges equal to 1.5% of billable invoice amount per month shall also be payable by Gwinnett County Public Schools to EL Education. In addition, the failure of Gwinnett County Public Schools to fully pay any fees within thirty (30) days after the applicable due date will be deemed a material breach of this Agreement and

EL Education may, in addition to any other remedy it may have, suspend its performance of the Services and/or terminate this Agreement. Any suspension or termination does not relieve Gwinnett County Public Schools of obligations to past pay due fees or late charges.

Gwinnett County Public Schools agrees to schedule contracted direct service days at least thirty (30) days in advance of the requested date. Any needed cancellations should be communicated to EL Education no later than fourteen (14) days prior to the scheduled service. Cancellations made within fourteen (14) days of the identified delivery date may not be rescheduled and may be charged as a delivered direct service day.

**Pre-Identified Payment Plan is listed below (if applicable):**

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**If not pre-identified, please select the appropriate payment plan (if applicable):**

**PURCHASE ORDER OPTION:** Gwinnett County Public Schools will make full payment using a purchase order (PO). **EL Education encourages the use of Purchase Orders when possible. For districts that can issue an official Purchase Order, the Purchase Order should be issued within thirty (30) days of executing this agreement.** The (PO) will be paid in full by the Gwinnett County Public Schools on or before **7/2/2023**. EL Education will invoice Gwinnett County Public Schools up to thirty (30) days prior to **7/2/2023**.

**AND/OR**

One payment of full amount is due on:	
---------------------------------------	--

**PAYMENT PLAN OPTION 1:**

**PAYMENT PLAN OPTION 2:**

An initial payment of:		is due on:	
A final payment of:		is due on:	

**PAYMENT PLAN OPTION 3:**

An initial payment of:		is due on:	
A second payment of:		is due on:	
A final payment of:		is due on:	



All payments should be sent to:

EL Education, Inc.  
C/o Accounts Receivable  
247 West 35th Street, 8th Floor  
New York, NY 10001 Phone:  
212-239-4455  
Fax: 212-239-8287

## **RESERVATION OF INTELLECTUAL PROPERTY**

In connection with the CSA entered into between EL Education and Gwinnett County Public Schools, EL Education, its agents, employees, or representatives may disclose practices and materials that are the intellectual property of EL Education, including but not limited to: participant notebooks for Professional Services Institutes or Hybrid Coaching days; EL Education Library Resources – EL Education-branded Professional Learning Packs; and keynotes and other customized materials for delivery at Conferences or Institutes (hereinafter, the “Content”). The Content is being disclosed for the purpose of implementing the package of curriculum implementation services at Gwinnett County Public Schools.

The Content is intellectual property owned by EL Education and it may be disclosed to Gwinnett County Public Schools in hard copy format, electronic format, downloadable media format, and/or may be available for viewing and/or downloading via the EL Education Library web portal. No license or other rights of any kind are granted or conveyed by the act of transmitting or making available proprietary or copyrighted Content to Gwinnett County Public Schools under this CSA, except for the limited license to use the Content is expressly provided to Gwinnett County Public Schools in this CSA. Any use of the Content in contravention of the terms set forth herein is a violation of the CSA and U.S. Copyright law.

The entire right, title, and interest in the intellectual property rights and the Content made available to Gwinnett County Public Schools in furtherance of the CSA entered into with EL Education, including all copyright, patent, trademark, trade secret, or other legal rights shall remain the exclusive property of EL Education. Gwinnett County Public Schools, its employees, agents, and representatives are permitted to use the Content within Gwinnett County Public Schools for the any non-commercial use, but shall be prohibited from sharing, distributing, or disseminating the Content to institutions or individuals outside of Gwinnett County Public Schools. No license or other rights of any kind are granted to Gwinnett County Public Schools under this CSA to reproduce the Training provided by EL Education staff for other internal Gwinnett County Public Schools or external audiences. Gwinnett County Public Schools further agrees that it will not reproduce the training provided by EL Education staff for other internal Gwinnett County Public Schools or external audiences without EL Education’s consent. Upon separation from employment with Gwinnett County Public Schools employees, agents, or representatives of Gwinnett County Public Schools, who received training from EL Education staff and Content belonging to EL Education are prohibited from using or reproducing the Content and/or Training provided by EL Education to Gwinnett County Public Schools.

Any violation of the provisions in this section may be the basis for termination of the CSA by EL Education. Gwinnett County Public Schools acknowledges that the Content and Training are valuable to EL Education and that EL Education may not have an adequate remedy at law for a breach of the CSA related to the permissible use of the Content and Training. Gwinnett County Public Schools acknowledges that EL Education reserves the right to pursue any necessary remedies, at law or in





equity, including but not limited to injunctive relief, consequential damages, liquidated damages, and attorneys' fees.

#### **NOTICES**

All notices, reports, requests, or other communications given pursuant to this Cooperation Agreement shall be made in writing, shall be delivered by hand delivery, overnight courier service, fax, or electronic mail, and shall be deemed to have been duly given when delivered to the respective party at the notice and contact addresses listed above.

#### **DATA SHARING:**

EL Education tracks the annual academic progress and demographics of our school and district partners. These data are used to create reports for internal and external stakeholders, to support continuous improvement and to build an evidence-based case for the EL Education model of school reform. In addition, this information allows coaches and School Leaders to track progress towards Credentialing requirements, set yearly goals and identify evidence on Work Plans. The terms of the data sharing requirements applicable to this Cooperation Agreement are set out in the Data Sharing Agreement annexed hereto as Appendix B, signed by both parties, and incorporated by reference herein and made a part of this agreement.

#### **PHOTO/VIDEO RELEASE**

EL Education staff periodically take and/or use photographs, audio, and/or video recordings of teachers and students for purposes of publicizing and promoting the EL Education program. Gwinnett County Public Schools agrees to secure necessary consents, as required by law, from students (their parents or guardians) and teachers for their images and work to be featured in these photographs or recordings. Gwinnett County Public Schools will provide EL Education with a list of all students and teachers who have not provided consent or have otherwise opted out of recording and EL Education agrees not to record those students and teacher or publish their images. Gwinnett County Public Schools acknowledges that EL Education is relying on this provision in its future use of photos/audio and/or video recordings as it deems appropriate, whether for educational and/or promotional purposes.

#### **ORDER OF PRIORITY**

Should EL Education and Gwinnett County Public Schools sign another Agreement in addition to this CSA, the service payment terms, and intellectual property reservations set forth in this CSA shall govern in the event of a conflict.

#### **DEFAULT AND CURE:**

In the event that either party hereto defaults in the performance of any of its material duties or obligations under this CSA, including failure to make any payments due under this CSA, and such default is not cured within thirty (30) days after written notice is given to the defaulting party specifying the default, then the party not in default may terminate this CSA, after given written notice thereof to the defaulting party.

#### **INDEMNIFICATION CLAUSE:**

EL Education assumes the responsibility for the negligence of its own employees, appointees or agents, while acting in the scope of their employment, and will defend its own employees, appointees or agents in the event of any claim for damages or lawsuits for any remedy.

**ATTORNEY FEES:**

The parties agree that if any suit or action at law, in equity, or through arbitration is filed to enforce any of the terms of this CSA, the prevailing party shall be entitled to recover from the other party its reasonable attorney's fees, costs and disbursements in addition to any other relief to which that party may be entitled.

**CHOICE OF LAW AND FORUM:**

The laws of the United States and the State of Georgia will govern this CSA. Any action relating to this CSA must be brought in the Federal or State Courts located in Georgia, and its district (if applicable) consent to the jurisdiction of such courts.

**SEVERABILITY:**

If any provision of this CSA is deemed illegal, invalid, void or otherwise unenforceable in whole or in part, that provision shall be severed or shall be enforced only to the extent legally permitted, and the remainder of the provision and the CSA shall remain in full force and effect. With respect to a particular application, if any provision of this CSA is deemed to be invalid, void or unenforceable, such term or provision shall retain full force and effect in respect to all other applications.

**SURVIVAL:**

All provisions of this CSA relating to Gwinnett County Public Schools intellectual property rights, and Gwinnett County Public Schools payment obligations shall survive the termination or expiration of this CSA.

**NO WAIVER:**

EL Education's failure to enforce the strict performance of any provision of this agreement will not constitute a waiver of EL Education's right to subsequently enforce such provision or any other provisions under this CSA.

**DIVERSE WORKFORCE CLAUSE:**

Gwinnett County Public Schools expressly acknowledges and agrees that EL Education is an equal opportunity employer and promotes a diverse workforce, and that any policies, remarks, gestures, or behaviors by Gwinnett County Public Schools in connection with this Agreement that are discriminatory toward or offensive to individuals on the basis of sex, race, color, national origin or citizenship status, age, religion, sexual orientation, marital status, pregnancy and parental status, HIV status, gender identity and expression, status with regard to public assistance, status as a veteran, or physical or mental disability may be brought to the attention of Gwinnett County Public Schools for investigation and will be promptly and equitably investigated and responded to by Gwinnett County Public Schools pursuant to applicable law and regulation.

**NO THIRD-PARTY BENEFICIARIES:**

This CSA is for the sole benefit of the parties hereto and their respective successors and permitted assigns and nothing herein, express or implied, is intended to or shall confer upon any other person or entity any legal or equitable right, benefit or remedy of any nature whatsoever under or by reason of the terms of this Agreement.

**TERMINATION:**

The parties acknowledge that this CSA is subject to the terms of O.C.G.A. § 20-2-506(b). Gwinnett County Public Schools shall have the absolute right to terminate this CSA without further obligation at the end of each calendar year. In the event Gwinnett County Public Schools exercises its right to terminate this Agreement at the end of any calendar year, the Gwinnett County Public Schools shall provide EL Education with written notice sent on or before December 1 of the current year. The total obligation of Gwinnett County Public Schools for the calendar year of execution shall not exceed \$\_\_\_\_\_; the total obligation of Gwinnett County Public Schools for 2023 shall not exceed \$\_\_\_\_\_; the total obligation of Gwinnett County Public Schools for 2024 shall not exceed \$\_\_\_\_\_; the total obligation of Gwinnett County Public Schools for 2025 shall not exceed \$\_\_\_\_\_.

**GEORGIA SECURITY AND IMMIGRATION COMPLIANCE ACT:**

EL Education, and any other party engaging in the physical performance of services on behalf of the Gwinnett County Public Schools within the State of Georgia under this CSA, shall comply with the provisions of the Georgia Security and Immigration Compliance Act (O.C.G.A. §§ 13-10-90 & 13-10-91) and the Rules of the Georgia Department of Labor implementing the Georgia Security and Immigration Compliance Act (Rules 300-10-1-.01 through 300-10-1-.09). EL Education agrees to execute and comply with the Contractor Affidavit and Agreement attached as Appendix E. Further, in the event EL Education hires any subcontractor to be engaged in the physical performance of services on behalf of Gwinnett County Public Schools within the State of Georgia under the CSA, EL Education will require that the subcontractor comply with the requirements of the Georgia Security and Immigration Compliance Act (O.C.G.A. §§ 13-10-90 & 13-10-91), the Rules of the Georgia Department of Labor implementing the Georgia Security and Immigration Compliance Act (Rules 300-10-1-.01 through 300-10-1-.09) and execute a Subcontractor Affidavit on the Subcontractor Affidavit provided in Rule 300-10-01-.08 or a substantially similar form. EL Education further agrees to maintain records of the Subcontractor Affidavit(s) and lower tier subcontractor affidavits for each subcontractor (of any tier) performing physical services on behalf of Gwinnett County Public Schools within the State of Georgia under the Agreement as required by the Georgia Security and Immigration Compliance Act and to provide copies of such Affidavit(s) to the Customer within five (5) days of receipt

**APPROVALS:**

EL Education and Gwinnett County Public Schools agree to the above costs, intellectual property reservations, and scope of services from 4/19/2022 to 8/31/2023. Each Signatory certifies that it has the authority to sign and enter into this CSA on behalf of the party it represents and agrees to be bound by the terms of this CSA.





By signing this agreement, you attest that you are authorized to sign on behalf of Gwinnett County Public Schools.

EL Education Representative

Authorized District Signatory

Title

Title

Chief Financial Officer

*Sherman J. Carter*

6/10/2022

Date

Date

Please return a signed copy of the entire agreement and the purchase order to [bpt@eleducation.org](mailto:bpt@eleducation.org) or via fax at [413-461-3505](tel:413-461-3505).

## APPENDIX A – DESCRIPTION OF SERVICES

### SCHOOL-BASED PROFESSIONAL DEVELOPMENT SERVICES

#### DIRECT SERVICE DAYS

Direct service Days include professional development and technical assistance provided by EL Education staff that is focused on the goals and outcomes articulated in the work plan. Direct service days may also include days during which EL Education staff accompany a group of teachers from the school to an EL Education professional development event to provide further intensive work. The costs associated with direct school services also cover:

- Time the school designer uses to plan the direct service work and create materials for the school.
- Time the school designer uses to work with teachers electronically or by phone, such as providing feedback on expedition plans, writing reports for the school, planning future professional development with the principal and/or instructional guide, and ongoing consulting or planning time for the school with the Partnership Director or School Designers.
- All EL Education staff travel costs to and from the school.

*Please note: All Direct School Service days must be used before August 31, 2023. No days can be carried into the next EL Education fiscal year that begins on September 1, 2023, and ends on August 31, 2024.*

### OFF-SITE PROFESSIONAL DEVELOPMENT INSTITUTES REGISTRATION TERMS





By signing this agreement, you attest that you are authorized to sign on behalf of Gwinnett County Public Schools.

EL Education Representative

Chief Financial Officer

*Sherman J. Carter*

Date

Authorized District Signatory

Title

Title

*Director of Purchasing*

6/10/2022

Date

*11.21.22*

Please return a signed copy of the entire agreement and the purchase order to [bpt@eleducation.org](mailto:bpt@eleducation.org) or via fax at 413-461-3505.

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- All EL Education staff travel costs to and from the school.

*Please note: All Direct School Service days must be used before August 31, 2023. No days can be carried into the next EL Education fiscal year that begins on September 1, 2023, and ends on August 31, 2024.*

### OFF-SITE PROFESSIONAL DEVELOPMENT INSTITUTES REGISTRATION TERMS

# Education

## Institute Registration

For institutes occurring between September 1, 2022, and August 31, 2023, schools with signed contracts and no outstanding balances from the 2021-2022 school year will be able to register for institutes beginning on Monday, August 8, 2022. Registration is required to attend all institutes. Purchase of an institute slot in a service agreement does not guarantee a seat at an institute.

### National Conference Registration

Registration for the EL National Conference will begin on Monday, August 8, 2022.

### Registration Confirmation

Confirmations are e-mailed within 48 hours after processing your registration. If you do not receive a confirmation, please contact Nicole Graziano, Client Services Manager at [ngraziano@eleducation.org](mailto:ngraziano@eleducation.org).

Please **do not book nonrefundable airline tickets** without confirmation that your registration has been received and processed.

### **Cancellation Policy**

If you are unable to attend an event for which you have registered, please notify Nicole Graziano [ngraziano@eleducation.org](mailto:ngraziano@eleducation.org) in writing at LEAST fourteen (14) calendar days before the event or the partner will be charged use of a slot. Applicable slots will be deducted if cancellation occurs less than fourteen (14) calendar days before an institute, because EL Education will not be able to fill the spot.

All institute slots must be used before August 31, 2023. No slots can be carried over into the next EL Education fiscal year that begins on September 1, 2023. In the event that the partner designee desires to substitute one purchased slot for another equally priced slot, s/he can do so with written permission of the EL Education Partnership Manager as long as the change occurs at least fourteen (14) calendar days prior to the purchased institute start date. **Substitutions are NOT permitted if the purchased institute has already occurred or is within fourteen (14) days of occurring.**

Partners may also register for EL Education events outside of contract and be invoiced later. The fourteen-day cancellation policy would still apply.

### **There are three exemptions to this policy:**

- You test positive for COVID-19
- Someone in your household tests positive for COVID-19
- According to the [CDC](https://www.cdc.gov), COVID-19 rates are high at either the event location or where you live and you are therefore no longer comfortable traveling.

EL Education reserves the right to cancel programs because of low registration, state of emergency, or pandemic conditions. In the event of cancellation, EL Education will notify participants at least ten (10) days in advance of the event. EL Education is not responsible for cancellation charges related to travel and lodging.

### **Special Accommodations**



EL Education aims to provide an inclusive, welcoming, accommodating environment to all those who participate in program offerings. Please notify EL Education at the time you register if you need a special accommodation (i.e., ASL interpreter, materials ahead of time) by emailing Stephanie Bishop, Director, Professional Learning Experiences (sbishop@eleducation.org).

### **Full Participation**

The school designee must take responsibility for travel arrangements to ensure that participants arrive on time and stay for the entire event.

### **COVID-19 Policy for EL Education In-Person Events**

As an education organization, the safety of our students and educators is paramount. Participants at EL Education events attend from all over the world, then return to their own schools and families. In order to keep our EL community as safe as possible, we are taking the following precautions for our in-person events:

#### **Vaccination**

All attendees must provide documentation that they are fully vaccinated as defined by the CDC guidelines which may evolve over time. "Fully vaccinated" is currently defined by the CDC as two weeks after getting a 2-dose series of an mRNA COVID-19 vaccine (Pfizer-BioNTech or Moderna) or a single-dose COVID19 vaccine (Johnson & Johnson). While the CDC does not currently require boosters in order to be considered fully vaccinated, we will be monitoring our policies and updating them to reflect CDC guidelines. If a participant cannot provide documentation that they are fully vaccinated, they may not attend the event.

#### **COVID-19 Testing**

EL Education requires all in-person participants to show proof of a negative COVID-19 test (either PCR or rapid test) within 24 hours of the start of the event. We strongly encourage participants to test prior to leaving for the event, but if you are unable to test beforehand, there will be rapid tests available to you upon arrival.

#### **Masks**

Depending on the configuration of the meeting space(s), current COVID-19 positivity rates, and policies in the city/state where the event is being held, face masks may be required when indoors. EL Education will share more details about mask policies leading up to the event.

#### **Documentation**

EL Education has partnered with Crowdpass to verify vaccination records and test results in a secure environment. Participants will download an app prior to the event and will need to upload their vaccination information and negative test results in order to be cleared for entry.

### **APPENDIX A REVIEW COMPLETED:**

Initialed: EL Education Representative

A handwritten signature in black ink, appearing to be 'sfc'.

Initialed: District Signatory

A handwritten signature in blue ink, appearing to be 'PA'.





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Initialed: EL Education Representative

A handwritten signature in black ink, appearing to be 'sfc'.

Initialed: District Signatory

## AGREEMENT

### INTRODUCTION

EL Education is fiercely focused on equity for all children. All children deserve schools that foster their unique abilities, give them real opportunity to achieve high academic standards, and help them take their full place in a society for which they are well prepared when they leave school. EL Education believes data to be an essential lever for improving and promoting quality implementation of our Language Arts Curriculum to ensure improved outcomes for all students. To this end, EL Education partners with Districts in reviewing data on a continual basis, using the results to inform strategic planning and professional learning for district staff.

This Data Sharing Agreement (“Data Agreement”) dated 6/10/2022 is entered by and between (“District”) and EL Education for the purpose of establishing the roles and responsibilities of each party with respect to sharing data to assess implementation and outcomes related to the EL Education Language Arts Curriculum.

### RECITALS

WHEREAS, EL Education seeks to improve student achievement and teacher practice through the combination of EL Education’s Language Arts Curriculum, powerful professional learning, strategic planning, and deep expert coaching support.

WHEREAS, the District has adopted EL Education’s Language Arts Curriculum and The District and EL Education desire to track implementation progress toward mutual goals including documenting teacher and student impact.

NOW THEREFORE, in consideration of the mutual covenants, terms and conditions set forth herein, the parties do hereby agree as follows:

#### 1. Scope of the Data Sharing Agreement.

The Parties agree that EL Education has the authority to collect, analyze, and use evidence to investigate and improve the impact of EL Education’s Language Arts Curriculum and Professional Services on student achievement, quality of instruction, and teacher practice in the manner set forth in the Curriculum Services agreement with Gwinnett County Public Schools for the 2022-2023 school year, dated 6/10/2022, and which this agreement is intended to serve as a supplemental appendix. This includes data collected and reported in the EL Education Dimensions Data Platform (see Terms and Conditions of Use). The district agrees to share data listed in Section 2 below.

#### 2. Data to be Shared by the District with EL Education.

- A. **Interim Assessment Data:** Aggregate (at class, grade, school, and district levels that *do not include individual student identifying information*) student literacy assessment data, including (name interim assessments used by the school) ...



...or similar interim assessments.

- B. **Benchmark Assessment Data:** District-collected data from beginning, middle, and end-of year benchmark assessments from the EL Education Language Arts Curriculum.
- C. **Student Work Samples:** We request removal of any identifiable student information from Gwinnett County staff, before sharing with us. De-identified student work samples either from assessments or daily work from assignments within EL Education's K-8 Language Arts Curriculum. Samples should have any identifiable student data removed by Gwinnett County staff before sharing with EL Education.
- D. **State Assessment Data:** Aggregate (at class, school, and/or district levels that do not include individual student identifying information) assessment data for relevant school years to investigate impact on student performance.
- E. **Online Teacher Surveys:** District administered surveys completed by teachers implementing the EL Education Language Arts Curriculum. Included only if relevant to implementation of the EL Education Language Arts Curriculum.
- F. **Classroom Walkthroughs:** Short classroom visits conducted by EL Education staff and/or District staff that are non-evaluative and focused on implementation of the Language Arts Curriculum only.

### 3. Data to be Shared by EL Education with the District.

- A. **Classroom Walkthroughs:** Walkthrough (consistent with the above description) reports focused on implementation of the EL Education Language Arts Curriculum completed by EL Education partnership staff and/or District staff individually or in groups in the EL Education Dimensions Data Platform.
- B. **Teacher or Leader Surveys:** Surveys focused on implementation of the EL Education Language Arts Curriculum completed by implementing teachers in the EL Education Dimensions Data Platform. These surveys are anonymous and do not require registration or log-in.

### 4. District Responsibilities under the Data Sharing Agreement.

The district agrees to perform the following activities during the term of the Data Sharing Agreement:

- A. Share de-identified data mentioned in Section 2 at the beginning-of-year, mid-year, and end-of-year data meetings with additional meetings held as necessary, unless other time points are expressly noted in the Curriculum Services agreement with Gwinnett County Public Schools for the 2022-2023 school year.

- B. For additional necessary analyses (included or in addition to those listed in Section 2), District data and/or research teams will work with EL Education to create data files or reports of de-identified data.





## **5. EL Education’s Responsibilities under the Data Sharing Agreement.**

EL Education shall conduct the data collection and reporting in compliance with all applicable state and federal laws, rules, regulations. EL Education undertakes to perform the following activities during the term of this Data Sharing Agreement:

- A. Share data mentioned in Section 3 at the beginning-of-year, mid-year, and end-of-year data meetings with additional meetings held as necessary, unless other time points are expressly noted in the Curriculum Services agreement with Gwinnett County Public Schools for the 2022-2023 school year.
- B. Provide access and training to identified district staff in performing Walkthroughs focused on implementation of the EL Education Language Arts Curriculum in the EL Education Dimensions Data Platform.
- C. Develop and administer teacher and leader surveys focused on implementation of the EL Education Language Arts Curriculum through the EL Education Dimensions Data Platform.
- D. Analyze assessment, survey, and Walkthrough data as necessary.
- E. Create and distribute reports documenting analyses related to implementation of the EL Education Language Arts Curriculum. Data will be reported in aggregate and will not identify individual students, teachers, or school leaders.

## **6. Confidentiality and Data Security.**

- A. EL Education will comply with applicable state and federal laws and regulations regarding data use, access, and confidentiality.
- B. EL Education nor any individuals affiliated with them, will provide or disclose any data reports unless authorized in writing by the district or as required by law.
- C. EL Education will ensure that all shared data, or created datasets containing shared data, will be stored in an area that is physically safe from access by unauthorized persons at all times. Data that is maintained in electronic format will be kept safe from unauthorized access, through such means as being stored on a password-protected, encrypted file server.

## **7. Points of Contact - Data/Research Function.**

Each Party hereby will designate in writing one or more individuals within their own organization to act as a Data Liaison—the point of contact responsible for managing performance of the data collection, analyses, and sharing functions of this agreement.

**For District:**



Name:

Title:

Address:

Email address:

Phone number:

**For EL Education:**

Name: Elizabeth Freitag

Title: Associate Director, Partnership Development

Address: 247 W. 35<sup>th</sup> St. Fl. 8 New York, NY. 10001

Email address: efreitag@eleducation.org Phone  
number:

**8. Notices.**

All notices, reports, requests, or other communications given pursuant to this Agreement shall be made in writing, shall be delivered by hand delivery, overnight courier service, fax, or electronic mail, shall be deemed to have been duly given when delivered to the respective party at the notice and contact addresses listed above.

**9. Liability.**

Neither party shall be liable to the other for any property that is consumed, damaged, or destroyed in the performance of this Agreement, unless it is due to the gross negligence or willful misconduct of the party, or an employee or agent, of the party.

**10. Miscellaneous Provisions.**

**10.1. Governing Law.** The construction, validity, performance and effect of this Agreement will be governed by the laws of the United States and the State of Georgia. Any action relating to this Agreement must be brought in the Federal or State Courts located in Georgia and the District consents to the jurisdiction of such courts.

**10.2. Severability.** The illegality or invalidity of any provision of this Agreement shall not impair, affect, or invalidate any other provision of this Agreement.

**10.3. Assignment.** Neither this Agreement, nor any rights or obligations of any party hereunder, shall be assigned or otherwise transferred by either party without the prior written consent of the other party.

**10.4. Independent Parties.** The relationship of the parties to this Agreement is that of independent parties and not agents, joint venturers, or partners. Each party will maintain sole and exclusive control over its personnel, operations, and locations.



**10.5. Entire Agreement.** This

Agreement constitutes the entire agreement between the parties concerning the subject matter of this Agreement and supersedes any prior understanding or written or oral agreement.

**10.6. Counterparts.** This Agreement may be executed in counterparts, each of which shall be deemed an original and which together shall constitute one and the same instrument. The parties may rely on facsimile or electronically transmitted signature pages as if such facsimile or electronically transmitted pages were originals.

**APPENDIX B REVIEW COMPLETED:**

EL Education Representative  
Title

Chief Financial Officer

Date

Authorized District Signatory Title

6/10/2022

Date

**APPENDIX C - EXCUSED PERFORMANCE; FORCE MAJEURE EVENT**

If a party wishes to excuse performance under the Agreement as a consequence of an Event of Force Majeure (as defined below), it shall as soon as possible following the occurrence or date of commencement of such Event of Force Majeure, provide Notice to the other party of the nature and expected duration of such Event of Force Majeure and shall thereafter keep the other Party informed until such time as, in its sole judgment, it is able to perform its obligations.

Subject to the proviso at the end of this subsection, neither the partner nor EL Education shall be considered in breach of this Agreement to the extent that performance of their respective obligations is prevented by an Event of Force Majeure that arises after the date of such Notice; provided, however nothing contained herein shall be construed to excuse the partner's obligation to pay EL Education for services rendered prior to the date of such Notice.

For purposes of this Agreement, "Event of Force Majeure" means an event beyond the control of the partner and EL Education, which prevents a party from complying with any of its obligations under this Agreement, including but not limited to:





**10.5. Entire Agreement.** This

Agreement constitutes the entire agreement between the parties concerning the subject matter of this Agreement and supersedes any prior understanding or written or oral agreement.

**10.6. Counterparts.** This Agreement may be executed in counterparts, each of which shall be deemed an original and which together shall constitute one and the same instrument. The parties may rely on facsimile or electronically transmitted signature pages as if such facsimile or electronically transmitted pages were originals.

**APPENDIX B REVIEW COMPLETED:**

EL Education Representative  
Title

Chief Financial Officer

*Sherman J. Carter*

Date

*[Signature]*  
Authorized District Signatory Title

*Director of Purchasing*

6/10/2022

*11.21.22*

Date

**APPENDIX C - EXCUSED PERFORMANCE; FORCE MAJEURE EVENT**

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Subject to the proviso at the end of this subsection, neither the partner nor EL Education shall be considered in breach of this Agreement to the extent that performance of their respective obligations is prevented by an Event of Force Majeure that arises after the date of such Notice; provided, however nothing contained herein shall be construed to excuse the partner's obligation to pay EL Education for services rendered prior to the date of such Notice.

For purposes of this Agreement, "Event of Force Majeure" means an event beyond the control of the partner and EL Education, which prevents a party from complying with any of its obligations under this Agreement, including but not limited to:



- a. act of God (such as, but not limited to, pandemic, fires, explosions, earthquakes, drought, tidal waves and floods);
- b. war, hostilities (whether war be declared or not), invasion, act of foreign enemies, mobilization, requisition, or embargo;
- c. contamination by radio-activity from any nuclear fuel, or from any nuclear waste from the combustion of nuclear fuel, radio-active toxic explosive, or other hazardous properties of any explosive nuclear assembly or nuclear component of such assembly;
- d. physical or geological conditions or the presence of hazardous materials or waste of a nature or in locations, quantities, concentrations or conditions which could not reasonably have been expected by the parties;
- e. riot, strike, lock out, work stoppage, labor dispute or such other industrial action or disorder, unless solely restricted to personnel of City Year; or
- f. acts or threats of terrorism.

If as a result of an Event of Force Majeure a school serviced under this Agreement is closed and that closure lasts for a period of forty-five (45) calendar days or longer, EL Education and the partner shall meet and in good faith negotiate mutually acceptable modifications to the Agreement. If after one hundred eight (180) days from the Notice of an Event of Force Majeure, the parties are unable to agree on modified terms of this Agreement, either the District or EL Education may give to the other a Notice of termination.

#### COVID19

A. **EL Education's Discretion in Assessing COVID-19 Safety Risks.** Gwinnett County Public Schools and EL Education acknowledge and agree that EL Education and its staff, who will be providing onsite services, has the sole discretion of assessing the severity of the COVID-19 safety risks it encounters on-site. If, at any time, EL Education and/or its staff determines, at its sole discretion, that the facility where the on-site services are to be provided, or any persons present at the facility pose a COVID-19 safety risk, EL Education may elect any of the following remedies:

1. Provide the services remotely via Zoom or such other virtual streaming program as may be selected by EL Education instead of in-person. For any services being provided remotely, Gwinnett County Public Schools hereby consents to the audio and video recording of the program, and agrees to secure necessary consents, as required by law, from students (their parents or guardians) and teachers for their images, voices, and work to be, and agrees that EL Education may use such recordings, as it deems appropriate, whether for educational and/or promotional purposes..
2. Reschedule the in-person services to a mutually agreeable date/time. If, on the rescheduled date/time, EL Education determines, at its sole discretion, that the facility and/or persons present at the facility constitute a COVID-19 safety risk, EL Education may cancel the in-person services that were scheduled to be provided. Gwinnett County Public Schools acknowledges that it may not be entitled to any refund or price adjustment for the canceled services.

B. **COVID-19 Related Governmental, Regulatory Orders/Restrictions.** Gwinnett County Public Schools and EL Education acknowledge a demand or requirement of any governmental authority or any



political subdivision or any department or regulatory agency thereof, including quarantine restrictions, stay-at-home orders or any requirements or restrictions of a similar nature related to COVID-19, may prohibit the on-site services to be provided by EL Education and its staff under this Agreement. EL Education’s nonperformance in providing on-site services under this provision shall be excused. In such circumstances, at EL Education’s sole discretion, it may elect to provide its services remotely as described and in accordance with Section (c) (1) above. If EL Education is prohibited from providing on-site services under these circumstances, and Gwinnett County Public Schools refuses remote delivery of the services by EL Education, Gwinnett County Public Schools acknowledges that it is not entitled to any refund or contract price adjustment for the canceled service.

**APPENDIX C REVIEW COMPLETED:**

EL Education Representative

\_\_\_\_\_  
Authorized School/District Signatory Date  
Date

Chief Financial Officer

\_\_\_\_\_  
*Sherman J Carter*

Title

6/10/2022

\_\_\_\_\_  
Title





political subdivision or any department or regulatory agency thereof, including quarantine restrictions, stay-at-home orders or any requirements or restrictions of a similar nature related to COVID-19, may prohibit the on-site services to be provided by EL Education and its staff under this Agreement. EL Education's nonperformance in providing on-site services under this provision shall be excused. In such circumstances, at EL Education's sole discretion, it may elect to provide its services remotely as described and in accordance with Section (c) (1) above. If EL Education is prohibited from providing on-site services under these circumstances, and Gwinnett County Public Schools refuses remote delivery of the services by EL Education, Gwinnett County Public Schools acknowledges that it is not entitled to any refund or contract price adjustment for the canceled service.

#### APPENDIX C REVIEW COMPLETED:

EL Education Representative

Chief Financial Officer

*Sherman J Carter*

Title

6/10/2022

*K. C. K.*  
Authorized School/District Signatory Date  
Date

*Director of Purchasing*  
*11.21.22*  
Title





## APPENDIX D: TERMS AND

### CONDITIONS OF ONLINE COURSE ENROLLMENT

**PLEASE READ THESE TERMS OF COURSE ENROLLMENT BEFORE REGISTERING FOR EL EDUCATION'S ONLINE COURSES.**

EL Education's curriculum and implementation experts have developed online courses designed to support school districts and individual educators in the implementation of EL Education's curriculum. These courses are made available through the CANVAS learning management platform. By registering for one or more EL Education online course, You agree and accept the following terms and conditions of enrollment:

- A. **Enrollment.** When you first enroll for an EL Education online course, You will be asked to create an account ("Customer Account"). As part of setting up the Customer Account, You will be asked to provide an email address and password to gain access to the Customer Account. Account access credentials are for designated users and cannot be shared, transferred or used by anyone other than the individual registrant. You are responsible for safeguarding your password and you agree not to disclose your password to any third party. You agree to notify EL Education immediately if You suspect misuse, loss of username and password. With your notification, EL Education will issue a new username and password. Until such allocation, You agree that You will be solely responsible for any activities or actions taken under your password, whether or not You have authorized such activities or actions.
- B. **Course Enrollment Fee.** You acknowledge that all online courses are being offered for a fee. The enrollment fee is disclosed at the time of registration and must be paid in full in order for You to gain access to the online course and related course materials, if any. Payment of the enrollment fee affords You access to the registered course for a period of 365 days from the date of enrollment. You may register for additional online courses under your Customer Account. Each additional course will be subject to the applicable enrollment fee at the time of registration. EL Education reserves the right to modify its course fees without prior notice. The enrollment fee is nonrefundable.
- C. **Modification.** The online courses offered by EL Education may change from time to time. EL Education reserves the right, in its sole discretion, to modify, discontinue or terminate any courses offered in its course catalog, at any time and without advance notice. Notwithstanding the foregoing, You will continue to have access to any course you have already registered for the remainder of the enrollment period.
- D. **Account Cancellation.**
  - 1) **EL Education Cancellation.** EL Education reserves the right to cancel inactive Customer Accounts without prior notice. EL Education will conduct periodic audits of login activity for Customer Accounts. A Customer Account will be deemed inactive where it was created more than 12 months prior to the audit date and has not been logged into during the preceding 12month period. A cancelled Customer Account will be removed from the CANVAS learning management platform. EL will notify Customers of any cancellation.



- 2) **Your Cancellation.** You may cancel your Customer Account at any time and for any reason in writing by sending written notice of cancellation to EL Education at the following email address: [online-courses@eleducation.org](mailto:online-courses@eleducation.org).
- 3) **Rights at Cancellation.** Cancellation of your Customer Account, whether by EL Education or You does not entitle You to a refund of any fees paid to EL Education for course enrollments. Any rights granted to you by these Terms of Enrollment will immediately cease. EL Education is not liable to you or any third party for cancellation of your Customer Account. UPON CANCELLATION OF YOUR CUSTOMER ACCOUNT, ANY INFORMATION THAT YOU HAVE SUBMITTED ON THE CANVAS PLATFORM OR WHICH IS RELATED TO YOUR ACCOUNT MAY NO LONGER BE ACCESSED BY YOU. EL Education reserves the right to delete any of your data or information stored on the CANVAS learning management platform upon cancellation of the Customer Account, and You acknowledge and confirm that your information and data cannot be recovered once it is deleted and EL Education shall not be liable to You or any third party for cancellation of the Customer Account or the deletion of your information or account data.
- 4) **Survival.** Any cancellation of the Customer Account will not affect your obligations to EL Education under these Terms of Enrollment (including but not limited to ownership, indemnification and limitation of liability), which by their sense and context are intended to survive such cancellation.
- E. **Ownership of Course Content.** Unless otherwise noted, all course content, including, but not limited to, written materials, images, illustrations, designs, icons, photographs, video clips and audio clips that are part made available to You as part of your enrollment in an online course (collectively, the "Course Content") are protected by copyright and owned, controlled or licensed by EL Education or any third party credited as the provider of the Course Content. You shall abide by all additional copyright notices, information or restrictions contained in any Course Content accessed through your Customer Account on the Canvas learning management platform.
- F. **Intellectual Property.** Enrollment by you in an online course and access to Course Content does not convey to You any rights of ownership in or related to the Course Content. You further acknowledge and agree not to alter, change or remove from the Course Content any copyright, trademark, other proprietary mark or proprietary rights notice.
- G. By completing your registration for an EL Education online course, you are acknowledging that you have read and accepted all applicable Terms and Conditions of Enrollment.

**APPENDIX D NOT APPLICABLE:**

Initialed: District Signatory

**APPENDIX D REVIEW COMPLETED:**

Initialed: EL Education Representative

Initialed: District Signatory

A handwritten signature in black ink, appearing to be 'sfc'.





- 2) Your Cancellation. You may cancel your Customer Account at any time and for any reason in writing by sending written notice of cancellation to EL Education at the following email address: [online-courses@eleducation.org](mailto:online-courses@eleducation.org).
- 3) Rights at Cancellation. Cancellation of your Customer Account, whether by EL Education or You does not entitle You to a refund of any fees paid to EL Education for course enrollments. Any rights granted to you by these Terms of Enrollment will immediately cease. EL Education is not liable to you or any third party for cancellation of your Customer Account. UPON CANCELLATION OF YOUR CUSTOMER ACCOUNT, ANY INFORMATION THAT YOU HAVE SUBMITTED ON THE CANVAS PLATFORM OR WHICH IS RELATED TO YOUR ACCOUNT MAY NO LONGER BE ACCESSED BY YOU. EL Education reserves the right to delete any of your data or information stored on the CANVAS learning management platform upon cancellation of the Customer Account, and You acknowledge and confirm that your information and data cannot be recovered once it is deleted and EL Education shall not be liable to You or any third party for cancellation of the Customer Account or the deletion of your information or account data.
- 4) Survival. Any cancellation of the Customer Account will not affect your obligations to EL Education under these Terms of Enrollment (including but not limited to ownership, indemnification and limitation of liability), which by their sense and context are intended to survive such cancellation.

- E. Ownership of Course Content. Unless otherwise noted, all course content, including, but not limited to, written materials, images, illustrations, designs, icons, photographs, video clips and audio clips that are part made available to You as part of your enrollment in an online course (collectively, the "Course Content") are protected by copyright and owned, controlled or licensed by EL Education or any third party credited as the provider of the Course Content. You shall abide by all additional copyright notices, information or restrictions contained in any Course Content accessed through your Customer Account on the Canvas learning management platform.
- F. Intellectual Property. Enrollment by you in an online course and access to Course Content does not convey to You any rights of ownership in or related to the Course Content. You further acknowledge and agree not to alter, change or remove from the Course Content any copyright, trademark, other proprietary mark or proprietary rights notice.
- G. By completing your registration for an EL Education online course, you are acknowledging that you have read and accepted all applicable Terms and Conditions of Enrollment.

#### APPENDIX D NOT APPLICABLE:

Initialed: District Signatory

#### APPENDIX D REVIEW COMPLETED:

Initialed: EL Education Representative

Initialed: District Signatory

# APPENDIX E: GEORGIA SECURITY AND IMMIGRATION COMPLIANCE ACT

## CONTRACTOR AFFIDAVIT AND AGREEMENT

By executing this affidavit on behalf of EL Education, the undersigned verifies EL Education's compliance with O.C.G.A. 13-10-91, stating affirmatively that EL Education has registered with and is participating in a federal work authorization program [any of the electronic verification of work authorization programs operated by the United States Department of Homeland Security or any equivalent federal work authorization program operated by the United States Department of Homeland Security to verify information of newly hired employees, pursuant to the Immigration Reform and Control Act of 1986 (IRCA), P.L. 99-603], in accordance with the applicability provisions and deadlines established in O.C.G.A. 13-10-91. The undersigned further agrees that, should EL Education employ or contract with any subcontractor(s) in connection with the physical performance of services pursuant to EL Education contract with the Gwinnett County School District, EL Education will secure from such subcontractor(s) similar verification of compliance with O.C.G.A. 13-10-91 on the Subcontractor Affidavit provided in Rule 300-10-01-.08 or a substantially similar form. EL Education further agrees to maintain records of such compliance and provide a copy of each such verification to the Gwinnett County School District at the time the subcontractor(s) is retained to perform such service.

The federal work authorization program user identification number issued to EL Education is \_\_\_\_\_.

I have read the foregoing two (2) paragraph and declare them to be true.

\_\_\_\_\_  
BY: Authorized Officer or Agent of EL Education

Date

\_\_\_\_\_  
Title of Authorized Officer or Agent of EL Education

\_\_\_\_\_  
Printed Name of Authorized Officer or Agent

SUBSCRIBED AND SWORN BEFORE ME  
ON THIS THE \_\_\_\_ DAY OF \_\_\_\_\_, 2022.

\_\_\_\_\_  
Notary Public My Commission Expires: \_\_\_\_\_

GCPs DEPARTMENT OF PURCHASING/PROPERTY  
CONTRACTED SERVICES/PURCHASE APPROVAL REQUEST

PO # 2023000903

(Assigned by Purchasing Office)

Date: 7/6/2022 Department Name: Instructional Resources Prepared by: Janie Barger Requisition# 0000574852  
Budget Owner Signature: [Signature] BRM Approval: \_\_\_\_\_ (For IMT Use Only)  
Requesting Approval for: Contract N/A SOW# N/A PCR# N/A  
Vendor Name: EL Education If for SERVICES: Has eVerify form been received and/or is on file? Y Y/N  
Description of Goods/Services: Providing professional development (training and support) for implementation of EL Education resource pilot in K-5 Language Arts  
FY 23 Value of this Requisition \$ 805,200.00 Value of entire Contract (if applicable) \$ N/A  
Has the requester obtained vendor signature for document? \_\_\_\_\_ Y/N: Janie Barger Delivered to Purchasing on 7/6/22

GCPs DATA GOVERNANCE REQUIREMENTS:

FERPA Yes  
Designate: Approved or N/A  
DATA SECURITY Yes  
Designate: Approved or N/A

ADDITIONAL INFORMATION FOR AMENDED CONTRACTS: FY \_\_\_\_\_

Original Contract Purchase Order # \_\_\_\_\_  
Amendment \$ \_\_\_\_\_  
New Contract Total \$ \_\_\_\_\_

APPROVALS:

Director of Purchasing or Assistant Director [Signature] Signature 7.7.22 Date \_\_\_\_\_  
Comments: \_\_\_\_\_

Executive Director of Financial Services [Signature] Signature 7/7/2022 Date \_\_\_\_\_  
Comments: \_\_\_\_\_

Chief Financial Officer [Signature] Signature 7-7-2022 Date \_\_\_\_\_  
Comments: \_\_\_\_\_

Superintendent [Signature] Signature 7-7-2022 Date \_\_\_\_\_

Purchasing Office to complete:  
Copy to Buyer 3/3 Date Returned to Requester 3/12 Signed documents scanned: Date 3/12 Scanned by [Signature]





# Requisition Pilot-EL Educ PD Tchr Leader

Ship To:  
INSTRUCTIONAL MATERIALS  
ISC INSTRUCTIONAL MATERIALS  
437 OLD PEACHTREE ROAD  
SUWANEE GA 30024

Business Unit:		GCBOE	OPEN
Req ID:	Date	Page	
0000574852	07/06/2022	1	
Requester			
Janie Wilson Barger			

Line-Schd	Item	Mfg ID	Quantity	UOM	* Price	Extended Amt	Due Date
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1-1	Strategic Planning (12 days)		1.0000	EA	62,700.00	62,700.00	
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Buyer: Lana Nikki Richardson  
Supplier: 0000122226 EL EDUCATION

INSTRUCTIONAL MATERIALS		495	300000	132200	4180	8010	62,700.00
Attn: Janie Wilson Barger							

Line Total: 62,700.00

2-1	School-Based Coaching Days (84 days, 2 days per pilot school)		1.0000	EA	222,600.00	222,600.00	
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Buyer: Lana Nikki Richardson  
Supplier: 0000122226 EL EDUCATION

INSTRUCTIONAL MATERIALS,		495	300000	132200	4180	8010	222,600.00
Attn: Janie Wilson Barger							

Line Total: 222,600.00

3-1	Instructional Coaching Crew (12 days, up to 100 participants)		1.0000	EA	224,800.00	224,800.00	
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Buyer: Lana Nikki Richardson  
Supplier: 0000122226 EL EDUCATION

INSTRUCTIONAL MATERIALS		495	300000	132200	4180	8010	224,800.00
Attn: Janie Wilson Barger							

Line Total: 224,800.00

4-1	Quarterly Leadership (4 days, up to 50 participants)		1.0000	EA	37,600.00	37,600.00	
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Buyer: Lana Nikki Richardson  
Supplier: 0000122226 EL EDUCATION

7/6/22  
JWB



# Requisition Pilot-EL Educ PD Tchr Leader

Ship To:  
INSTRUCTIONAL MATERIALS  
ISC INSTRUCTIONAL MATERIALS  
437 OLD PEACHTREE ROAD  
SUWANEE GA 30024

Business Unit:	GCBOE	OPEN
Req ID:	Date	Page
0000574852	07/06/2022	2
Requester	Janie Wilson Barger	

Line-Schd	Item	Mfg ID	Quantity	UOM	* Price	Extended Amt	Due Date
	INSTRUCTIONAL MATERIALS	495 300000 132200	4180	8010		37,600.00	
Attn: Janie Wilson Barger							

Line Total: 37,600.00

5-1 Implementation Monitoring & Data Collection: Calibration & Guided Implementation Support (3, 2-day sessions) 1.0000 EA 88,200.00 88,200.00

Buyer: Lana Nikki Richardson  
Supplier: 0000122226 EL EDUCATION

INSTRUCTIONAL MATERIALS	495 300000 132200	4180 8010	88,200.00
Attn: Janie Wilson Barger			

Line Total: 88,200.00

6-1 Self-Paced Online Professional Learning Courses (Courses designed for Leaders, Coaches, and Teachers up to 1675 licenses) 1.0000 EA 167,500.00 167,500.00

Buyer: Lana Nikki Richardson  
Supplier: 0000122226 EL EDUCATION

INSTRUCTIONAL MATERIALS	495 300000 132200	4180 8010	167,500.00
Attn: Janie Wilson Barger			

Line Total: 167,500.00

7-1 Virtual Summit/National Conference Fall 2022 (9 slots) 1.0000 EA 1,800.00 1,800.00

Buyer: Lana Nikki Richardson  
Supplier: 0000122226 EL EDUCATION

INSTRUCTIONAL MATERIALS	495 300000 132200	4180 8010	1,800.00
Attn: Janie Wilson Barger			





# Requisition Pilot-EL Educ PD Tchr Leader

Ship To:  
INSTRUCTIONAL MATERIALS  
ISC INSTRUCTIONAL MATERIALS  
437 OLD PEACHTREE ROAD  
SUWANEE GA 30024

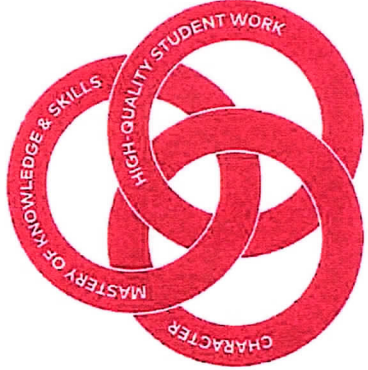
Business Unit: <b>GCBOE OPEN</b>		
Req ID:	Date	Page
0000574852	07/06/2022	3
Requester Janie Wilson Barger		

Line-Schd	Item	Mfg ID	Quantity	UOM	* Price	Extended Amt	Due Date
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Line Total: 1,800.00

Total Requisition Amount: 805,200.00

PRICING AS PER ATTACHED QUOTE  
Professional development needed for implementation of EL  
Education resource pilot in K-5 Language Arts



Professional Learning Scope of Services Pilot Teacher & Leader Year-Long Proposal

EL Education is a leading K-8 non-profit that is meeting the challenge to raise student achievement and disrupt inequities across diverse schools and communities. EL Education’s mission is to create classrooms where teachers can fulfill their highest aspirations and students achieve more than they think possible, becoming active contributors to building a better world. To this end, we have developed a holistic approach to education that does not separate academic skills from social and emotional skills, civic action, and character development. Our approach centers on an expanded view of student success—one that integrates growth in three dimensions of student achievement—mastery of knowledge and skills, character, and high-quality student work, and is informed by the latest science of how students learn and develop.

EL Education believes public education has the potential to be an engine for equity, justice, and opportunity. As an organization, we are committed to equity and this commitment positions EL Education to partner with educators in schools and districts who are dedicated in word and deed to high quality education and equitable outcomes for everyone. Our approach to partnership development puts the assets of the district at the center, with explicit intention around equity, inclusion, and culturally affirming practices. We engage with district leaders and teachers to create localized strategies that honor students and communities using our highly-rated national curriculum and ensuring excellent and equitable outcomes for all students.

Curriculum Implementation Professional Learning Scope of Services Pilot Teacher and Leader Year-Long Proposal  
August 2022- June 2023

*\*Pricing based on 1675 participants with a guaranteed minimum of 1300*

Services	Details of Services	Pricing
Strategic Planning (12 days)	These planning sessions are customized and occur with expert EL Education staff members and the district leadership team. Sessions inform the design of the partnership plan and occur at critical points in the year to monitor progress on implementation goals and adjust the plan to ensure clarity and alignment with the district’s needs and goals of the pilot These meetings are a combination of in-person meetings along with weekly phone/virtual touch points.	\$62,700

<b>School-Based Coaching Days</b> (84 days, 2 days per pilot school)	These coaching days, delivered to individual schools in the district, will be designed in alignment with the individual school's goals and data. The EL Education coach will support building level leaders with data collection and analysis, observe teachers and conduct feedback conversations, and lead grade level planning sessions. The building leaders will work collaboratively with the EL Education coach to schedule these days for the delivery of ongoing coaching supports.	\$222,600
<b>Instructional Coaching Crew</b> (12 days, up to 100 participants)	Tailored for those serving in instructional coaching capacities (instructional facilitators, TOSAs, etc.), this structure brings together coaches across a district to engage in collaborative data analysis, new content learning, and sharing of best coaching practices with the support of an EL Education lead.  This first session occurs before the start of the school year and involves creating shared commitments, building community, and beginning to engage in content around anticipating early implementation complexities  These services are mainly virtual, but may include in-person components.	\$224,800
<b>Quarterly Leadership</b> (4 days, up to 50 participants per session)	This provides for EL Education's virtual or in-person attendance at key principal meetings quarterly to support implementation of the pilot and build a collective vision for high-quality implementation. These sessions will be used to build leaders' capacity for leading implementation in their schools--including analyzing and evaluating data to make decisions about teacher supports and coaching cycles. If sessions are conducted virtually, they can be split up into shorter sessions over more than 4 days.	\$37,600
<b>Implementation Monitoring and Data Collection: Calibration and Guided Implementation Support</b> (3, 2-day sessions)	These critical data gathering and analysis sessions provide a framework for monitoring implementation of EL Education's Language Arts Curriculum. Participants in the Guided Calibration training will align on classroom look-fors and will receive an orientation to the Dimensions Data Platform.	\$88,200



**Invoice for Open Records Request**  
**Submitted by: Miranda Stovall**  
**February 16, 2023**

**Request:**

1 hour @ \$29.22 per hr. to retrieve/redact Purchasing/Contract documents (less 15 minutes per O.C.G.A. 50-18-71 (c) (1))	=	\$ 29.22
¾ hour @ \$29.22 per hr. to retrieve/redact Invoices (less 15 minutes per O.C.G.A. 50-18-71 (c) (1))	=	\$ 21.91
100+ copies @ \$.10 per copy	=	<u>\$ 10.00</u>
<b>Invoice Total</b>	=	<b>\$ 61.13</b>

**Please make check or money order payable to Gwinnett County Public Schools.**

  
\_\_\_\_\_  
(Signature)

2/22/23  
Date

  
\_\_\_\_\_  
Gwinnett County Public Schools

2/22/23  
Date

# EL Education



	The Calibration and Guided Implementation Support team will work with the EL Education specialist to design a data collection strategy, to include classroom visits at a sampling of schools across the pilot, to measure implementation progress in classrooms and assess the effectiveness of delivered professional learning.	
<b>Self-Paced Online Professional Learning Courses</b> Courses designed for Leaders, Coaches, and Teachers (Up to 1,675 licenses)	Developed by our experts, the EL Education Online Professional Learning Courses are designed to offer training, guidance, and support for implementation of the EL Education K-5 Language Arts Curriculum. Each course is designed for self-paced independent study and includes prompts for use in teaching teams and professional learning communities (PLCs). Users are granted access for one academic year and are encouraged to utilize the resources and tools included in each course at critical stages of their curriculum implementation. Users will be given access to the following courses: <ul style="list-style-type: none"> <li>• Introduction to the EL Education K-5 Language Arts Curriculum</li> <li>• Preparing to Teach the EL Education K-5 Language Arts Curriculum</li> <li>• Introduction to the EL Education K-2 Reading Foundations Skills Block</li> <li>• Leading Implementation of the EL Education K-5 Language Arts Curriculum (for leaders only)</li> </ul>	\$167,500
<b>Virtual Summit/ National Conference</b> Fall 2022 (9 slots)	At our two-day virtual summit, you'll learn site by site with leaders, researchers, and education experts to adapt practical and actionable tools through a series of intimate conversations and interactive sessions.  Stay tuned for upcoming announcements of keynote speakers, student spotlights, sessions, affinity groups, networking opportunities, and more!	\$1,800 <i>6 slots provided gratis</i>
<b>Total:</b>		<b>\$805,200</b>

[illegible]

**Total \$805,200.00**

Cares Funds  
Pilot  
ES language Arts  
PO Comments



## Kathy L Anderson

---

**From:** Kim H Moore  
**Sent:** Thursday, June 30, 2022 1:19 PM  
**To:** Kathy L Anderson  
**Subject:** POs for ES Literacy PD

**Categories:** Kim

There are 5 Literacy PD quotes that need to be processed for PO: 3 from EL Education, 1 from Wilson, and 1 from Great Mind. Will you get these processed or get Janie to process them?

### K-5 LA Quote Breakdown

Vendor	HQIM Program	Launch/ Support PD Quote
EL Education	EL Education K-5	\$2,393,500 (see below)
Wilson Language	Foundations K-3	\$66,000
Great Minds	Wit and Wisdom K-5; Geodes K-2	\$84,800
<b>Totals</b>		<b>\$2,544,300</b>

### EL Education Quote Breakdown

	PD Type	Quote Total
EL Ed Quote 1 of 3	Launch PL	\$657,000
EL Ed Quote 2 of 3	Unpacking PL	\$931,300
EL Ed Quote 3 of 3	Yearlong PL	\$805,200
<b>Total</b>		<b>\$2,393,500</b>

### CARES Funding Information







To pay vendors to provide PD services-

Please submit a Peoplesoft Requisition so they are paid through the PO process. Code the requisitions to **448-300000-132200-4180-8010**.

The quotes are located here:

Name

[Redacted Name]

-  EL Education Contract.pdf
-  Great Minds PD Quote.pdf
-  Great Minds Terms and Conditions.pdf
-  Wilson PD Quote.pdf
-  Wilson Service Agreement.pdf
-  z- do not use- EL Education PD Quote.pdf

se Numbers

Reviews

al Content

of Assignments

chool- Seckinger HS

The 3 green ones are for EL. Two of them will need a contract routing form. I emailed Kevin to ask some questions about that. Since I will be gone tomorrow and you will be gone next week, we may need to get someone to take the routing forms down next week.

The pink doc is a summary but it is basically what is pasted above.

On the Wilson, it looks like it needs a signature on the quote. Bonnie is handling getting signatures on the contracts/ agreements, but there is a separate agreement (all of the legal stuff) for Wilson. So I should be able to sign the quote if needed.



**Kim Hamman Moore, Ed.D.**

Director, Instructional Resources & Support  
Gwinnett County Public Schools  
J. Alvin Wilbanks Instructional Support Center  
437 Old Peachtree Rd. NW  
Suwanee, GA 30024

Phone: (678) 301-6828  
Email: kim.h.moore@gcpsk12.org

GCPS DEPARTMENT OF PURCHASING/PROPERTY  
CONTRACTED SERVICES/PURCHASE APPROVAL REQUEST

PO # 2023000693

(Assigned by Purchasing Office)

Date: <u>7/6/2022</u>	Department Name: <u>Instructional Resources</u>	Prepared by: <u>Janie Barger</u>	Requisition# <u>0000574844</u>
Budget Owner Signature: <u>[Signature]</u>	BRM Approval: _____	(For IMT Use Only)	
Requesting Approval for: Contract <u>n/a</u>	SOW# <u>n/a</u>	PCR# <u>n/a</u>	
Vendor Name: <u>El Education</u>	If for SERVICES: Has eVerify form been received and/or is on file? <u>Y</u>	Y/N	
Description of Goods/Services: <u>Providing professional development (training and support) for implementation of EL Education resource pilot in K-5 Language Arts</u>			
FY <u>23</u>	Value of this Requisition \$ <u>657,000</u>	Value of entire Contract (if applicable) \$ _____	
Has the requester obtained vendor signature for document? _____	Y/N: <u>Janie Barger</u>	Delivered to Purchasing on <u>7/6/22</u>	

<b>GCPS DATA GOVERNANCE REQUIREMENTS:</b>	<b>ADDITIONAL INFORMATION FOR AMENDED CONTRACTS: FY _____</b>
FERPA <u>Yes</u>	Original Contract Purchase Order # _____
Designate: Approved or N/A _____	Amendment \$ _____
DATA SECURITY <u>Yes</u>	New Contract Total \$ _____
Designate: Approved or N/A _____	

APPROVALS:

Director of Purchasing or Assistant Director [Signature] Signature 7-7-22 Date \_\_\_\_\_

Comments: \_\_\_\_\_

Executive Director of Financial Services [Signature] Signature 7/7/2022 Date \_\_\_\_\_

Comments: \_\_\_\_\_

Chief Financial Officer [Signature] Signature 7-7-2022 Date \_\_\_\_\_

Comments: \_\_\_\_\_

Superintendent [Signature] Signature 7-7-2022 Date \_\_\_\_\_

Purchasing Office to complete:

Copy to Buyer 17 Date Returned to Requester 7/12 Signed documents scanned: Date 7/12 Scanned by [Signature]

January 2022





# Requisition Pilot-EL Educ PD Pilot Launch

Ship To:  
INSTRUCTIONAL MATERIALS  
ISC INSTRUCTIONAL MATERIALS  
437 OLD PEACHTREE ROAD  
SUWANEE GA 30024

Business Unit:	GCBOE	OPEN
Req ID:	Date	Page
0000574844	07/06/2022	1
Requester	Janie Wilson Barger	

Line-Schd	Item	Mfg ID	Quantity	UOM	* Price	Extended Amt	Due Date
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1-1 EL Education K-5 Language Arts Curriculum: Teacher Launch (6 hours total, up to 1675 participants) 1.0000 EA 301,500.00 301,500.00

Buyer: Lana Nikki Richardson  
Supplier: 0000122226 EL EDUCATION

INSTRUCTIONAL MATERIALS	495	300000	132200	4180	8010	301,500.00
Attn: Janie Wilson Barger						

Line Total: 301,500.00

2-1 K-2 Reading Foundations Skills Block: Teacher Launch (12 hours total, up to 925 participants) 1.0000 EA 333,000.00 333,000.00

Buyer: Lana Nikki Richardson  
Supplier: 0000122226 EL EDUCATION

INSTRUCTIONAL MATERIALS	495	300000	132200	4180	8010	333,000.00
Attn: Janie Wilson Barger						

Line Total: 333,000.00

3-1 Leading Implementation of the EL Education Language Arts Curriculum: Leader/Coach Launch (6 hours total, up to 150 participants) 1.0000 EA 22,500.00 22,500.00

Buyer: Lana Nikki Richardson  
Supplier: 0000122226 EL EDUCATION

INSTRUCTIONAL MATERIALS	495	300000	132200	4180	8010	22,500.00
Attn: Janie Wilson Barger						

Line Total: 22,500.00

Total Requisition Amount: 657,000.00

*Janie*  
7/6/22



## Requisition Pilot-EL Educ PD Pilot Launch

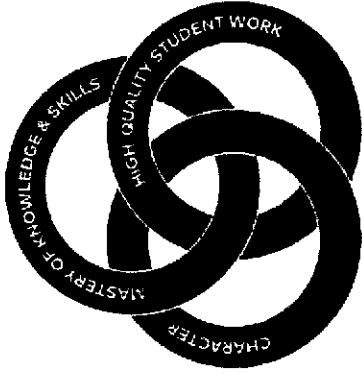
Ship To:  
INSTRUCTIONAL MATERIALS  
ISC INSTRUCTIONAL MATERIALS  
437 OLD PEACHTREE ROAD  
SUWANEE GA 30024

Business Unit:		GCBOE	OPEN
Req ID:	Date	Page	
0000574844	07/06/2022	2	
Requester			
Janie Wilson Baxgeron			

Line-Schd	Item	Mfg ID	Quantity	UOM	Price	Extended Amt	Due Date
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PRICING AS PER ATTACHED QUOTE.

Professional development needed for implementation of EL  
Education resource pilot in K-5 Language Arts.



## Professional Learning Scope of Services Pilot Summer Launch Proposal

EL Education is a leading K-8 non-profit that is meeting the challenge to raise student achievement and disrupt inequities across diverse schools and communities. EL Education's mission is to create classrooms where teachers can fulfill their highest aspirations and students achieve more than they think possible, becoming active contributors to building a better world. To this end, we have developed a holistic approach to education that does not separate academic skills from social and emotional skills, civic action, and character development. Our approach centers on an expanded view of student success—one that integrates growth in three dimensions of student achievement—mastery of knowledge and skills, character, and high-quality student work, and is informed by the latest science of how students learn and develop.

EL Education believes public education has the potential to be an engine for equity, justice, and opportunity. As an organization, we are committed to equity and this commitment positions EL Education to partner with educators in schools and districts who are dedicated in word and deed to high quality education and equitable outcomes for everyone. Our approach to partnership development puts the assets of the district at the center, with explicit intention around equity, inclusion, and culturally affirming practices. We engage with district leaders and teachers to create localized strategies that honor students and communities using our highly-rated national curriculum and ensuring excellent and equitable outcomes for all students.

## Curriculum Implementation Professional Learning Scope of Services Pilot Summer Launch Proposal June 2022- August 2023

*\*Pricing based on 1675 participants with a guaranteed minimum of 1300*

Services	Details of Services	Pricing
EL Education K-5 Language Arts Curriculum: Teacher Launch (6 hours total, up to 1675 participants)	<p>This comprehensive professional learning offering provides essential learning for those who are planning to implement the K-5 ELA curriculum. Participants will gain an understanding of the principles behind the curriculum, explain the structure, explore specific ways the curriculum meets all students' needs, and begin planning for instruction. Via engagement in a series of virtual or in-person sessions, participants will be able to:</p> <ul style="list-style-type: none"> <li>Describe the structure, design and key features of the curriculum</li> </ul>	\$301,500



# EL Education

	<ul style="list-style-type: none"> <li>Identify specific ways the curriculum is designed to close the literacy achievement gap</li> <li>Analyze the components of the curriculum to begin planning for instruction</li> <li>Plan to implement specific instructional practices and strategies that meet the needs of all learners</li> <li>Consider mind-set shifts for planning + implementing a high quality core curriculum</li> <li>Reflect on how the curriculum + connected professional learning will shape and deepen the art of teaching and impact classroom culture</li> </ul> <p>As part of this training, all participants receive a copy of <i>Your Curriculum Companion: The Essential Guide to Teaching the EL Education K-5 Language Arts Curriculum</i>.</p>	
<b>K-2 Reading Foundations Skills Block: Teacher Launch</b> (12 hours total, up to 925 participants)	This professional development sequence is identical to the first pathway of teacher PL in format and delivery styles (line above) but the content is specific to the K-2 Reading Foundations Skills Block. All teachers implementing the Skills Block should attend this separate pathway of deep learning in order to understand the components, methodology, and purpose of the Skills Block.	\$333,000
<b>Leading Implementation of the EL Education Language Arts Curriculum: Leader/Coach Launch</b> (6 hours total, up to 150 participants)	<p>This professional development offering is active and collaborative. Participants will learn how they can best prepare for the successful implementation of this curriculum pilot to result in improved student achievement and teacher efficacy. Participants will learn about curriculum structure, reflect on their role as a Change Leader, identify key instructional practices, and align on high-quality implementation indicators.</p> <p>As part of this training, all participants receive a copy of <i>Your Curriculum Companion: The Essential Guide to Teaching the EL Education K-5 Language Arts Curriculum</i> and will be directed to use the "Instructional Leadership" component of each chapter to support their ongoing implementation leadership.</p>	\$22,500
<b>Total:</b>		<b>\$657,000</b>

GCPs DEPARTMENT OF PURCHASING/PROPERTY  
CONTRACTED SERVICES/PURCHASE APPROVAL REQUEST

PO # 2023000689

(Assigned by Purchasing Office)

Date: 7/6/2022 Department Name: Instructional Resources Prepared by: Janie Barger Requisition# 0000574834  
Budget Owner Signature: [Signature] BRM Approval: \_\_\_\_\_ PCR# n/a (For IMT Use Only)  
Requesting Approval for: Contract n/a SOW# n/a  
Vendor Name: El Education If for SERVICES: Has eVerify form been received and/or is on file? Y Y/N  
Description of Goods/Services: Providing professional development (training and support) for implementation of EL Education resource pilot in K-5 Language Arts  
FY 23 Value of this Requisition \$ 931,300 Value of entire Contract (if applicable) \$ n/a  
Has the requester obtained vendor signature for document? Y/N; Janie Barger Delivered to Purchasing on 7/6/22

GCPs DATA GOVERNANCE REQUIREMENTS:

FERPA Yes

Designate: Approved or N/A

DATA SECURITY Yes

Designate: Approved or N/A

APPROVALS:

Director of Purchasing or Assistant Director [Signature]

Signature 7.7.22 Date

Comments: \_\_\_\_\_

Executive Director of Financial Services [Signature]

Signature 7/7/2022 Date

Comments: \_\_\_\_\_

Chief Financial Officer [Signature]

Signature 7-7-2022 Date

Comments: \_\_\_\_\_

Superintendent [Signature]

Signature 7-7-2022 Date

Purchasing Office to complete:

Copy to Buyer 7/7 Date Returned to Requester 7/12 Signed documents scanned: Date 7/12 Scanned by Dr

January 2022



# Requisition Pilot-EL Educ PD Unpacking

Ship To:  
INSTRUCTIONAL MATERIALS  
ISC INSTRUCTIONAL MATERIALS  
437 OLD PEACHTREE ROAD  
SUWANEE GA 30024

Business Unit:		GCKOE	OPEN
Req ID:	Date	Page	
0000574834	07/06/2022	1	
Requester			
Janie Wilson Barger			

Line-Schd	Item	Mfg ID	Quantity	UOM	* Price	Extended Amt	Due Date
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1-1	Preparing to Teach (Unpacking Modules 3 days, up to 1675 participants)		1.0000	EA	931,300.00	931,300.00	
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Buyer: Lana Nikki Richardson  
Supplier: 000012226 EL EDUCATION

INSTRUCTIONAL MATERIALS	495	300000	132200	4180	8010	931,300.00
Attn: Janie Wilson Barger						

Line Total: 931,300.00

Total Requisition Amount: 931,300.00

PRICING AS PER ATTACHED QUOTE#  
Professional development needed for implementation of EL  
Education resource pilot in K-5 Language Arts.

7/6/22



## Professional Learning Scope of Services Pilot Unpacking Proposal

EL Education is a leading K-8 non-profit that is meeting the challenge to raise student achievement and disrupt inequities across diverse schools and communities. EL Education's mission is to create classrooms where teachers can fulfill their highest aspirations and students achieve more than they think possible, becoming active contributors to building a better world. To this end, we have developed a holistic approach to education that does not separate academic skills from social and emotional skills, civic action, and character development. Our approach centers on an expanded view of student success—one that integrates growth in three dimensions of student achievement—mastery of knowledge and skills, character, and high-quality student work, and is informed by the latest science of how students learn and develop.

EL Education believes public education has the potential to be an engine for equity, justice, and opportunity. As an organization, we are committed to equity and this commitment positions EL Education to partner with educators in schools and districts who are dedicated in word and deed to high quality education and equitable outcomes for everyone. Our approach to partnership development puts the assets of the district at the center, with explicit intention around equity, inclusion, and culturally affirming practices. We engage with district leaders and teachers to create localized strategies that honor students and communities using our highly-rated national curriculum and ensuring excellent and equitable outcomes for all students.

## Curriculum Implementation Professional Learning Scope of Services Pilot Unpacking Proposal June 2022– June 2023

*\*Pricing based on 1675 participants with a guaranteed minimum of 1300*

Services	Details of Services	Pricing
Preparing to Teach (Unpacking Modules) (3 days, up to 1675 participants)	These coaching sessions are designed to support teachers with unpacking the upcoming module, planning backward from the final performance task, test driving assessments, and investigating the progression of standards in each unit across the arc of the module. Teachers and coaches will leave these sessions with a deep understanding of the modules' 4-7s and the flow of lessons across each unit. Ideally, these sessions are scheduled prior to the launch of the next module (i.e. unpacking Module 2 at the end of the first quarter).	\$931,300





# Education

Total:	\$931,300
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07.20.2022

Hi Kim,

Thank you for your interest in our publication *Your Curriculum Companion*. Below, you will find a quote for your order. Please be advised that all sales are non-refundable.

EL Education  
247 West 35th Street  
Eighth Floor  
New York, New York  
10001  
ELeducation.org

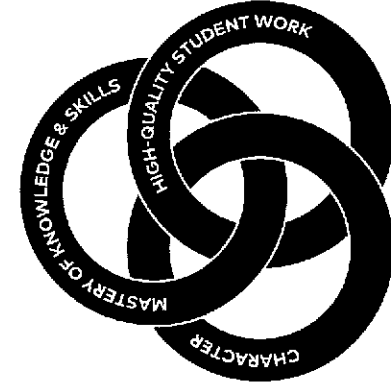
Item	Unit Price	Quantity	Total
<i>Your Curriculum Companion K-5</i>	\$30.00	40	\$1,200.00
		<b>Subtotal:</b>	\$1,200.00
		<b>25% Bulk Discount:</b>	-\$300.00
		<b>Shipping Estimate (UPS Ground):</b>	\$71.44
		<b>Total:</b>	\$971.44

You may direct questions about your order or a final purchase order to Emily Pentz at [epentz@eleducation.org](mailto:epentz@eleducation.org). Thank you again for your interest!

Yours in Crew,

EL Education Inc.





## Gwinnett County Public Schools

### Professional Learning Scope of Services Pilot Unpacking Proposal

EL Education is a leading K-8 non-profit that is meeting the challenge to raise student achievement and disrupt inequities across diverse schools and communities. EL Education's mission is to create classrooms where teachers can fulfill their highest aspirations and students achieve more than they think possible, becoming active contributors to building a better world. To this end, we have developed a holistic approach to education that does not separate academic skills from social and emotional skills, civic action, and character development. Our approach centers on an expanded view of student success—one that integrates growth in three dimensions of student achievement—mastery of knowledge and skills, character, and high-quality student work, and is informed by the latest science of how students learn and develop.

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### Curriculum Implementation Professional Learning Scope of Services Pilot Unpacking Proposal

June 2022- June 2023

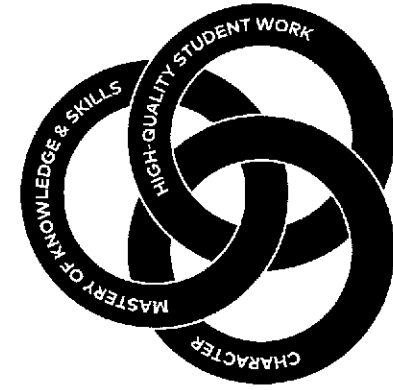
*\*Pricing based on 1675 participants with a guaranteed minimum of 1300*

Services	Details of Services	Pricing
Preparing to Teach (Unpacking Modules) (3 days, up to 1675 participants)	These coaching sessions are designed to support teachers with unpacking the upcoming module, planning backward from the final performance task, test driving assessments, and investigating the progression of standards in each unit across the arc of the module. Teachers and coaches will leave these sessions with a deep understanding of the modules' 4-Ts and the flow of lessons across each unit. Ideally, these sessions are scheduled prior to the launch of the next module (i.e. unpacking Module 2 at the end of the first quarter).	\$931,300

# Education

Total:	\$931,300
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## Gwinnett County Public Schools

### Professional Learning Scope of Services Pilot Teacher & Leader Year-Long Proposal

EL Education is a leading K-8 non-profit that is meeting the challenge to raise student achievement and disrupt inequities across diverse schools and communities. EL Education's mission is to create classrooms where teachers can fulfill their highest aspirations and students achieve more than they think possible, becoming active contributors to building a better world. To this end, we have developed a holistic approach to education that does not separate academic skills from social and emotional skills, civic action, and character development. Our approach centers on an expanded view of student success—one that integrates growth in three dimensions of student achievement—mastery of knowledge and skills, character, and high-quality student work, and is informed by the latest science of how students learn and develop.

EL Education believes public education has the potential to be an engine for equity, justice, and opportunity. As an organization, we are committed to equity and this commitment positions EL Education to partner with educators in schools and districts who are dedicated in word and deed to high quality education and equitable outcomes for everyone. Our approach to partnership development puts the assets of the district at the center, with explicit intention around equity, inclusion, and culturally affirming practices. We engage with district leaders and teachers to create localized strategies that honor students and communities using our highly-rated national curriculum and ensuring excellent and equitable outcomes for all students.

### Curriculum Implementation Professional Learning Scope of Services Pilot Teacher and Leader Year-Long Proposal August 2022- June 2023

*\*Pricing based on 1675 participants with a guaranteed minimum of 1300*

Services	Details of Services	Pricing
Strategic Planning (12 days)	These planning sessions are customized and occur with expert EL Education staff members and the district leadership team. Sessions inform the design of the partnership plan and occur at critical points in the year to monitor progress on implementation goals and adjust the plan to ensure clarity and alignment with the district's needs and goals of the pilot. These meetings are a combination of in-person meetings along with weekly phone/virtual touch points.	\$62,700

# EL Education

<b>School-Based Coaching</b> Days (84 days, 2 days per pilot school)	These coaching days, delivered to individual schools in the district, will be designed in alignment with the individual school's goals and data. The EL Education coach will support building level leaders with data collection and analysis, observe teachers and conduct feedback conversations, and lead grade level planning sessions. The building leaders will work collaboratively with the EL Education coach to schedule these days for the delivery of ongoing coaching supports.	\$222,600	
<b>Instructional Coaching Crew</b> (12 days, up to 100 participants)	<p>Tailored for those serving in instructional coaching capacities (instructional facilitators, TOSAs, etc.), this structure brings together coaches across a district to engage in collaborative data analysis, new content learning, and sharing of best coaching practices with the support of an EL Education lead.</p> <p>This first session occurs before the start of the school year and involves creating shared commitments, building community, and beginning to engage in content around anticipating early implementation complexities</p> <p>These services are mainly virtual, but may include in-person components.</p>	\$224,800	
<b>Quarterly Leadership</b> (4 days, up to 50 participants per session)	This provides for EL Education's virtual or in-person attendance at key principal meetings quarterly to support implementation of the pilot and build a collective vision for high-quality implementation. These sessions will be used to build leaders' capacity for leading implementation in their schools—including analyzing and evaluating data to make decisions about teacher supports and coaching cycles. If sessions are conducted virtually, they can be split up into shorter sessions over more than 4 days.	\$37,600	
<b>Implementation Monitoring and Data Collection: Calibration and Guided Implementation Support</b> (3, 2-day sessions)	These critical data gathering and analysis sessions provide a framework for monitoring implementation of EL Education's Language Arts Curriculum. Participants in the Guided Calibration training will align on classroom look-fors and will receive an orientation to the Dimensions Data Platform.	\$88,200	

# Education

	<p>The Calibration and Guided Implementation Support team will work with the EL Education specialist to design a data collection strategy, to include classroom visits at a sampling of schools across the pilot, to measure implementation progress in classrooms and assess the effectiveness of delivered professional learning.</p> <p>Initial calibration, data collection, and follow up debrief sessions may all be conducted virtually.</p>	
<p><b>Self-Paced Online Professional Learning Courses</b></p> <p>Courses designed for Leaders, Coaches, and Teachers (Up to 1,675 licenses)</p>	<p>Developed by our experts, the EL Education Online Professional Learning Courses are designed to offer training, guidance, and support for implementation of the EL Education K-5 Language Arts Curriculum. Each course is designed for self-paced independent study and includes prompts for use in teaching teams and professional learning communities (PLCs). Users are granted access for one academic year and are encouraged to utilize the resources and tools included in each course at critical stages of their curriculum implementation. Users will be given access to the following courses:</p> <ul style="list-style-type: none"> <li>• Introduction to the EL Education K-5 Language Arts Curriculum</li> <li>• Preparing to Teach the EL Education K-5 Language Arts Curriculum</li> <li>• Introduction to the EL Education K-2 Reading Foundations Skills Block</li> <li>• Leading Implementation of the EL Education K-5 Language Arts Curriculum (for leaders only)</li> </ul>	\$167,500
<p><b>Virtual Summit/ National Conference</b></p> <p>Fall 2022 (9 slots)</p>	<p>At our two-day virtual summit, you'll learn site by site with leaders, researchers, and education experts to adapt practical and actionable tools through a series of intimate conversations and interactive sessions.</p> <p>Stay tuned for upcoming announcements of keynote speakers, student spotlights, sessions, affinity groups, networking opportunities, and more!</p>	<p>\$1,800</p> <p><i>6 slots provided gratis</i></p>
<b>Total:</b>		\$805,200

## Gwinnett County Public Schools

### Professional Learning Scope of Services Pilot Summer Launch Proposal



EL Education is a leading K-8 non-profit that is meeting the challenge to raise student achievement and disrupt inequities across diverse schools and communities. EL Education's mission is to create classrooms where teachers can fulfill their highest aspirations and students achieve more than they think possible, becoming active contributors to building a better world. To this end, we have developed a holistic approach to education that does not separate academic skills from social and emotional skills, civic action, and character development. Our approach centers on an expanded view of student success—one that integrates growth in three dimensions of student achievement—mastery of knowledge and skills, character, and high-quality student work, and is informed by the latest science of how students learn and develop.

EL Education believes public education has the potential to be an engine for equity, justice, and opportunity. As an organization, we are committed to equity and this commitment positions EL Education to partner with educators in schools and districts who are dedicated in word and deed to high quality education and equitable outcomes for everyone. Our approach to partnership development puts the assets of the district at the center, with explicit intention around equity, inclusion, and culturally affirming practices. We engage with district leaders and teachers to create localized strategies that honor students and communities using our highly-rated national curriculum and ensuring excellent and equitable outcomes for all students.

### Curriculum Implementation Professional Learning Scope of Services Pilot Summer Launch Proposal June 2022- August 2023

*\*Pricing based on 1675 participants with a guaranteed minimum of 1300*

Services	Details of Services	Pricing
<b>EL Education K-5 Language Arts Curriculum: Teacher Launch</b> (6 hours total, up to 1675 participants)	This comprehensive professional learning offering provides essential learning for those who are planning to implement the K-5 ELA curriculum. Participants will gain an understanding of the principles behind the curriculum, explain the structure, explore specific ways the curriculum meets all students' needs, and begin planning for instruction. Via engagement in a series of virtual or in-person sessions, participants will be able to: <ul style="list-style-type: none"> <li>Describe the structure, design and key features of the curriculum</li> </ul>	\$301,500



# Education

	<ul style="list-style-type: none"> <li>Identify specific ways the curriculum is designed to close the literacy achievement gap</li> <li>Analyze the components of the curriculum to begin planning for instruction</li> <li>Plan to implement specific instructional practices and strategies that meet the needs of all learners</li> <li>Consider mind-set shifts for planning + implementing a high quality core curriculum</li> <li>Reflect on how the curriculum + connected professional learning will shape and deepen the art of teaching and impact classroom culture</li> </ul> <p>As part of this training, all participants receive a copy of <i>Your Curriculum Companion: The Essential Guide to Teaching the EL Education K-5 Language Arts Curriculum</i>.</p>	
<b>K-2 Reading Foundations Skills Block: Teacher Launch</b> (12 hours total, up to 925 participants)	<p>This professional development sequence is identical to the first pathway of teacher PL in format and delivery styles (line above) but the content is specific to the K-2 Reading Foundations Skills Block. All teachers implementing the Skills Block should attend this separate pathway of deep learning in order to understand the components, methodology, and purpose of the Skills Block.</p>	\$333,000
<b>Leading Implementation of the EL Education Language Arts Curriculum: Leader/Coach Launch</b> (6 hours total, up to 150 participants)	<p>This professional development offering is active and collaborative. Participants will learn how they can best prepare for the successful implementation of this curriculum pilot to result in improved student achievement and teacher efficacy. Participants will learn about curriculum structure, reflect on their role as a Change Leader, identify key instructional practices, and align on high-quality implementation indicators.</p> <p>As part of this training, all participants receive a copy of <i>Your Curriculum Companion: The Essential Guide to Teaching the EL Education K-5 Language Arts Curriculum</i> and will be directed to use the "Instructional Leadership" component of each chapter to support their ongoing implementation leadership.</p>	\$22,500
<b>Total:</b>		\$657,000



## 2022 Instructional Resources Pilot Agreement

Gwinnett County Public Schools  
437 Old Peachtree Road, NW  
Suwanee, GA 30024  
(678) 301-7155, fax (678) 301-6829

This document is intended to serve as an Agreement between:

Publisher name: Open Up Resources

Publisher address: Dept LA 24903

Pasadena, CA 91185-4903

hereinafter known as the "Publisher" and Gwinnett County Public Schools, hereinafter known as "GCPS," only after agreement by both parties to pilot selected instructional resources submitted by the Publisher. GCPS approval to purchase Publisher's materials for use as pilot resources is indicated by the signature of the GCPS designee on this Agreement.

The purpose of this agreement is to establish the conditions that must be met for instructional resources (including print textbooks and electronic/digital components) used for pilot. If a submitted instructional resource does not meet the provisions outlined in this Agreement, GCPS in its discretion need not consider the resource for approval/adoption. In addition, the GCPS Board has full discretion as to which resources will be selected for approval/ adoption.

At the conclusion of the pilot, GCPS will assess the suitability of the resources and materials submitted. Based on the ability of the materials to satisfy GCPS requirements, the completeness of the vendor response, and the vendor's capabilities to meet the overall implementation and delivery requirements, GCPS may choose to further evaluate and incorporate those selected materials for further approval/ adoption/ purchase per the terms and conditions of the appropriate Instructional Resource Adoption Agreement process. Any resources that are adopted for district-wide implementation will be purchased at the same price per unit as was in effect at the time of pilot purchase. The resource price and unit of measure entered on the GCPS Instructional Resources Vendor Database before initiation of the pilot (and as stated in Attachment A of this agreement) shall remain in effect for the term of the adoption contract.

GCPS is under no obligation to extend this contract, adopt pilot materials, or further purchase any materials from Publisher.

GCPS may reject any conditional or incomplete pilot or included materials which contain irregularities of any kind. Additionally, GCPS reserves the right to reject any or all responses to this pilot. GCPS reserves the right to withdraw this pilot Agreement by written notice. GCPS shall incur no liability whatsoever to prospective vendors by reason of such withdrawal, rejection or acceptance, or further obligations once a cancellation or withdrawal notice has been sent. GCPS further reserves the right to accept materials from one or more prospective vendors.

The period of this agreement begins at the time both parties sign this agreement and ends July 31, 2023. In the event piloted resources are adopted, a new "Instructional Resources Adoption Agreement" will be executed in the Spring of 2023.

**A. Course(s) & Resource(s):**

GCPS Course Name	Course #	Resource Title
Language Arts Reading Gr K-2	23._0110*, 23._0120*, 23._0130*	Language Arts Modules and Foundational Skills Block
Language Arts Reading Gr 3-5	23._0140*, 23._0160*, 23._0170*	Language Arts Module Lessons and ALL Block

**B. Attachments:**

The following attachments are included as part of this agreement:

- Attachment A – Proposed Pilot Instructional Resources Listing
- Attachment B – Shipping Requirements
- Attachment C – Digital Requirements & Technical Specifications

The following attachments may be included as part of this agreement as necessary:

- Attachment A1 – Instructional Resources Kit Contents
- Attachment A2 – Electronic Instructional Resources
- Attachment D – Additional Terms and/or Conditions (specific to this agreement)

Publisher must initial each of the above attachments and include them in the contract packet submitted to GCPS. Additional documentation may be required based on GCPS guidelines.

**C. Copyright Date:** To be eligible for approval/adoption consideration, all of the Publisher's resources must be current and have a copyright date of 2017 or later unless the subject matter has not become outdated. If GCPS determines that the content is current and accurate, it may recommend at its sole discretion an instructional resource that has a copyright date earlier than 2017. The Publisher represents and warrants that it owns or has rights to the copyright of all instructional resources listed.

**D. Correlations:** Publisher may be required to electronically submit a correlation between each resource submitted and the Academic Knowledge and Skills (AKS) and Indicators of Achievement of GCPS and/or the Georgia Standards of Excellence/Georgia Performance Standards, preferably in IMS Global CASE format.

**E. Gifts or Gratuities:** The following excerpts from GCPS Board of Education policy apply:

1. GCPS employees shall not accept a gift favor, loan, reward, political contribution, gratuity, entertainment, transportation, lodging, or meals from students, parents, or potential suppliers who conduct business with GCPS except those of nominal value (less than \$50.00), which must be disclosed to the immediate supervisor and the Department of Internal Audits. Advertising items and instructional products that are widely distributed may be accepted.
2. GCPS employees are expressly prohibited from soliciting from any present or potential supplier (person, company, firm, or corporation) the right/privilege to purchase goods or services for personal use at prices offered the school system through bids and/or quotes.
3. In the event a company provides unsolicited incentive type gifts with the shipment of an order, the items should be turned over to the Purchasing Department for disposition. Disposition will be

as follows:

- a. Items which have no bearing on school business will be disposed of in the best interest of the school system.
- b. Items which can be instructionally utilized will be forwarded to requesting school.

Publisher and Publisher's representatives shall not contact GCPS employees for the purpose of promoting text/ instructional resources submitted for recommendation. These provisions will be strictly enforced.

- F. **Digital Resources:** Refer to Attachment C for the digital requirements and technical specifications for any digital instructional resources.
- G. **Shipping:** Prices quoted are freight-on-board (FOB) destination. Freight should be prepaid and charged back to the invoice as a separate line item. Freight charges may not exceed the actual freight charges to vendor and shall never exceed 5% of total cost of physical items/ print materials. GCPS is not responsible for materials lost in shipping. There will be no "handling" charges.
- H. **Payment Terms:** Publisher will not delete items from a Purchase Order (PO) without prior notification and approval from GCPS. Publisher is to provide a separate invoice for each delivery (not combining multiple packing slips/shipments on the same invoice). Payment will be made upon receipt of goods/ successful implementation of digital components.
- I. **Delivery of Materials:** Publisher agrees to maintain a sufficient inventory of items referenced in this contract to provide timely delivery of ordered materials. Timely delivery shall mean the receipt of materials at the GCPS Distribution Center within 15 business days from the date the purchase order is provided to the Publisher. The Publisher must communicate "delayed shipment" status to the GCPS Instructional Resources Office in writing for all materials that will not meet the timely delivery requirement and specify the new delivery date(s) for each delayed item. In these cases, GCPS reserves the right to modify the terms of the purchase order, cancel the order, or assess penalties.
- J. **Kits:** If kits are included as a part of this contract, Publisher is to supply a detailed listing of individual items within the kit, including a description of each item. A price listing which is valid for the life of the contract will be generated by GCPS and included as Attachment A1. The entire kit and its components will be at a fixed price for the term of the contract. Publisher agrees to remove any unwanted components out of kits adopted by GCPS prior to delivery.
- K. **Distribution of Material:** Vendor authorizes GCPS to distribute materials, including graphics, from teacher resource materials for use in the GCPS professional development and instructional/ assessment databases. This material may be distributed and used by GCPS employees only on the GCPS wide area network for instructional and training purposes only. Classroom use of materials will comply with copyright. Rights for use in these databases may extend beyond the term of the contract.
- L. **Submission of Revisions:** Publisher must request pre-approval in writing to the Director of Instructional Resources and Support to substitute a revised resource for a resource currently under pilot. This condition applies to any change to the original edition including typographical corrections in the copy. The request must contain details of the revised information and an itemized list of the changes in the revised edition. In addition, a minimum of two complete sets of preview copies of the

revised resource (including student edition, teacher edition, and all ancillary items) will be provided. This requirement applies to electronic/digital versions of the text and components as well.

The revised edition must be classroom compatible with the original edition. Classroom compatible means that the revised edition can be used in the same classroom with the earlier edition without detriment to either the student using the revised edition or the teacher having students using both editions. GCPS in its sole discretion shall determine if a resource is classroom compatible. Resources that do not meet the requirements for classroom compatibility will not be considered suitable for substitution. If the revised edition is not classroom compatible, GCPS in its sole discretion may accept the edition as a substitute, subject to any conditions set forth by GCPS to minimize lack of compatibility.

**M. Laws and Regulations:** The Publisher agrees to adhere to all requirements of Georgia Law and State Board rules pertaining to instructional resources. If any provision of this Agreement shall be held invalid or unenforceable by any court of competent jurisdiction, such holding shall not invalidate or render unenforceable any other provision hereof. This Agreement is for the benefit of the parties hereto only and is not intended to benefit any third parties or to give rise to any duty or causes of action for any third party.

**N. Amendments:** No modifications or alteration of this Contract will be valid or effective unless each modification or alteration is made as an amendment to this Agreement and signed by both parties.

**O. Termination for Cause:** The occurrence of any one or more of the following events shall constitute cause for GCPS to declare the Publisher in default of its obligations under the Contract:

1. The Publisher fails to deliver or has delivered nonconforming service(s)/product(s) of the Agreement; a component fails to perform to the satisfaction of GCPS; or a component is in violation of a material provision of the Agreement;
2. GCPS determines that satisfactory performance of the Agreement is substantially endangered or that a default is likely to occur;
3. The Publisher fails to make substantial and timely progress toward performance of the Agreement
4. The Publisher becomes subject to any bankruptcy or insolvency proceeding under federal or state law to the extent allowed by applicable federal or state law including bankruptcy laws; the Publisher terminates or suspends its business; or GCPS reasonably believes that the Publisher has become insolvent or unable to pay its obligations as they accrue consistent with applicable federal or state law;
5. The Publisher has failed to comply with applicable federal, state and local laws, rules, ordinances, regulations and orders when performing within the scope of the Agreement;
6. The Publisher has engaged in conduct that has or may expose GCPS to liability, as determined in the sole discretion of GCPS; or
7. The Publisher has infringed any patent, trademark, copyright, trade dress, or any other intellectual property rights of GCPS or a third party.

**P. Notice of Default:** If there is a default event caused by the Publisher, GCPS shall provide written notice to the Publisher requesting that the breach or noncompliance be remedied within the period specified in the written notice to the Publisher. If the breach or noncompliance is not remedied within the period of time specified in the written notice, GCPS, as appropriate, may:



1. Immediately terminate the Agreement without additional written notice; and/or
2. Enforce the terms and conditions of the Agreement and seek any legal or equitable remedies; and/or
3. Exclude the Publisher and/or its materials from consideration for inclusion in future GCPS pilot/adoption processes.

**Q. Purchase Orders:** Vendor must follow the Purchase Order (PO) instructions of Gwinnett County Public Schools. Purchase orders will be mailed/faxed/emailed per the contact information on file in the GCPS Purchasing Department. GCPS cannot send POs to multiple locations.

**R. Training/Staff Development/Support:** GCPS anticipates that all training, staff development, and technical support for the resource and any digital/electronic components will be included as a complimentary service.



## 2022 Instructional Resources Pilot Agreement Gwinnett County Public Schools

By this signature, I acknowledge that I have been notified of and agree to the terms and conditions contained in this Agreement and the attachments.

**PUBLISHER:**

<p>DocuSigned by: <u>Jessica Sliwerski</u> 6C9BF8E0B29743D...</p> <p>Signature _____</p>	<p><u>7/15/2022</u></p> <p>Date _____</p>
<p>Name: <u>Jessica Sliwerski</u></p>	
<p>Title: <u>CEO</u></p>	
<p>Publisher: <u>Open Up Resources</u></p>	

**GCPS:**

ACCEPTED BY GCPS ON 7.29.22

The following signature indicates acceptance on behalf of Gwinnett County Public Schools.

<p><u>[Signature]</u></p> <p>Signature _____</p> <p>Kevin Kriews Director of Purchasing/Property Management</p>	<p><u>7.29.22</u></p> <p>Date _____</p>
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Attachment A

Gwinnett County Public Schools  
437 Old Peachtree Road NW  
Suwanee, GA 30024

Contract #: P-1456

Vendor: Open Up Resources

Course: Language Arts Reading Gr K-5

GCPS Item ID	Title	ISBN	Allocation	Book Type	UOM	Copyright	Grade	Price	Ratio / Comments	Contract Bid Expiration
2212E01022C	Pilot-Gr K EL Education Workbook Bundle Print SE	9781683623670	1 per student	Consumable	Kit	2016	K	\$23.00		July 31, 2023
2212E01122	Pilot-Gr K EL Education Module 1/2 Workbook Print SE	9781683622489	1 set per 5 students	Consumable	EA	2016	K	\$0.00	Included in Student Bundle	July 31, 2023
2212E01222	Pilot-Gr K EL Education Module 3/4 Workbook Print SE	9781683623472	1 set per 5 students	Consumable	EA	2016	K	\$0.00	Included in Student Bundle	July 31, 2023
2212E01022E	Pilot-Gr K EL Education Module Lessons and Lab Tchr Box	9781643112923	1 per teacher	Teacher	EA	2016	K	\$295.00		July 31, 2023
2212E01022H	Pilot-Gr K EL Education Foundational Skills Block Tchr Box	9781643112985	1 per teacher	Teacher	EA	2016	K	\$275.00		July 31, 2023
2212E01422	Pilot-Gr K EL Education Trade Book Teacher Set of 22	9781638421764	1 per teacher	Teacher	EA	2016	K	\$219.00		July 31, 2023
2212E01522	Pilot-Gr K EL Education Trade Book Module 1	9781643114668	1 set per 5 students	Student	EA	2016	K	\$31.00		July 31, 2023
2212E01622	Pilot-Gr K EL Education Trade Book Module 2	9781643114675	1 set per 5 students	Student	EA	2016	K	\$31.00		July 31, 2023
2212E01722	Pilot-Gr K EL Education Trade Book Module 3	9781643114682	1 set per 5 students	Student	EA	2016	K	\$20.00		July 31, 2023
2212E01822	Pilot-Gr K EL Education Trade Book Module 4	9781643113685	1 set per 5 students	Student	EA	2016	K	\$28.00		July 31, 2023
2212E01922	Pilot-Gr K EL Education Skills Block Decodable Readers Box	9781643112893	1 set per 5 students	Consumable	EA	2016	K	\$12.00		July 31, 2023
N/A	Pilot-Grade K: Teacher Kiddom Digital Access 1 Year Digital Teacher Resource	N/A	N/A	N/A	N/A	2022	K	\$0.00	Free with 3-5 Student Digital Purchase	July 31, 2023
2212E11022C	Pilot-Gr 1 EL Education Workbook Bundle Print SE	9781683623587	1 per student	Consumable	Kit	2016	1	\$23.00		July 31, 2023
2212E11122	Pilot-Gr 1 EL Education Module 1/2 Workbook Print SE	9781683622345	1 per 5 students	Consumable	EA	2016	1	\$0.00	Included in Student Bundle	July 31, 2023
2212E11222	Pilot-Gr 1 EL Education Module 3/4 Workbook Print SE	9781683623069	1 set per 5 students	Consumable	EA	2016	1	\$0.00	Included in Student Bundle	July 31, 2023
2212E11322	Pilot-Gr 1 EL Education Labs Student Workbook	9781683622284	1 set per 5 students	Consumable	EA	2016	1	\$0.00	Included in Student Bundle	July 31, 2023
2212E11022E	Pilot-Gr 1 EL Education Module Lessons and Lab Tchr Box	9781643112930	1 set per teacher	Teacher	EA	2016	1	\$295.00		July 31, 2023
2212E11022H	Pilot-Gr 1 EL Education Foundational Skills Block Tchr Box	9781643112992	1 per teacher	Teacher	EA	2016	1	\$275.00		July 31, 2023

Vendor Initials

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2212E11422	Pilot-Gr 1 EL Education Trade Book Teacher Set of 28	9781638421771	1 set per teacher	Teacher	EA	2016	1	\$308.00	July 31, 2023
2212E11522	Pilot-Gr 1 EL Education Trade Book Module 1 Student Set of 5	9781643113265	1 set per 5 students	Student	EA	2016	1	\$31.00	July 31, 2023
2212E11622	Pilot-Gr 1 EL Education Trade Book Module 2 Student Set of 5	9781643113272	1 set per 5 students	Student	EA	2016	1	\$46.00	July 31, 2023
2212E11722	Pilot-Gr 1 EL Education Trade Book Module 3 Student Set of 5	9781643113289	1 set per 5 students	Student	EA	2016	1	\$99.00	July 31, 2023
2212E11822	Pilot-Gr 1 EL Education Trade Book Module 4 Student Set of 5	9781643113296	1 set per 5 students	Student	EA	2016	1	\$21.00	July 31, 2023
2212E11922	Pilot-Gr 1 EL Education Skills Block Decodable Readers Box	9781643112909	1 set per 5 students	Consumable	EA	2016	1	\$17.00	July 31, 2023
N/A	Pilot-Grade 1: Teacher Kidom Digital Access 1 Year Digital Teacher Resource	N/A	N/A	N/A	N/A	2022	1	\$0.00	Free with 3-5 Student Digital Purchase
2212E21022C	Pilot-Gr 2 EL Education Workbook Bundle Print SE	9781683623594	1 Per Student	Consumable	KIT	2016	2	\$23.00	July 31, 2023
2212E21122	Pilot-Gr 2 EL Education Module 1/2 Workbook Print SE	9781683622458	1 Per Student	Consumable	EA	2016	2	\$0.00	Included in Student Bundle
2212E21222	Pilot-Gr 2 EL Education Module 3/4 Workbook Print SE	9781683623137	1 Per Student	Consumable	EA	2016	2	\$0.00	Included in Student Bundle
2212E21322	Pilot-Gr 2 EL Education Labs Student Workbook	9781683622307	1 Per Student	Consumable	EA	2016	2	\$0.00	Included in Student Bundle
2212E21022E	Pilot-Gr 2 EL Education Module Lessons and Lab Tech Box	9781643112947	1 Per Teacher	Teacher	EA	2016	2	\$295.00	July 31, 2023
2212E21022H	Pilot-Gr 2 EL Education Foundational Skills Block Tech Box	9781643113005	1 Per Teacher	Teacher	EA	2016	2	\$275.00	July 31, 2023
2212E21422	Pilot-Gr 2 EL Education Trade Book Teacher Set of 20	978158421788	1 Per Teacher	Teacher	EA	2016	2	\$163.00	July 31, 2023
2212E21522	Pilot-Gr 2 EL Education Trade Book Module 1 Student Set of 5	9781643113319	1 Set Per 5 Students	Student	EA	2016	2	\$39.00	July 31, 2023
2212E21622	Pilot-Gr 2 EL Education Trade Book Module 2 Student Set of 5	9781643113326	1 Set Per 5 Students	Student	EA	2016	2	\$34.00	July 31, 2023
2212E21722	Pilot-Gr 2 EL Education Trade Book Module 3 Student Set of 5	9781643113333	1 Set Per 5 Students	Student	EA	2016	2	\$65.00	July 31, 2023
2212E21822	Pilot-Gr 2 EL Education Trade Book Module 4 Student Set of 5	9781643113340	1 Set Per 5 Students	Student	EA	2016	2	\$110.00	July 31, 2023
2212E21922	Pilot-Gr 2 EL Education Skills Block Decodable Readers Box	9781643112916	1 Set Per 5 Students	Consumable	EA	2016	2	\$17.00	July 31, 2023
N/A	Pilot-Grade 2: Teacher Kidom Digital Access 1 Year Digital Teacher Resource	N/A	N/A	N/A	N/A	2022	2	\$0.00	Free with 3-5 Student Digital Purchase
2212E31022C	Pilot-Gr 3 EL Education Workbook Bundle Print SE	9781583623762	1 Per Student	Consumable	KIT	2016	3	\$25.00	July 31, 2023
2212E31122	Pilot-Gr 3 EL Education Module 1 Workbook Print SE	9781583622352	1 Per Student	Consumable	EA	2016	3	\$0.00	Included in Student Bundle
2212E31222	Pilot-Gr 3 EL Education Module 2 Workbook Print SE	9781583623144	1 Per Student	Consumable	EA	2016	3	\$0.00	Included in Student Bundle
2212E31322	Pilot-Gr 3 EL Education Module 3 Workbook Print SE	9781583623175	1 Per Student	Consumable	EA	2016	3	\$0.00	Included in Student Bundle
2212E31422	Pilot-Gr 3 EL Education Module 4 Workbook Print SE	9781583623205	1 Per Student	Consumable	EA	2016	3	\$0.00	Included in Student Bundle

2212E31022B	Pilot-Gr 3 EL Education One Year Online SE	9781953454683	1 Per Student	N/A	EA	2016	3	\$8.00		July 31,2023
2212E31022E	Pilot-Gr 3 EL Education Module Lessons & All Block Tchr Box	9781643112954	1 Per Teacher	Teacher	EA	2016	3	\$305.00		July 31,2023
2212E31522	Pilot-Gr 3 EL Education Trade Book Teacher Set of 13	9781638421795	1 Per Teacher	Teacher	EA	2016	3	\$157.00		July 31,2023
2212E31622	Pilot-Gr 3 EL Education Trade Book Module 1 Student Set of 5	9781643113364	1 Set Per 5 Students	Student	EA	2016	3	\$150.00		July 31,2023
2212E31722	Pilot-Gr 3 EL Education Trade Book Module 2 Student Set of 5	9781643113371	1 Set Per 5 Students	Student	EA	2016	3	\$100.00		July 31,2023
2212E31822	Pilot-Gr 3 EL Education Trade Book Module 3 Student Set of 5	9781643113388	1 Set Per 5 Students	Student	EA	2016	3	\$30.00		July 31,2023
2212E31922	Pilot-Gr 3 EL Education Trade Book Module 4 Student Set of 5	9781643113395	1 Set Per 5 Students	Student	EA	2016	3	\$80.00		July 31,2023
N/A	Pilot-Grade 3: Teacher Kidzdom Digital Access 1 Year Digital Teacher Resource	N/A	N/A	N/A	N/A	2022	3	\$0.00	Free with 3-5 Student Digital Purchase	July 31,2023
2212E41022C	Pilot-Gr 4 EL Education Workbook Bundle Print SE	9781683623779	1 Per Student	Consumable	Kit	2016	4	\$25.00		July 31,2023
2212E41122	Pilot-Gr 4 EL Education Module 1 Workbook Print SE	9781683623883	1 Per Student	Consumable	EA	2016	4	\$0.00	Included in Student Bundle	July 31,2023
2212E41222	Pilot-Gr 4 EL Education Module 2 Workbook Print SE	9781683623236	1 Per Student	Consumable	EA	2016	4	\$0.00	Included in Student Bundle	July 31,2023
2212E41322	Pilot-Gr 4 EL Education Module 3 Workbook Print SE	9781683623267	1 Per Student	Consumable	EA	2016	4	\$0.00	Included in Student Bundle	July 31,2023
2212E41422	Pilot-Gr 4 EL Education Module 4 Workbook Print SE	9781683623298	1 Per Student	Consumable	EA	2016	4	\$0.00	Included in Student Bundle	July 31,2023
2212E41022B	Pilot-Gr 4 EL Education One Year Online SE	9781953454706	1 Per Student	N/A	EA	2016	4	\$8.00		July 31,2023
2212E41022E	Pilot-Gr 4 EL Education Module Lessons & All Block Tchr Box	9781643112961	1 Per Teacher	Teacher	EA	2016	4	\$305.00		July 31,2023
2212E41522	Pilot-Gr 4 EL Education Trade Book Teacher Set of 13	9781638421801	1 Per Teacher	Teacher	EA	2016	4	\$101.00		July 31,2023
2212E41622	Pilot-Gr 4 EL Education Trade Book Module 1 Student Set of 5	9781643113418	1 Set Per 5 Students	Student	EA	2016	4	\$35.00		July 31,2023
2212E41722	Pilot-Gr 4 EL Education Trade Book Module 2 Student Set of 5	9781643113425	1 Set Per 5 Students	Student	EA	2016	4	\$100.00		July 31,2023
2212E41822	Pilot-Gr 4 EL Education Trade Book Module 3 Student Set of 5	9781643113432	1 Set Per 5 Students	Student	EA	2016	4	\$140.00		July 31,2023
2212E41922	Pilot-Gr 4 EL Education Trade Book Module 4 Student Set of 5	9781643113449	1 Set Per 5 Students	Student	EA	2016	4	\$35.00		July 31,2023
N/A	Pilot-Grade 4: Teacher Kidzdom Digital Access 1 Year Digital Teacher Resource	N/A	N/A	N/A	N/A	2022	4	\$0.00	Free with 3-5 Student Digital Purchase	July 31,2023
2212E51022C	Pilot-Gr 5 EL Education Workbook Bundle Print SE	9781683623786	1 Per Student	Consumable	Kit	2016	5	\$25.00		July 31,2023
2212E51122	Pilot-Gr 5 EL Education Module 1 Workbook Print SE	9781683623413	1 Per Student	Consumable	EA	2016	5	\$0.00	Included in Student Bundle	July 31,2023
2212E51222	Pilot-Gr 5 EL Education Module 2 Workbook Print SE	9781683623328	1 Per Student	Consumable	EA	2016	5	\$0.00	Included in Student Bundle	July 31,2023
2212E51322	Pilot-Gr 5 EL Education Module 3 Workbook Print SE	9781683623359	1 Per Student	Consumable	EA	2016	5	\$0.00	Included in Student Bundle	July 31,2023



2212ES1422	Pilot-Gr 5 EL Education Module 4 Workbook Print SE	9781683623380	1 Per Student	Consumable	EA	2016	5	\$0.00	Included in Student Bundle	July 31, 2023
2212ES1022B	Pilot-Gr 5 EL Education One Year Online SE	9781953454720	1 Per Student	N/A	EA	2016	5	\$5.00		July 31, 2023
2212ES1022E	Pilot-Gr 5 EL Education Module Lessons & All Block Tchr Box	9781643112978	1 Per Teacher	Teacher	EA	2016	5	\$305.00		July 31, 2023
2212ES1522	Pilot-Gr 5 EL Education Trade Book Teacher Set of 13	9781638421818	1 Per Teacher	Teacher	EA	2016	5	\$75.00		July 31, 2023
2212ES1622	Pilot-Gr 5 EL Education Trade Book Module 1 Student Set of 5	9781643113463	1 Set Per 5 Students	Student	EA	2016	5	\$35.00		July 31, 2023
2212ES1722	Pilot-Gr 5 EL Education Trade Book Module 2 Student Set of 5	9781643113470	1 Set Per 5 Students	Student	EA	2016	5	\$40.00		July 31, 2023
2212ES1822	Pilot-Gr 5 EL Education Trade Book Module 3 Student Set of 5	9781643113487	1 Set Per 5 Students	Student	EA	2016	5	\$75.00		July 31, 2023
2212ES1922	Pilot-Gr 5 EL Education Trade Book Module 4 Student Set of 5	9781643113494	1 Set Per 5 Students	Student	EA	2016	5	\$45.00		July 31, 2023
N/A	Pilot-Grade 5: Teacher Kiddom Digital Access 1 Year Digital Teacher Resource	N/A	N/A	N/A	N/A	2022	5	\$0.00	Free with 3-5 Student Digital Purchase	July 31, 2023

**Attachment B**  
**Shipping Requirements**  
**for Instructional Resources**

**NOTE: INSTRUCTIONAL RESOURCE ITEMS MUST BE DELIVERED WITHIN 15 BUSINESS DAYS (3 WEEKS) OF RECEIPT OF PURCHASE ORDER OR BY THE AGREED UPON TERMS LISTED ON THE CONTRACT.**

Deliveries are received at the following location from 7:00 a.m. to 3:00 p.m. on Monday through Friday. Call 770-822-6414 or 770-822-6415 for an appointment.

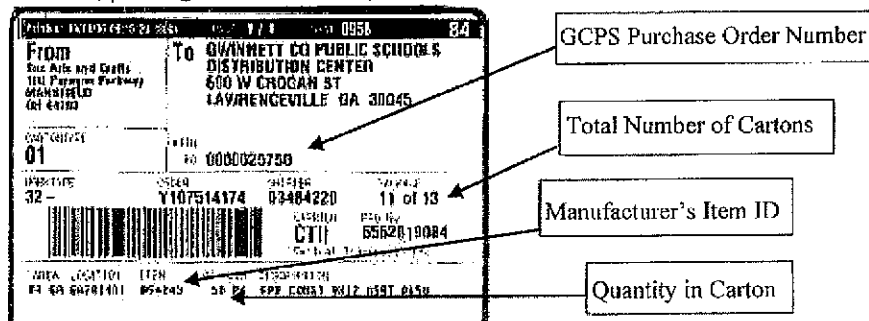
Gwinnett County Public Schools Distribution Center  
690 W Crogan St  
Lawrenceville, GA 30046

Please note the following requirements:

1. All purchase orders (POs) must be shipped with separate packing slips. **Do not put multiple purchase orders on the same packing slip or mix materials for one packing slip/purchase order with items for another order in the same box or shipment.**
2. All items ordered must be shipped in the original manufacturer's carton and in full case quantities as ordered. **NO MIXED CARTONS.** All titles are to be packaged separately.
  - Exceptions can be made if:
    1. An item is subject to going to a backorder status with a vendor, prohibiting the shipment from meeting the required due date on purchase order.
    2. GCPS does not order in full case quantities.
  - Non-original manufacturer's carton shipments will be accepted; however, the cartons must be labeled on the outside of each carton with the manufacturer's item ID and quantity contained in each carton.
3. All packing slips must be easily found in a packing slip pouch and all purchase order numbers must be clearly labeled on all invoices, cartons, Bills of Lading, and packing slips.
  - Single and multi-carton/package shipments: The packing slip must be located on the outside and on top of the #1 carton/package to which it belongs along with all cartons being labeled with the carton count on each carton (e.g., 1 of 3, 2 of 3, 3 of 3).
  - Single-skid shipments: The packing slip must be located on the outside and on top of the skid to which it belongs.
  - Multi-skid shipments: The packing slip must be located on the outside and on top of the #1 skid of the multi-skid shipment to which it belongs.

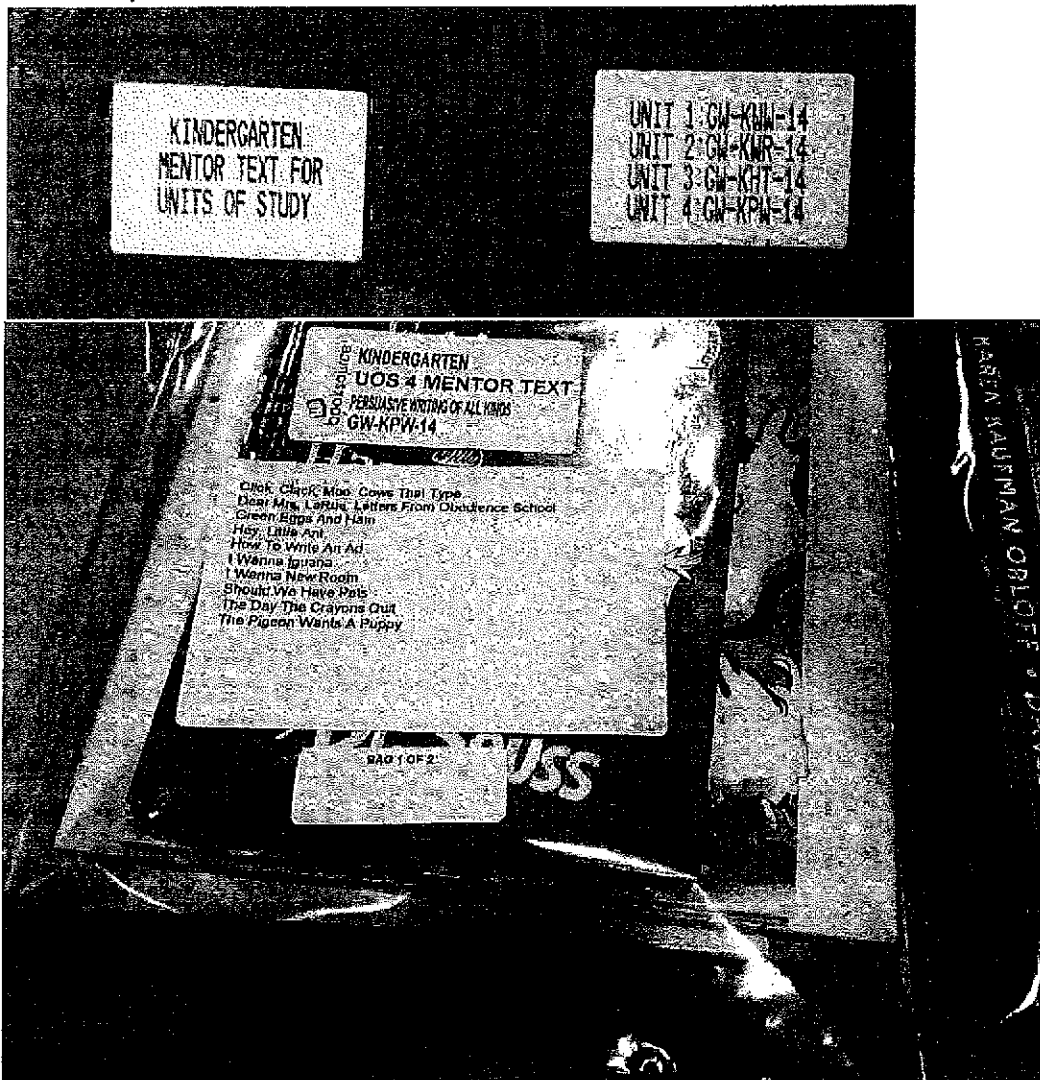
\*An exception can be made if a full skid with the same purchase order number is shrink wrapped and clearly labeled with the purchase order number and number of cartons, so it is easy to match multiple skids for the same order together.

4. All cartons/packages must have the manufacturer's item ID and quantity clearly labeled on the outside of each carton. All labels on full skid shipments must be facing outwards, so all cartons/packages can be easily read and received.



5. All partial boxes/packages must be clearly labeled (e.g., Partial Box, etc.) and be on top of the skid.
6. All full skid shipments must be shipped as follows: All cartons/packages palletized by manufacturer's items ID.
  - Note - Skids can be stacked on one another to reduce shipping cost; however, a skid must separate each item to be easily received. Vendor should consider the contents of all cartons/packages before stacking skids on one another.
  - Vendor is responsible for all damaged items during shipment and will be asked to be replace the items at no cost to GCPS including the replacement shipping cost.
7. All skidded shipments must be on 40" x 48" 4 way skids and maximum height must not exceed 7'6" high for supply items and 4'6" for textbooks. NO MINI SKIDS.
8. Items that are made up of components (kits, etc.) must be shipped complete.
  - Kits should not be shipped unless all parts/components are included in the same shipment.
  - When multiple quantities of the same kit are shipped on a pallet and each kit contains multiple cartons, please segregate as follows: all box #1's of kit to be on one pallet, all box #2's of kit to be on 2nd pallet, etc.
  - Incomplete kits or kits that are not packaged as required by GCPS cannot be received or paid for by GCPS.

Examples:




9. Vendor must notify GCPS Instructional Resources Office an update on any material that may not be delivered before delivery date specified on purchase order.
10. No materials should be shipped to GCPS unless a purchase order has been completed for that item.
11. All Bills of Ladings and Freight Bills are required to have the following information:
  - GCPS Purchase Order Number
  - Number of cartons/packages shipped
  - Total weight of shipment

Example:


Printed: 10/27/06 11:13:00

## BILL OF LADING

Page 1

<b>SHIP FROM</b> Name: _____ Address: _____ FOB: <input type="checkbox"/>		BOL No: 03590463      Date: 10/27/06 Carrier: CTII Capital Transport, Inc.  PRO No: 556282685 Trailer No: _____ Seal No: _____ <input type="checkbox"/> Master Bill of Lading with attached underlying Bills of Lading <input type="checkbox"/> (check box)	
<b>SHIP TO</b> Name: GWINNETT CO PUBLIC SCHOOLS Address: DISTRIBUTION CENTER 600 W CROGAN ST LAWRENCEVILLE GA 30045 Attn: WHSE Phone: 1-770-822-8413 FOB: <input type="checkbox"/>		<b>THIRD PARTY FREIGHT CHARGE BILL TO</b> Name: _____ Address: _____ (for 171112 ADDRESS ONLY PER 171112-712-10-0)	
<b>SPECIAL INSTRUCTIONS</b> FOR CHEMICAL EMERGENCY DURING TRANSPORTATION ONLY Call CHEMTREC 1-800-424-8300 24 Hrs per day, 7 Days per week		Freight Charge Terms: Freight charges are prepaid unless indicated otherwise. <input type="checkbox"/> Prepaid <input type="checkbox"/> Collect <input checked="" type="checkbox"/> 3rd Party	

GCPS Purchase Order Number

CUSTOMER ORDER INFORMATION				Additional Shipper Info	
Customer Order Number	Packages	Weight	Pallet		
000002697P					
 442-903887-8					
Grand Total					

Number of Cartons/ Packages Shipped

CARRIER INFORMATION					Commodity Description		LTL Only	
Handling Unit	Packages	Weight	HT	HT	Commodity Description	NMFC	Class	
Qty	Type	Qty	Type	Type				
1	Pallet	23	Carton	385	Assorted School Supplies	55	Supplies	
Grand Total								

Total Weight of Shipment

12. The total number and weight for all orders/cartons shipped to our location on any given day must be considered to determine the least expensive shipping method (UPS vs. LTL vs. truckload). All orders for that day should be shipped via the same carrier. Instructional resource shipments should be shipped F.O.B., freight pre-paid, and billed back.

13. Copies of actual freight invoice must accompany vendor's invoice. Direct invoices to:  
 Gwinnett County Public Schools  
 Accounts Payable  
 437 Old Peachtree Road NW  
 Suwanee, GA 30024-2978

If any of the requirements are not met or are not satisfactory to GCPS, GCPS reserves the right to refuse shipment and have the shipment returned at the vendor's expense and reshipped correctly. Any Vendor violating the GCPS Shipping Requirements repeatedly may result in bid termination and/or removal of vendor from our approved vendor list.



Attachment C  
Digital Requirements and Technical Specifications  
for Instructional Resources

**A. GCPS Digital Content Standards:**

Gwinnett County Public Schools (GCPS) is committed to the transformation of its educational delivery system from printed textbooks in the classroom to electronic delivery of digital content to all stakeholders – teachers, administrators, students, parents, and the community. Connectivity to platforms via the Gwinnett County Public Schools portal is expected of all digital content, and the use of single sign on methods is strongly preferred.

As a foundational component of our strategy for integrated content delivery going forward, GCPS asks that content providers commit to moving toward and achieving certification of their platforms with these IMS Global standards for interoperability as applicable:

- Learning Tools Interoperability Standard: Version 1.0, 1.1 (Version 1.3 projected by summer 2022)
- Common Cartridge Interoperability Standard: Version 1.3
- OneRoster: Version 1.0, 1.1 (Version 1.1 strongly preferred)
- OneRoster API Rest: Version 1.1
- CASE: Version 1.0
- Caliper: Version 1.0, 1.1

For those providers that do not use these interoperability standards at the time of integration, evaluation of other connection methods will be discussed.

During the agreement period, the content providers will commit contractually to:

- Continue advancing the use of IMS Global standard certifications, keeping content platforms current with the generally accepted market standards.
- Collaborate with GCPS to share both organizations' strategic technology updates at least once a year.

A provider's demonstrated ability to support IMS Global Standards will be a direct factor in evaluation for adoptions.

**B. Common Cartridges/ Thin Common Cartridges:**

If there are common cartridges or thin common cartridges available for the digital resources, GCPS will place the content into our Learning Object Repository (LOR). Content in common cartridges or thin common cartridges should align to the Academic Knowledge and Skills (AKS) of GCPS and/or the Georgia Standards of Excellence/ Georgia Performance Standards, as agreed upon by GCPS and the Publisher. The standards are preferred in IMS Global CASE format.

**C. Digital Expirations:**

GCPS should receive email notification 90 days prior to the expiration date for any digital resource subscription expiring.

**D. Data Privacy**

All digital resources must meet data privacy requirements set forth by the GCPS Division of Data Governance.

**E. System Availability Expectations:**

GCPS requires that digital resources be available 7:00 AM to 10:00 PM Eastern seven days per week for the length of the contract from a period of one week prior to the start of the school year until one day past the last day of summer school.

Planned maintenance during the period of 10:00 PM-7:00 AM should be communicated in advance to GCPS via email.

In the event that the site will operate, but one or more key functions is not working properly, the content provider should communicate to GCPS promptly and then provide daily updates via email or conference call until a resolution has been met.

In the event that the site is unavailable or unusable, the content provider should communicate to GCPS promptly and then provide updates at least every two hours. If resolution is not achieved in a timely fashion, GCPS may require updates every two hours via conference call including a member of the content provider's executive management team until a resolution has been met.



### Proposal for Partnership

<b>Quote Number</b> Q-27100	<b>Created Date</b> 06/15/2022
<b>Account Name</b> Gwinnett County Public Schools	<b>Expiration Date</b> 07/04/2022
<b>Primary Contact</b> Kim Moore	<b>Prepared By</b> Dan Lindsay
	<b>Email</b> dan.lindsay@openup.org

<b>Bill To</b> Kim Moore	<b>Ship To</b> Kim Moore
437 Old Peachtree Road NW	437 Old Peachtree Road NW
Suwanee, GA 30024	Suwanee, GA 30024-2978

#### Introduction

Open Up Resources is pleased to submit this proposal for partnership. We are poised to deliver a best-in-class solution that suits your approach to teaching and learning.

The following quote outlines pricing for the requested materials and services; please contact us should your needs change. We will confirm this order upon receipt of your purchase order(s).

Thank you!

Product	Product Code	Description	Unit Price	Qty.	Total Price
OUR EL GK LANG ART SDNT COURSE	9781683623670	OUR EL Education, Grade K: Language Arts & Labs. Student Full Course Bundle (Updated)	\$23.00	5865	\$134,895.00
OUR EL GK SKILLS DC SDNT COURS	9781643112893	OUR EL Education, Grade K: Skills Block Decodables. Student Full Course (Updated)	\$12.00	5865	\$70,380.00
OUR EL GK LANG ART TCHR COURSE	9781643112923	OUR EL Education, Grade K: Language Arts & Labs. Teacher Full Course Bundle (Updated)	\$295.00	310	\$91,450.00
OUR EL GK SKILLS TCHR COURSE	9781643112985	OUR EL Education, Grade K: Skills Block. Teacher Full Course Bundle (Updated)	\$275.00	310	\$85,250.00
OUR EL GK RQ TRADE M 1 5-SET	9781643114668	OUR EL Education Grade K. Required Trade, Module 1, 5-Student Set	\$31.00	1320	\$40,920.00

OUR EL GK RQ TRADE M 2 5-SET	9781643114675	OUR EL Education Grade K. Required Trade, Module 2, 5-Student Set	\$31.00	1320	\$40,920.00
OUR EL GK RQ TRADE M 3 5-SET	9781643114682	OUR EL Education Grade K. Required Trade, Module 3, 5-Student Set	\$20.00	1320	\$26,400.00
OUR EL GK RQ TRADE M 4 5-SET	9781643113685	OUR EL Education Grade K. Required Trade, Module 4, 5-Student Set	\$28.00	1320	\$36,960.00
GR K EL EDUCATION TRADE BOOK TEACHER SET	9781638421764	Pilot-Gr K EL Education Trade Book Teacher Set of 22	\$219.00	310	\$67,890.00
KIDDOM OUR EL ED GK TCHR	KDELTCHRGK	Kiddom OUR EL Education K-5 ELA Kindergarten, Teacher Access 1-year	\$0.00	310	\$0.00

**Subtotal: \$595,065.00**

**Standard Shipping Subtotal: FREE\***

**Total: \$595,065.00**

## Open Up Resources Terms & Conditions

### Pricing Information:

- All prices are in US dollars and valid for 30 days from the date of this proposal. After this time period, prices, products, and services are subject to change without notice.
- Note: This is a cost proposal, not a formal contract.
- Due to some titles occasionally going out of print, the availability of recommended titles in tradebook bundles may change at any time. This includes titles contained in custom tradebook bundles. If a title cannot be included in your order, we will update your invoice to reflect the updated contents of your order. Please review the packing slip included with your order, to be certain you know which products you have received.
- Due to changes in book pricing, tradebook prices may be subject to change. If a tradebook price changes after we have submitted a quote to you, we may contact you to provide an updated quote.

### Shipping and Handling Charges:

- **All orders for Alaska and Hawaii will be charged shipping based on weight and distance.**
- Standard orders will be shipped via ground carrier, standard delivery.

- Books are packed in cartons labeled with Grade and Unit Number. Pallets will be organized by the receiving school or district to aid in distribution to the appropriate locations. To minimize the number of pallets shipped per school, materials for more than one grade level may appear on a single pallet.
- \*Additional charges may apply for expedited shipments or exceptionally large orders; please contact your field specialist if you have special shipping or delivery requirements. Requests for shipping or product order changes after submission of your order will be accommodated whenever possible, though fees for re-direction may apply.

#### **Ordering Information:**

Please submit your official purchase order, with authorized signature(s), electronically to your field specialist. Include:

- Your complete billing address.
- A primary contact name, email address, phone number, title, school, district, street address, city, state, and zip code.
- A copy of this proposal.
- Any additional special requirements for delivery.

#### **Payment Information:**

- We kindly request payment within 30 days. Open Up Resources is a 501C3 not-for-profit organization.
- A 3% service charge will be applied for credit card payments.
- After 90 days, a fee of 1.5% per month will be charged on unpaid balances

#### **Shortages and Damaged Materials**

Please inventory your materials upon receipt. Open Up Resources will replace damaged, missing, or incorrect materials from an order at no cost to the customer if notified within 30 days of the shipment arrival date.

Return requests for any other reason must be made within 30 days of the shipment arrival date and will be considered by Open Up Resources on a case-by-case basis.

#### **The following materials are not refundable:**

- Custom trade book bundles and their bins
- Lab Materials Kits **Warranty:**
- Open Up warrants to the District that for one year from the date of purchase (the 'Warranty Period'), all printed textbooks provided by Open Up pursuant to this RFP ('Textbooks') will be free from material manufacturing defects in material and workmanship that render such Textbooks unusable. To the extent that a material manufacturing defect that makes any Textbook unusable is discovered during the Warranty Period, Open Up will provide the District with a functionally equivalent replacement Textbook at no additional cost to the District. EXCEPT FOR THE WARRANTY SET FORTH ABOVE, OPEN UP MAKES NO WARRANTY WHATSOEVER WITH RESPECT TO THE TEXTBOOKS, INCLUDING ANY (A) WARRANTY OF

MERCHANTABILITY OR (B) WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, WHETHER EXPRESS OR IMPLIED BY LAW, COURSE OF DEALING, COURSE OF PERFORMANCE, USAGE OF TRADE OR OTHERWISE. THIS WARRANTY DOES NOT APPLY TO LAB MATERIALS KITS.

- The District must make best efforts to inspect books for material defects within 60 days of receipt to ensure timely replacement.
- Issues requiring warranty support may be directed to [support@openup.org](mailto:support@openup.org).

**Additional Kiddom Terms & Conditions**

This Order Form is incorporated by reference and subject to the Terms of Service Agreement set forth at <http://www.kiddom.co/tos> (the 'Agreement'). By signing below or issuing a purchase order referencing this Order Form, Customer agrees that it is bound by the Agreement.





### Proposal for Partnership

<b>Quote Number</b>	Q-27101	<b>Created Date</b>	06/15/2022
<b>Account Name</b>	Gwinnett County Public Schools	<b>Expiration Date</b>	07/04/2022
<b>Primary Contact</b>	Kim Moore	<b>Prepared By</b>	Dan Lindsay
		<b>Email</b>	dan.lindsay@openup.org

<b>Bill To</b>	Kim Moore	<b>Ship To</b>	Kim Moore
	437 Old Peachtree Road NW		437 Old Peachtree Road NW
	Suwanee, GA 30024		Suwanee, GA 30024-2978

### Introduction

Open Up Resources is pleased to submit this proposal for partnership. We are poised to deliver a best-in-class solution that suits your approach to teaching and learning.

The following quote outlines pricing for the requested materials and services; please contact us should your needs change. We will confirm this order upon receipt of your purchase order(s).

Thank you!

Product	Product Code	Description	Unit Price	Qty.	Total Price
OUR EL G1 LANG ART SDNT COURSE	9781683623687	OUR EL Education, Grade 1: Language Arts & Labs. Student Full Course Bundle (Updated)	\$23.00	6410	\$147,430.00
OUR EL G1 SKILLS DC SDNT COURS	9781643112909	OUR EL Education, Grade 1: Skills Block Decodables. Student Full Course (Updated)	\$17.00	6410	\$108,970.00
OUR EL G1 LANG ART TCHR COURSE	9781643112930	OUR EL Education, Grade 1: Language Arts & Labs. Teacher Full Course Bundle (Updated)	\$295.00	320	\$94,400.00
OUR EL G1 SKILLS TCHR COURSE	9781643112992	OUR EL Education, Grade 1: Skills Block. Teacher Full Course Bundle (Updated)	\$275.00	320	\$88,000.00
OUR EL G1 RQ TRADE M 1 5-SET	9781643113265	OUR EL Education Grade 1: Required Trade, Module 1, 5-Student Set	\$31.00	1360	\$42,160.00

OUR EL G1 RQ TRADE M 2 5-SET	9781643113272	OUR EL Education Grade 1.	\$46.00	1360	\$62,560.00
OUR EL G1 RQ TRADE M 3 5-SET	9781643113289	OUR EL Education Grade 1. Required Trade, Module 3, 5-Student Set	\$99.00	1360	\$134,640.00
OUR EL G1 RQ TRADE M 4 5-SET	9781643113296	OUR EL Education Grade 1. Required Trade, Module 4, 5-Student Set	\$21.00	1360	\$28,560.00
GR 1 EL EDUCATION TRADE BOOK TEACHER SET	9781638421771	Pilot-Gr 1 EL Education Trade Book Teacher Set of 28	\$308.00	320	\$98,560.00
KIDDOM OUR EL ED G1 TCHR	KDELTCHRG1	Kiddom OUR EL Education K-5 ELA Grade 1, Teacher Access 1-year	\$0.00	320	\$0.00

**Subtotal: \$805,280.00**

**Standard Shipping Subtotal: FREE\***

**Total: \$805,280.00**

## Open Up Resources Terms & Conditions

### Pricing Information:

- All prices are in US dollars and valid for 30 days from the date of this proposal. After this time period, prices, products, and services are subject to change without notice.
- Note: This is a cost proposal, not a formal contract.
- Due to some titles occasionally going out of print, the availability of recommended titles in tradebook bundles may change at any time. This includes titles contained in custom tradebook bundles. If a title cannot be included in your order, we will update your invoice to reflect the updated contents of your order. Please review the packing slip included with your order, to be certain you know which products you have received.
- Due to changes in book pricing, tradebook prices may be subject to change. If a tradebook price changes after we have submitted a quote to you, we may contact you to provide an updated quote.

### Shipping and Handling Charges:

- All orders for Alaska and Hawaii will be charged shipping based on weight and distance.
- Standard orders will be shipped via ground carrier, standard delivery.

- Books are packed in cartons labeled with Grade and Unit Number. Pallets will be organized by the receiving school or district to aid in distribution to the appropriate locations. To minimize the number of pallets shipped per school, materials for more than one grade level may appear on a single pallet.
- \*Additional charges may apply for expedited shipments or exceptionally large orders; please contact your field specialist if you have special shipping or delivery requirements. Requests for shipping or product order changes after submission of your order will be accommodated whenever possible, though fees for re-direction may apply.

#### **Ordering Information:**

Please submit your official purchase order, with authorized signature(s), electronically to your field specialist. Include:

- Your complete billing address.
- A primary contact name, email address, phone number, title, school, district, street address, city, state, and zip code.
- A copy of this proposal.
- Any additional special requirements for delivery.

#### **Payment Information:**

- We kindly request payment within 30 days. Open Up Resources is a 501C3 not-for-profit organization.
- A 3% service charge will be applied for credit card payments.
- After 90 days, a fee of 1.5% per month will be charged on unpaid balances

#### **Shortages and Damaged Materials**

Please inventory your materials upon receipt. Open Up Resources will replace damaged, missing, or incorrect materials from an order at no cost to the customer if notified within 30 days of the shipment arrival date.

Return requests for any other reason must be made within 30 days of the shipment arrival date and will be considered by Open Up Resources on a case-by-case basis.

#### **The following materials are not refundable:**

- Custom trade book bundles and their bins
- Lab Materials Kits **Warranty:**
- Open Up warrants to the District that for one year from the date of purchase (the 'Warranty Period'), all printed textbooks provided by Open Up pursuant to this RFP ('Textbooks') will be free from material manufacturing defects in material and workmanship that render such Textbooks unusable. To the extent that a material manufacturing defect that makes any Textbook unusable is discovered during the Warranty Period, Open Up will provide the District with a functionally equivalent replacement Textbook at no additional cost to the District. EXCEPT FOR THE WARRANTY SET FORTH ABOVE, OPEN UP MAKES NO WARRANTY WHATSOEVER WITH RESPECT TO THE TEXTBOOKS, INCLUDING ANY (A) WARRANTY OF

MERCHANTABILITY OR (B) WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, WHETHER EXPRESS OR IMPLIED BY LAW, COURSE OF DEALING, COURSE OF PERFORMANCE, USAGE OF TRADE OR OTHERWISE. THIS WARRANTY DOES NOT APPLY TO LAB MATERIALS KITS.

- The District must make best efforts to inspect books for material defects within 60 days of receipt to ensure timely replacement.
- Issues requiring warranty support may be directed to [support@openup.org](mailto:support@openup.org).

#### **Additional Kiddom Terms & Conditions**

This Order Form is incorporated by reference and subject to the Terms of Service Agreement set forth at <http://www.kiddom.co/tos> (the 'Agreement'). By signing below or issuing a purchase order referencing this Order Form, Customer agrees that it is bound by the Agreement.



### Proposal for Partnership

<b>Quote Number</b>	Q-27102	<b>Created Date</b>	06/15/2022
<b>Account Name</b>	Gwinnett County Public Schools	<b>Expiration Date</b>	07/04/2022
<b>Primary Contact</b>	Kim Moore	<b>Prepared By</b>	Dan Lindsay
		<b>Email</b>	dan.lindsay@openup.org

<b>Bill To</b>	Kim Moore	<b>Ship To</b>	Kim Moore
	437 Old Peachtree Road NW		437 Old Peachtree Road NW
	Suwanee, GA 30024		Suwanee, GA 30024-2978

### Introduction

Open Up Resources is pleased to submit this proposal for partnership. We are poised to deliver a best-in-class solution that suits your approach to teaching and learning.

The following quote outlines pricing for the requested materials and services; please contact us should your needs change. We will confirm this order upon receipt of your purchase order(s).

Thank you!

Product	Product Code	Description	Unit Price	Qty.	Total Price
OUR EL G2 LANG ART SDNT COURSE	9781683623694	OUR EL Education, Grade 2: Language Arts & Labs. Student Full Course Bundle (Updated)	\$23.00	6040	\$138,920.00
OUR EL G2 SKILLS DC SDNT COURS	9781643112916	OUR EL Education, Grade 2: Skills Block Decodables. Student Full Course (Updated)	\$17.00	6040	\$102,680.00
OUR EL G2 LANG ART TCHR COURSE	9781643112947	OUR EL Education, Grade 2: Language Arts & Labs. Teacher Full Course Bundle (Updated)	\$295.00	310	\$91,450.00
OUR EL G2 SKILLS TCHR COURSE	9781643113005	OUR EL Education, Grade 2: Skills Block. Teacher Full Course Bundle (Updated)	\$275.00	310	\$85,250.00
OUR EL G2 RQ TRADE M 1 5-SET	9781643113319	OUR EL Education Grade 2. Required Trade, Module 1, 5-Student Set	\$39.00	1300	\$50,700.00
OUR EL G2 RQ TRADE M 2 5-SET	9781643113326	OUR EL Education Grade 2. Required Trade, Module 2, 5-Student Set	\$34.00	1300	\$44,200.00

OUR EL G2 RQ TRADE M 3 5-SET	9781643113333	OUR EL Education Grade 2. Required Trade, Module 3, 5-Student Set	\$65.00	1300	\$84,500.00
OUR EL G2 RQ TRADE M 4 5-SET	9781643113340	OUR EL Education Grade 2. Required Trade, Module 4, 5-Student Set	\$110.00	1300	\$143,000.00
GR 2 EL EDUCATION TRADE BOOK TEACHER SET	9781638421788	Pilot-Gr 2 EL Education Trade Book Teacher Set of 20	\$163.00	310	\$50,530.00
KIDDOM OUR EL ED G2 TCHR	KDELTCHRG2	Kiddom OUR EL Education K-5 ELA Grade 2, Teacher Access 1-year	\$0.00	310	\$0.00

**Subtotal: \$791,230.00**

**Standard Shipping Subtotal: FREE\***

**Total: \$791,230.00**

## Open Up Resources Terms & Conditions

### Pricing Information:

- All prices are in US dollars and valid for 30 days from the date of this proposal. After this time period, prices, products, and services are subject to change without notice.
- Note: This is a cost proposal, not a formal contract.
- Due to some titles occasionally going out of print, the availability of recommended titles in tradebook bundles may change at any time. This includes titles contained in custom tradebook bundles. If a title cannot be included in your order, we will update your invoice to reflect the updated contents of your order. Please review the packing slip included with your order, to be certain you know which products you have received.
- Due to changes in book pricing, tradebook prices may be subject to change. If a tradebook price changes after we have submitted a quote to you, we may contact you to provide an updated quote.

### Shipping and Handling Charges:

- **All orders for Alaska and Hawaii will be charged shipping based on weight and distance.**
- Standard orders will be shipped via ground carrier, standard delivery.
- Books are packed in cartons labeled with Grade and Unit Number. Pallets will be organized by the receiving school or district to aid in distribution to the appropriate locations. To minimize the number of pallets shipped per school, materials for more than one grade level may appear on a single pallet.
- \*Additional charges may apply for expedited shipments or exceptionally large orders; please contact your field specialist if you have special shipping or delivery requirements. Requests for shipping or product order changes after submission of your order will be accommodated whenever possible, though fees for re-direction may apply.



**Ordering Information:**

Please submit your official purchase order, with authorized signature(s), electronically to your field specialist.  
Include:

- Your complete billing address.
- A primary contact name, email address, phone number, title, school, district, street address, city, state, and zip code.
- A copy of this proposal.
- Any additional special requirements for delivery.

**Payment Information:**

- We kindly request payment within 30 days. Open Up Resources is a 501C3 not-for-profit organization.
- A 3% service charge will be applied for credit card payments.
- After 90 days, a fee of 1.5% per month will be charged on unpaid balances

**Shortages and Damaged Materials**

Please inventory your materials upon receipt. Open Up Resources will replace damaged, missing, or incorrect materials from an order at no cost to the customer if notified within 30 days of the shipment arrival date.

Return requests for any other reason must be made within 30 days of the shipment arrival date and will be considered by Open Up Resources on a case-by-case basis.

**The following materials are not refundable:**

- Custom trade book bundles and their bins
- Lab Materials Kits **Warranty:**
- Open Up warrants to the District that for one year from the date of purchase (the 'Warranty Period'), all printed textbooks provided by Open Up pursuant to this RFP ('Textbooks') will be free from material manufacturing defects in material and workmanship that render such Textbooks unusable. To the extent that a material manufacturing defect that makes any Textbook unusable is discovered during the Warranty Period, Open Up will provide the District with a functionally equivalent replacement Textbook at no additional cost to the District. EXCEPT FOR THE WARRANTY SET FORTH ABOVE, OPEN UP MAKES NO WARRANTY WHATSOEVER WITH RESPECT TO THE TEXTBOOKS, INCLUDING ANY (A) WARRANTY OF MERCHANTABILITY OR (B) WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, WHETHER EXPRESS OR IMPLIED BY LAW, COURSE OF DEALING, COURSE OF PERFORMANCE, USAGE OF TRADE OR OTHERWISE. THIS WARRANTY DOES NOT APPLY TO LAB MATERIALS KITS.
- The District must make best efforts to inspect books for material defects within 60 days of receipt to ensure timely replacement.
- Issues requiring warranty support may be directed to [support@openup.org](mailto:support@openup.org).

**Additional Kiddom Terms & Conditions**

This Order Form is incorporated by reference and subject to the Terms of Service Agreement set forth at <http://www.kiddom.co/tos> (the 'Agreement'). By signing below or issuing a purchase order referencing this Order Form, Customer agrees that it is bound by the Agreement.



### Proposal for Partnership

<b>Quote Number</b>	Q-27103	<b>Created Date</b>	06/15/2022
<b>Account Name</b>	Gwinnett County Public Schools	<b>Expiration Date</b>	07/04/2022
<b>Primary Contact</b>	Kim Moore	<b>Prepared By</b>	Dan Lindsay
		<b>Email</b>	dan.lindsay@openup.org

<b>Bill To</b>	Kim Moore	<b>Ship To</b>	Kim Moore
	437 Old Peachtree Road NW		437 Old Peachtree Road NW
	Suwanee, GA 30024		Suwanee, GA 30024-2978

### Introduction

Open Up Resources is pleased to submit this proposal for partnership. We are poised to deliver a best-in-class solution that suits your approach to teaching and learning.

The following quote outlines pricing for the requested materials and services; please contact us should your needs change. We will confirm this order upon receipt of your purchase order(s).

Thank you!

Product	Product Code	Description	Unit Price	Qty.	Total Price
OUR EL G3 LANG ART TCHR COURSE	9781643112954	OUR EL Education, Grade 3: Language Arts & ALL Block. Teacher Full Course Bundle (Updated)	\$305.00	265	\$80,825.00
OUR EL G3 RQ TRADE M 1 5-SET	9781643113364	OUR EL Education Grade 3. Required Trade, Module 1, 5-Student Set	\$150.00	1085	\$162,750.00
OUR EL G3 RQ TRADE M 2 5-SET	9781643113371	OUR EL Education Grade 3. Required Trade, Module 2, 5-Student Set	\$100.00	1085	\$108,500.00
OUR EL G3 RQ TRADE M 3 5-SET	9781643113388	OUR EL Education Grade 3. Required Trade, Module 3, 5-Student Set	\$30.00	1085	\$32,550.00
OUR EL G3 RQ TRADE M 4 5-SET	9781643113395	OUR EL Education Grade 3. Required Trade, Module 4, 5-Student Set	\$80.00	1085	\$86,800.00
GR EL EDUCATION TRADE BOOK TEACHER SET	9781638421795	Pilot-Gr 3 EL Education Trade Book Teacher Set of 13	\$157.00	265	\$41,605.00

KIDDOM OUR EL ED G3 TCHR	KDELTCHRG3	Kiddom OUR EL Education K-5 ELA Grade 3, Teacher Access 1-year	\$0.00	265	\$0.00
OUR EL G3 LANG ART SDNT COURSE	9781683623762	OUR EL Education, Grade 3: Language Arts. Student Full Course Bundle (Updated)	\$25.00	5160	\$129,000.00
KIDDOM OUR EL ED G3 STDNT	KDELSTDNTG3	Kiddom OUR EL Education K-5 ELA Grade 3, Student Access 1-year	\$8.00	4650	\$37,200.00

**Subtotal: \$679,230.00**

**Standard Shipping Subtotal: FREE\***

**Total: \$679,230.00**

## Open Up Resources Terms & Conditions

### Pricing Information:

- All prices are in US dollars and valid for 30 days from the date of this proposal. After this time period, prices, products, and services are subject to change without notice.
- Note: This is a cost proposal, not a formal contract.
- Due to some titles occasionally going out of print, the availability of recommended titles in tradebook bundles may change at any time. This includes titles contained in custom tradebook bundles. If a title cannot be included in your order, we will update your invoice to reflect the updated contents of your order. Please review the packing slip included with your order, to be certain you know which products you have received.
- Due to changes in book pricing, tradebook prices may be subject to change. If a tradebook price changes after we have submitted a quote to you, we may contact you to provide an updated quote.

### Shipping and Handling Charges:

- **All orders for Alaska and Hawaii will be charged shipping based on weight and distance.**
- Standard orders will be shipped via ground carrier, standard delivery.
- Books are packed in cartons labeled with Grade and Unit Number. Pallets will be organized by the receiving school or district to aid in distribution to the appropriate locations. To minimize the number of pallets shipped per school, materials for more than one grade level may appear on a single pallet.
- \*Additional charges may apply for expedited shipments or exceptionally large orders; please contact your field specialist if you have special shipping or delivery requirements. Requests for shipping or product order changes after submission of your order will be accommodated whenever possible, though fees for re-direction may apply.

### Ordering Information:

Please submit your official purchase order, with authorized signature(s), electronically to your field specialist. Include:

- Your complete billing address.
- A primary contact name, email address, phone number, title, school, district, street address, city, state, and zip code.
- A copy of this proposal.
- Any additional special requirements for delivery.

**Payment Information:**

- We kindly request payment within 30 days. Open Up Resources is a 501C3 not-for-profit organization.
- A 3% service charge will be applied for credit card payments.
- After 90 days, a fee of 1.5% per month will be charged on unpaid balances

**Shortages and Damaged Materials**

Please inventory your materials upon receipt. Open Up Resources will replace damaged, missing, or incorrect materials from an order at no cost to the customer if notified within 30 days of the shipment arrival date.

Return requests for any other reason must be made within 30 days of the shipment arrival date and will be considered by Open Up Resources on a case-by-case basis.

**The following materials are not refundable:**

- Custom trade book bundles and their bins
- Lab Materials Kits **Warranty:**
- Open Up warrants to the District that for one year from the date of purchase (the 'Warranty Period'), all printed textbooks provided by Open Up pursuant to this RFP ('Textbooks') will be free from material manufacturing defects in material and workmanship that render such Textbooks unusable. To the extent that a material manufacturing defect that makes any Textbook unusable is discovered during the Warranty Period, Open Up will provide the District with a functionally equivalent replacement Textbook at no additional cost to the District. EXCEPT FOR THE WARRANTY SET FORTH ABOVE, OPEN UP MAKES NO WARRANTY WHATSOEVER WITH RESPECT TO THE TEXTBOOKS, INCLUDING ANY (A) WARRANTY OF MERCHANTABILITY OR (B) WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, WHETHER EXPRESS OR IMPLIED BY LAW, COURSE OF DEALING, COURSE OF PERFORMANCE, USAGE OF TRADE OR OTHERWISE. THIS WARRANTY DOES NOT APPLY TO LAB MATERIALS KITS.
- The District must make best efforts to inspect books for material defects within 60 days of receipt to ensure timely replacement.
- Issues requiring warranty support may be directed to [support@openup.org](mailto:support@openup.org).

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### Proposal for Partnership

<b>Quote Number</b>	Q-27104	<b>Created Date</b>	06/15/2022
<b>Account Name</b>	Gwinnett County Public Schools	<b>Expiration Date</b>	07/04/2022
<b>Primary Contact</b>	Kim Moore	<b>Prepared By</b>	Dan Lindsay
		<b>Email</b>	dan.lindsay@openup.org

<b>Bill To</b>	Kim Moore	<b>Ship To</b>	Kim Moore
	437 Old Peachtree Road NW		437 Old Peachtree Road
	NW Suwanee, GA 30024		Suwanee, GA 30024-2978

### Introduction

Open Up Resources is pleased to submit this proposal for partnership. We are poised to deliver a best-in-class solution that suits your approach to teaching and learning.

The following quote outlines pricing for the requested materials and services; please contact us should your needs change. We will confirm this order upon receipt of your purchase order(s).

Thank you!

Product	Product Code	Description	Unit Price	Qty.	Total Price
OUR EL G4 LANG ART TCHR COURSE	9781643112961	OUR EL Education, Grade 4: Language Arts & ALL Block. Teacher Full Course Bundle (Updated)	\$305.00	275	\$83,875.00
OUR EL G4 RQ TRADE M 1 5-SET	9781643113418	OUR EL Education Grade 4. Required Trade, Module 1, 5-Student Set	\$35.00	1115	\$39,025.00
OUR EL G4 RQ TRADE M 2 5-SET	9781643113425	OUR EL Education Grade 4. Required Trade, Module 2, 5-Student Set	\$100.00	1115	\$111,500.00
OUR EL G4 RQ TRADE M 3 5-SET	9781643113432	OUR EL Education Grade 4. Required Trade, Module 3, 5-Student Set	\$140.00	1115	\$156,100.00
OUR EL G4 RQ TRADE M 4 5-SET	9781643113449	OUR EL Education Grade 4. Required Trade, Module 4, 5-Student Set	\$35.00	1115	\$39,025.00

GR 4 EL EDUCATION TRADE BOOK TEACHER SET	9781638421801	Pilot-Gr 4 EL Education Trade Book Teacher Set of 13	\$101.00	275	\$27,775.00
KIDDOM OUR EL ED G4 TCHR	KDELTCHRG4	Kiddom OUR EL Education K-5 ELA Grade 4, Teacher Access 1-year	\$0.00	275	\$0.00
OUR EL G4 LANG ART SDNT COURSE	9781683623779	OUR EL Education, Grade 4: Language Arts. Student Full Course Bundle (Updated)	\$25.00	5405	\$135,125.00
KIDDOM OUR EL ED G4 STDNT	KDELSTDNTG4	Kiddom OUR EL Education K-5 ELA Grade 4, Student Access 1-year	\$8.00	4850	\$38,800.00

**Subtotal: \$631,225.00**

**Standard Shipping Subtotal: FREE\***

**Total: \$631,225.00**

## Open Up Resources Terms & Conditions

### Pricing Information:

- All prices are in US dollars and valid for 30 days from the date of this proposal. After this time period, prices, products, and services are subject to change without notice.
- Note: This is a cost proposal, not a formal contract.
- Due to some titles occasionally going out of print, the availability of recommended titles in tradebook bundles may change at any time. This includes titles contained in custom tradebook bundles. If a title cannot be included in your order, we will update your invoice to reflect the updated contents of your order. Please review the packing slip included with your order, to be certain you know which products you have received.
- Due to changes in book pricing, tradebook prices may be subject to change. If a tradebook price changes after we have submitted a quote to you, we may contact you to provide an updated quote.

### Shipping and Handling Charges:

- **All orders for Alaska and Hawaii will be charged shipping based on weight and distance.**
- Standard orders will be shipped via ground carrier, standard delivery.
- Books are packed in cartons labeled with Grade and Unit Number. Pallets will be organized by the receiving school or district to aid in distribution to the appropriate locations. To minimize the number of pallets shipped per school, materials for more than one grade level may appear on a single pallet.



- \*Additional charges may apply for expedited shipments or exceptionally large orders; please contact your field specialist if you have special shipping or delivery requirements. Requests for shipping or product order changes after submission of your order will be accommodated whenever possible, though fees for re-direction may apply.

#### **Ordering Information:**

Please submit your official purchase order, with authorized signature(s), electronically to your field specialist. Include:

- Your complete billing address.
- A primary contact name, email address, phone number, title, school, district, street address, city, state, and zip code.
- A copy of this proposal.
- Any additional special requirements for delivery.

#### **Payment Information:**

- We kindly request payment within 30 days. Open Up Resources is a 501C3 not-for-profit organization.
- A 3% service charge will be applied for credit card payments.
- After 90 days, a fee of 1.5% per month will be charged on unpaid balances

#### **Shortages and Damaged Materials**

Please inventory your materials upon receipt. Open Up Resources will replace damaged, missing, or incorrect materials from an order at no cost to the customer if notified within 30 days of the shipment arrival date.

Return requests for any other reason must be made within 30 days of the shipment arrival date and will be considered by Open Up Resources on a case-by-case basis.

#### **The following materials are not refundable:**

- Custom trade book bundles and their bins
- Lab Materials Kits **Warranty:**
- Open Up warrants to the District that for one year from the date of purchase (the 'Warranty Period'), all printed textbooks provided by Open Up pursuant to this RFP ('Textbooks') will be free from material manufacturing defects in material and workmanship that render such Textbooks unusable. To the extent that a material manufacturing defect that makes any Textbook unusable is discovered during the Warranty Period, Open Up will provide the District with a functionally equivalent replacement Textbook at no additional cost to the District. EXCEPT FOR THE WARRANTY SET FORTH ABOVE, OPEN UP MAKES NO WARRANTY WHATSOEVER WITH RESPECT TO THE TEXTBOOKS, INCLUDING ANY (A) WARRANTY OF MERCHANTABILITY OR (B) WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, WHETHER EXPRESS OR IMPLIED BY LAW, COURSE OF DEALING, COURSE OF PERFORMANCE, USAGE OF TRADE OR OTHERWISE. THIS WARRANTY DOES NOT APPLY TO LAB MATERIALS KITS.

- The District must make best efforts to inspect books for material defects within 60 days of receipt to ensure timely replacement.
- Issues requiring warranty support may be directed to [support@openup.org](mailto:support@openup.org).

**Additional Kiddom Terms & Conditions**

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### Proposal for Partnership

<b>Quote Number</b>	Q-27105	<b>Created Date</b>	06/15/2022
<b>Account Name</b>	Gwinnett County Public Schools	<b>Expiration Date</b>	07/04/2022
<b>Primary Contact</b>	Kim Moore	<b>Prepared By</b>	Dan Lindsay
		<b>Email</b>	dan.lindsay@openup.org

<b>Bill To</b>	Kim Moore	<b>Ship To</b>	Kim Moore
	437 Old Peachtree Road NW		437 Old Peachtree Road NW
	Suwanee, GA 30024		Suwanee, GA 30024-2978

### Introduction

Open Up Resources is pleased to submit this proposal for partnership. We are poised to deliver a best-in-class solution that suits your approach to teaching and learning.

The following quote outlines pricing for the requested materials and services; please contact us should your needs change. We will confirm this order upon receipt of your purchase order(s).

Thank you!

Product	Product Code	Description	Unit Price	Qty.	Total Price
OUR EL G5 LANG ART TCHR COURSE	9781643112978	OUR EL Education, Grade 5: Language Arts & ALL Block. Teacher Full Course Bundle (Updated)	\$305.00	245	\$74,725.00
OUR EL G5 RQ TRADE M 1 5-SET	9781643113463	OUR EL Education Grade 5. Required Trade, Module 1, 5-Student Set	\$35.00	1005	\$35,175.00
OUR EL G5 RQ TRADE M 2 5-SET	9781643113470	OUR EL Education Grade 5. Required Trade, Module 2, 5-Student Set	\$40.00	1005	\$40,200.00
OUR EL G5 RQ TRADE M 3 5-SET	9781643113487	OUR EL Education Grade 5. Required Trade, Module 3, 5-Student Set	\$75.00	1005	\$75,375.00
OUR EL G5 RQ TRADE M 4 5-SET	9781643113494	OUR EL Education Grade 5. Required Trade, Module 4, 5-Student Set	\$45.00	1005	\$45,225.00
GR 5 EL EDUCATION TRADE BOOK TEACHER TRADE SET	9781638421818	Pilot-Gr 5 EL Education Trade Book Teacher Set of 13	\$75.00	245	\$18,375.00

KIDDOM OUR EL ED G5 TCHR	KDELTCHRG5	Kiddom OUR EL Education K-5 ELA Grade 5, Teacher Access 1-year	\$0.00	245	\$0.00
OUR EL G5 LANG ART SDNT COURSE	9781683623786	OUR EL Education, Grade 5: Language Arts. Student Full Course Bundle (Updated)	\$25.00	5215	\$130,375.00
KIDDOM OUR EL ED G5 STDNT	KDELSTDNTG5	Kiddom OUR EL Education K-5 ELA Grade 5, Student Access 1-year	\$8.00	4700	\$37,600.00

**Subtotal: \$457,050.00**

**Standard Shipping Subtotal: FREE\***

**Total: \$457,050.00**

## Open Up Resources Terms & Conditions

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- Due to changes in book pricing, tradebook prices may be subject to change. If a tradebook price changes after we have submitted a quote to you, we may contact you to provide an updated quote.

### Shipping and Handling Charges:

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- \*Additional charges may apply for expedited shipments or exceptionally large orders; please contact your field specialist if you have special shipping or delivery requirements. Requests for shipping or product order changes after submission of your order will be accommodated whenever possible, though fees for re-direction may apply.

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- Your complete billing address.
- A primary contact name, email address, phone number, title, school, district, street address, city, state, and zip code.
- A copy of this proposal.
- Any additional special requirements for delivery.

**Payment Information:**

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- Lab Materials Kits **Warranty:**
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- The District must make best efforts to inspect books for material defects within 60 days of receipt to ensure timely replacement.
- Issues requiring warranty support may be directed to [support@openup.org](mailto:support@openup.org).

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### Proposal for Partnership

<b>Quote Number</b>	Q-29886	<b>Created Date</b>	09/16/2022
<b>Account Name</b>	Gwinnett County Public Schools (GA)	<b>Expiration Date</b>	10/16/2022
<b>Primary Contact</b>	Kim Moore	<b>Prepared By Email</b>	Dan Lindsay dan.lindsay@openup.org
<b>Bill To</b>	Janie Bargerion 437 Old Peachtree Road NW Suwanee, GA 30024	<b>Ship To</b>	Kathy Anderson 690 W CROGAN ST LAWRENCEVILLE, GA 30046-4740

#### Introduction

Open Up Resources is pleased to submit this proposal for partnership. We are poised to deliver a best-in-class solution that suits your approach to teaching and learning.

The following quote outlines pricing for the requested materials and services; please contact us should your needs change. We will confirm this order upon receipt of your purchase order(s).

Thank you!

Product	Product Code	Unit Price	Qty.	Subtotal	Discount	Total Price
OUR EL GK LANG ART SDNT COURSE	9781683623670	\$24.00	200	\$4,800.00	\$2,500.00	\$2,300.00
OUR EL G1 LANG ART SDNT COURSE	9781683623687	\$34.00	55	\$1,870.00	\$1,237.50	\$632.50
OUR EL G2 LANG ART SDNT COURSE	9781683623694	\$34.00	145	\$4,930.00	\$3,262.50	\$1,667.50

**Discounts:** \$7,000.00

**Subtotal:** \$4,600.00

**Standard Shipping Subtotal:** FREE\*

**Total:** \$4,600.00

#### Terms & Conditions

##### Pricing Information:

- All prices are in US dollars and valid for 30 days from the date of this proposal. After this time period, prices, products, and services are subject to change without notice.

- Note: This is a cost proposal, not a formal contract.

#### **Shipping and Handling Charges:**

- All orders for Alaska and Hawaii will be charged shipping based on weight and distance.
- Standard orders will be shipped via ground carrier, standard delivery.
- Books are packed in cartons labeled with Grade and Unit Number. Pallets will be organized by the receiving school or district to aid in distribution to the appropriate locations. To minimize the number of pallets shipped per school, materials for more than one grade level may appear on a single pallet.
- \*Additional charges may apply for expedited shipments or exceptionally large orders; please contact your field specialist if you have special shipping or delivery requirements. Requests for shipping or product order changes after submission of your order will be accommodated whenever possible, though fees for re-direction may apply.

#### **Ordering Information:**

Please submit your official purchase order, with authorized signature(s), electronically to your field specialist. Include:

- Your complete billing address.
- A primary contact name, email address, phone number, title, school, district, street address, city, state, and zip code.
- A copy of this proposal.
- Any additional special requirements for delivery.

#### **Payment Information:**

- We kindly request payment within 30 days. Open Up Resources is a 501C3 not-for-profit organization.
- A 3% service charge will be applied for credit card payments.
- After 90 days, a fee of 1.5% per month will be charged on unpaid balances

#### **Shortages and Damaged Materials**

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Return requests for any other reason must be made within 30 days of the shipment arrival date and will be considered by Open Up Resources on a case-by-case basis.

#### **The following materials are not refundable:**

- Custom trade book bundles and their bins
- Lab Materials Kits

#### **Warranty:**



- Open Up warrants to the District that for one year from the date of purchase (the 'Warranty Period'), all printed textbooks provided by Open Up pursuant to this RFP ('Textbooks') will be free from material manufacturing defects in material and workmanship that render such Textbooks unusable. To the extent that a material manufacturing defect that makes any Textbook unusable is discovered during the Warranty Period, Open Up will provide the District with a functionally equivalent replacement Textbook at no additional cost to the District. EXCEPT FOR THE WARRANTY SET FORTH ABOVE, OPEN UP MAKES NO WARRANTY WHATSOEVER WITH RESPECT TO THE TEXTBOOKS, INCLUDING ANY (A) WARRANTY OF MERCHANTABILITY OR (B) WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, WHETHER EXPRESS OR IMPLIED BY LAW, COURSE OF DEALING, COURSE OF PERFORMANCE, USAGE OF TRADE OR OTHERWISE. THIS WARRANTY DOES NOT APPLY TO LAB MATERIALS KITS.
- The District must make best efforts to inspect books for material defects within 60 days of receipt to ensure timely replacement.
- Issues requiring warranty support may be directed to [support@openup.org](mailto:support@openup.org).



### Proposal for Partnership

<b>Quote Number</b>	Q-29889	<b>Created Date</b>	09/16/2022
<b>Account Name</b>	Gwinnett County Public Schools (GA)	<b>Expiration Date</b>	10/16/2022
<b>Primary Contact</b>	Kim Moore	<b>Prepared By</b>	Dan Lindsay
		<b>Email</b>	dan.lindsay@openup.org
<b>Bill To</b>	Janie Bargerone 437 Old Peachtree Road NW Suwanee, GA 30024	<b>Ship To</b>	Kathy Anderson 690 W CROGAN ST LAWRENCEVILLE, GA 30046-4740

### Introduction

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The following quote outlines pricing for the requested materials and services; please contact us should your needs change. We will confirm this order upon receipt of your purchase order(s).

Thank you!

Product	Product Code	Unit Price	Qty.	Subtotal	Discount	Total Price
OUR EL GK RQ TRADE FULL SET	9781638421764	\$219.00	10	\$2,190.00	\$1,095.00	\$1,095.00
OUR EL G1 RQ TRADE FULL SET	9781638421771	\$308.00	15	\$4,620.00	\$2,310.00	\$2,310.00
OUR EL G2 RQ TRADE FULL SET	9781638421788	\$163.00	10	\$1,630.00	\$815.00	\$815.00
OUR EL GK RQ TRADE M 1 5-SET	9781643114668	\$31.00	10	\$310.00	\$155.00	\$155.00
OUR EL GK RQ TRADE M 2 5-SET	9781643114675	\$31.00	10	\$310.00	\$155.00	\$155.00
OUR EL GK RQ TRADE M 3 5-SET	9781643114682	\$20.00	10	\$200.00	\$100.00	\$100.00
OUR EL GK RQ TRADE M 4 5-SET	9781643113685	\$28.00	10	\$280.00	\$140.00	\$140.00

OUR EL G1 RQ TRADE M 1 5-SET	9781643113265	\$31.00	10	\$310.00	\$155.00	\$155.00
OUR EL G1 RQ TRADE M 2 5-SET	9781643113272	\$46.00	10	\$460.00	\$230.00	\$230.00
OUR EL G1 RQ TRADE M 3 5-SET	9781643113289	\$99.00	10	\$990.00	\$495.00	\$495.00
OUR EL G1 RQ TRADE M 4 5-SET	9781643113296	\$21.00	10	\$210.00	\$105.00	\$105.00
OUR EL G2 RQ TRADE M 1 5-SET	9781643113319	\$39.00	10	\$390.00	\$195.00	\$195.00
OUR EL G2 RQ TRADE M 2 5-SET	9781643113326	\$34.00	10	\$340.00	\$170.00	\$170.00
OUR EL G2 RQ TRADE M 3 5-SET	9781643113333	\$65.00	10	\$650.00	\$325.00	\$325.00
OUR EL G2 RQ TRADE M 4 5-SET	9781643113340	\$110.00	10	\$1,100.00	\$550.00	\$550.00

**Discounts: \$6,995.00**

**Subtotal: \$6,995.00**

**Standard Shipping Subtotal: FREE\***

**Total: \$6,995.00**

## Terms & Conditions

### Pricing Information:

- All prices are in US dollars and valid for 30 days from the date of this proposal. After this time period, prices, products, and services are subject to change without notice.
- Note: This is a cost proposal, not a formal contract.
- Due to some titles occasionally going out of print, the availability of recommended titles in tradebook bundles may change at any time. This includes titles contained in custom tradebook bundles. If a title cannot be included in your order, we will update your invoice to reflect the updated contents of your order. Please review the packing slip included with your order, to be certain you know which products you have received.
- Due to changes in book pricing, tradebook prices may be subject to change. If a tradebook price changes after we have submitted a quote to you, we may contact you to provide an updated quote.

**Shipping and Handling Charges:**

- All orders for Alaska and Hawaii will be charged shipping based on weight and distance.
- Standard orders will be shipped via ground carrier, standard delivery.
- Books are packed in cartons labeled with Grade and Unit Number. Pallets will be organized by the receiving school or district to aid in distribution to the appropriate locations. To minimize the number of pallets shipped per school, materials for more than one grade level may appear on a single pallet.
- \*Additional charges may apply for expedited shipments or exceptionally large orders; please contact your field specialist if you have special shipping or delivery requirements. Requests for shipping or product order changes after submission of your order will be accommodated whenever possible, though fees for re-direction may apply.

**Ordering Information:**

Please submit your official purchase order, with authorized signature(s), electronically to your field specialist. Include:

- Your complete billing address.
- A primary contact name, email address, phone number, title, school, district, street address, city, state, and zip code.
- A copy of this proposal.
- Any additional special requirements for delivery.

**Payment Information:**

- We kindly request payment within 30 days. Open Up Resources is a 501C3 not-for-profit organization.
- A 3% service charge will be applied for credit card payments.
- After 90 days, a fee of 1.5% per month will be charged on unpaid balances

**Shortages and Damaged Materials**

Please inventory your materials upon receipt. Open Up Resources will replace damaged, missing, or incorrect materials from an order at no cost to the customer if notified within 30 days of the shipment arrival date.

Return requests for any other reason must be made within 30 days of the shipment arrival date and will be considered by Open Up Resources on a case-by-case basis.

**The following materials are not refundable:**

- Custom trade book bundles and their bins
- Lab Materials Kits



### Proposal for Partnership

<b>Quote Number</b>	Q-29888	<b>Created Date</b>	09/16/2022
<b>Account Name</b>	Gwinnett County Public Schools (GA)	<b>Expiration Date</b>	10/16/2022
<b>Primary Contact</b>	Kim Moore	<b>Prepared By</b>	Dan Lindsay
		<b>Email</b>	dan.lindsay@openup.org
<b>Bill To</b>	Janie Barger 437 Old Peachtree Road NW Suwanee, GA 30024	<b>Ship To</b>	Kathy Anderson 690 W CROGAN ST LAWRENCEVILLE, GA 30046-4740

### Introduction

Open Up Resources is pleased to submit this proposal for partnership. We are poised to deliver a best-in-class solution that suits your approach to teaching and learning.

The following quote outlines pricing for the requested materials and services; please contact us should your needs change. We will confirm this order upon receipt of your purchase order(s).

Thank you!

Product	Product Code	Unit Price	Qty.	Subtotal	Discount	Total Price
OUR EL GK LANG ART TCHR COURSE	9781643112923	\$340.00	10	\$3,400.00	\$1,925.00	\$1,475.00
OUR EL GK SKILLS TCHR COURSE	9781643112985	\$320.00	10	\$3,200.00	\$1,825.00	\$1,375.00
OUR EL G1 LANG ART TCHR COURSE	9781643112930	\$340.00	15	\$5,100.00	\$2,887.50	\$2,212.50
OUR EL G1 SKILLS TCHR COURSE	9781643112992	\$320.00	15	\$4,800.00	\$2,737.50	\$2,062.50
OUR EL G2 LANG ART TCHR COURSE	9781643112947	\$340.00	10	\$3,400.00	\$1,925.00	\$1,475.00
OUR EL G2 SKILLS TCHR COURSE	9781643113005	\$320.00	10	\$3,200.00	\$1,825.00	\$1,375.00
OUR EL G3 LANG ART TCHR COURSE	9781643112954	\$340.00	10	\$3,400.00	\$1,875.00	\$1,525.00

OUR EL G4 LANG ART TCHR COURSE	9781643112961	\$340.00	10	\$3,400.00	\$1,875.00	\$1,525.00
OUR EL G5 LANG ART TCHR COURSE	9781643112978	\$340.00	10	\$3,400.00	\$1,875.00	\$1,525.00

**Discounts: \$18,750.00**

**Subtotal: \$14,550.00**

**Standard Shipping Subtotal: FREE\***

**Total: \$14,550.00**

## **Terms & Conditions**

### **Pricing Information:**

- All prices are in US dollars and valid for 30 days from the date of this proposal. After this time period, prices, products, and services are subject to change without notice.
- Note: This is a cost proposal, not a formal contract.

### **Shipping and Handling Charges:**

- **All orders for Alaska and Hawaii will be charged shipping based on weight and distance.**
- Standard orders will be shipped via ground carrier, standard delivery.
- Books are packed in cartons labeled with Grade and Unit Number. Pallets will be organized by the receiving school or district to aid in distribution to the appropriate locations. To minimize the number of pallets shipped per school, materials for more than one grade level may appear on a single pallet.
- \*Additional charges may apply for expedited shipments or exceptionally large orders; please contact your field specialist if you have special shipping or delivery requirements. Requests for shipping or product order changes after submission of your order will be accommodated whenever possible, though fees for re-direction may apply.

### **Ordering Information:**

Please submit your official purchase order, with authorized signature(s), electronically to your field specialist. Include:

- Your complete billing address.
- A primary contact name, email address, phone number, title, school, district, street address, city, state, and zip code.
- A copy of this proposal.
- Any additional special requirements for delivery.

### **Payment Information:**

- We kindly request payment within 30 days. Open Up Resources is a 501C3 not-for-profit organization.

- A 3% service charge will be applied for credit card payments.
- After 90 days, a fee of 1.5% per month will be charged on unpaid balances

#### **Shortages and Damaged Materials**

Please inventory your materials upon receipt. Open Up Resources will replace damaged, missing, or incorrect materials from an order at no cost to the customer if notified within 30 days of the shipment arrival date.

Return requests for any other reason must be made within 30 days of the shipment arrival date and will be considered by Open Up Resources on a case-by-case basis.

#### **The following materials are not refundable:**

- Custom trade book bundles and their bins
- Lab Materials Kits

#### **Warranty:**

- Open Up warrants to the District that for one year from the date of purchase (the 'Warranty Period'), all printed textbooks provided by Open Up pursuant to this RFP ('Textbooks') will be free from material manufacturing defects in material and workmanship that render such Textbooks unusable. To the extent that a material manufacturing defect that makes any Textbook unusable is discovered during the Warranty Period, Open Up will provide the District with a functionally equivalent replacement Textbook at no additional cost to the District. EXCEPT FOR THE WARRANTY SET FORTH ABOVE, OPEN UP MAKES NO WARRANTY WHATSOEVER WITH RESPECT TO THE TEXTBOOKS, INCLUDING ANY (A) WARRANTY OF MERCHANTABILITY OR (B) WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, WHETHER EXPRESS OR IMPLIED BY LAW, COURSE OF DEALING, COURSE OF PERFORMANCE, USAGE OF TRADE OR OTHERWISE. THIS WARRANTY DOES NOT APPLY TO LAB MATERIALS KITS.
- The District must make best efforts to inspect books for material defects within 60 days of receipt to ensure timely replacement.
- Issues requiring warranty support may be directed to [support@openup.org](mailto:support@openup.org).





### Proposal for Partnership

<b>Quote Number</b>	Q-29890	<b>Created Date</b>	09/16/2022
<b>Account Name</b>	Gwinnett County Public Schools (GA)	<b>Expiration Date</b>	10/16/2022
<b>Primary Contact</b>	Kim Moore	<b>Prepared By</b>	Dan Lindsay
		<b>Email</b>	dan.lindsay@openup.org
<b>Bill To</b>	Janie Bargerone 437 Old Peachtree Road NW Suwanee, GA 30024	<b>Ship To</b>	Kathy Anderson 690 W CROGAN ST LAWRENCEVILLE, GA 30046-4740

### Introduction

Open Up Resources is pleased to submit this proposal for partnership. We are poised to deliver a best-in-class solution that suits your approach to teaching and learning.

The following quote outlines pricing for the requested materials and services; please contact us should your needs change. We will confirm this order upon receipt of your purchase order(s).

Thank you!

Product	Product Code	Unit Price	Qty.	Subtotal	Discount	Total Price
OUR EL G3 RQ TRADE M 1 5-SET	9781643113364	\$150.00	10	\$1,500.00	\$750.00	\$750.00
OUR EL G3 RQ TRADE M 2 5-SET	9781643113371	\$100.00	10	\$1,000.00	\$500.00	\$500.00
OUR EL G3 RQ TRADE M 3 5-SET	9781643113388	\$30.00	10	\$300.00	\$150.00	\$150.00
OUR EL G3 RQ TRADE M 4 5-SET	9781643113395	\$80.00	10	\$800.00	\$400.00	\$400.00
OUR EL G4 RQ TRADE M 1 5-SET	9781643113418	\$35.00	10	\$350.00	\$175.00	\$175.00
OUR EL G4 RQ TRADE M 2 5-SET	9781643113425	\$100.00	10	\$1,000.00	\$500.00	\$500.00
OUR EL G4 RQ TRADE M 3 5-SET	9781643113432	\$140.00	10	\$1,400.00	\$700.00	\$700.00

OUR EL G4 RQ TRADE M 4 5-SET	9781643113449	\$35.00	10	\$350.00	\$175.00	\$175.00
OUR EL G5 RQ TRADE M 1 5-SET	9781643113463	\$35.00	35	\$1,225.00	\$612.50	\$612.50
OUR EL G5 RQ TRADE M 2 5-SET	9781643113470	\$40.00	35	\$1,400.00	\$700.00	\$700.00
OUR EL G5 RQ TRADE M 3 5-SET	9781643113487	\$75.00	35	\$2,625.00	\$1,312.50	\$1,312.50
OUR EL G5 RQ TRADE M 4 5-SET	9781643113494	\$45.00	35	\$1,575.00	\$787.50	\$787.50
OUR EL G3 RQ TRADE FULL SET	9781638421795	\$157.00	10	\$1,570.00	\$785.00	\$785.00
OUR EL G4 RQ TRADE FULL SET	9781638421801	\$101.00	15	\$1,515.00	\$757.50	\$757.50
OUR EL G5 RQ TRADE FULL SET	9781638421818	\$75.00	10	\$750.00	\$375.00	\$375.00

**Discounts: \$8,680.00**

**Subtotal: \$8,680.00**

**Standard Shipping Subtotal: FREE\***

**Total: \$8,680.00**

## Terms & Conditions

### Pricing Information:

- All prices are in US dollars and valid for 30 days from the date of this proposal. After this time period, prices, products, and services are subject to change without notice.
- Note: This is a cost proposal, not a formal contract.
- Due to some titles occasionally going out of print, the availability of recommended titles in tradebook bundles may change at any time. This includes titles contained in custom tradebook bundles. If a title cannot be included in your order, we will update your invoice to reflect the updated contents of your order. Please review the packing slip included with your order, to be certain you know which products you have received.
- Due to changes in book pricing, tradebook prices may be subject to change. If a tradebook price changes after we have submitted a quote to you, we may contact you to provide an updated quote.

**Shipping and Handling Charges:**

- All orders for Alaska and Hawaii will be charged shipping based on weight and distance.
- Standard orders will be shipped via ground carrier, standard delivery.
- Books are packed in cartons labeled with Grade and Unit Number. Pallets will be organized by the receiving school or district to aid in distribution to the appropriate locations. To minimize the number of pallets shipped per school, materials for more than one grade level may appear on a single pallet.
- \*Additional charges may apply for expedited shipments or exceptionally large orders; please contact your field specialist if you have special shipping or delivery requirements. Requests for shipping or product order changes after submission of your order will be accommodated whenever possible, though fees for re-direction may apply.

**Ordering Information:**

Please submit your official purchase order, with authorized signature(s), electronically to your field specialist. Include:

- Your complete billing address.
- A primary contact name, email address, phone number, title, school, district, street address, city, state, and zip code.
- A copy of this proposal.
- Any additional special requirements for delivery.

**Payment Information:**

- We kindly request payment within 30 days. Open Up Resources is a 501C3 not-for-profit organization.
- A 3% service charge will be applied for credit card payments.
- After 90 days, a fee of 1.5% per month will be charged on unpaid balances

**Shortages and Damaged Materials**

Please inventory your materials upon receipt. Open Up Resources will replace damaged, missing, or incorrect materials from an order at no cost to the customer if notified within 30 days of the shipment arrival date.

Return requests for any other reason must be made within 30 days of the shipment arrival date and will be considered by Open Up Resources on a case-by-case basis.

**The following materials are not refundable:**

- Custom trade book bundles and their bins
- Lab Materials Kits



### Proposal for Partnership

<b>Quote Number</b>	Q-29887	<b>Created Date</b>	09/16/2022
<b>Account Name</b>	Gwinnett County Public Schools (GA)	<b>Expiration Date</b>	10/16/2022
<b>Primary Contact</b>	Kim Moore	<b>Prepared By</b>	Dan Lindsay
		<b>Email</b>	dan.lindsay@openup.org
<b>Bill To</b>	Janie Bargerion 437 Old Peachtree Road NW Suwanee, GA 30024	<b>Ship To</b>	Kathy Anderson 690 W CROGAN ST LAWRENCEVILLE, GA 30046-4740

### Introduction

Open Up Resources is pleased to submit this proposal for partnership. We are poised to deliver a best-in-class solution that suits your approach to teaching and learning.

The following quote outlines pricing for the requested materials and services; please contact us should your needs change. We will confirm this order upon receipt of your purchase order(s).

Thank you!

Product	Product Code	Unit Price	Qty	Subtotal	Discount	Total Price
OUR EL G3 LANG ART SDNT COURSE	9781683623762	\$34.00	230	\$7,820.00	\$4,945.00	\$2,875.00
OUR EL G4 LANG ART SDNT COURSE	9781683623779	\$34.00	180	\$6,120.00	\$3,870.00	\$2,250.00
OUR EL G5 LANG ART SDNT COURSE	9781683623786	\$34.00	160	\$5,440.00	\$3,440.00	\$2,000.00

**Discounts:** \$12,255.00

**Subtotal:** \$7,125.00

**Standard Shipping Subtotal:** FREE\*

**Total:** \$7,125.00

### Terms & Conditions

#### Pricing Information:

- All prices are in US dollars and valid for 30 days from the date of this proposal. After this time period, prices, products, and services are subject to change without notice.

- Note: This is a cost proposal, not a formal contract.

**Shipping and Handling Charges:**

- All orders for Alaska and Hawaii will be charged shipping based on weight and distance.
- Standard orders will be shipped via ground carrier, standard delivery.
- Books are packed in cartons labeled with Grade and Unit Number. Pallets will be organized by the receiving school or district to aid in distribution to the appropriate locations. To minimize the number of pallets shipped per school, materials for more than one grade level may appear on a single pallet.
- \*Additional charges may apply for expedited shipments or exceptionally large orders; please contact your field specialist if you have special shipping or delivery requirements. Requests for shipping or product order changes after submission of your order will be accommodated whenever possible, though fees for re-direction may apply.

**Ordering Information:**

Please submit your official purchase order, with authorized signature(s), electronically to your field specialist. Include:

- Your complete billing address.
- A primary contact name, email address, phone number, title, school, district, street address, city, state, and zip code.
- A copy of this proposal.
- Any additional special requirements for delivery.

**Payment Information:**

- We kindly request payment within 30 days. Open Up Resources is a 501C3 not-for-profit organization.
- A 3% service charge will be applied for credit card payments.
- After 90 days, a fee of 1.5% per month will be charged on unpaid balances

**Shortages and Damaged Materials**

Please inventory your materials upon receipt. Open Up Resources will replace damaged, missing, or incorrect materials from an order at no cost to the customer if notified within 30 days of the shipment arrival date.

Return requests for any other reason must be made within 30 days of the shipment arrival date and will be considered by Open Up Resources on a case-by-case basis.

**The following materials are not refundable:**

- Custom trade book bundles and their bins
- Lab Materials Kits

**Warranty:**

- Open Up warrants to the District that for one year from the date of purchase (the 'Warranty Period'), all printed textbooks provided by Open Up pursuant to this RFP ('Textbooks') will be free from material manufacturing defects in material and workmanship that render such Textbooks unusable. To the extent that a material manufacturing defect that makes any Textbook unusable is discovered during the Warranty Period, Open Up will provide the District with a functionally equivalent replacement Textbook at no additional cost to the District. EXCEPT FOR THE WARRANTY SET FORTH ABOVE, OPEN UP MAKES NO WARRANTY WHATSOEVER WITH RESPECT TO THE TEXTBOOKS, INCLUDING ANY (A) WARRANTY OF MERCHANTABILITY OR (B) WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, WHETHER EXPRESS OR IMPLIED BY LAW, COURSE OF DEALING, COURSE OF PERFORMANCE, USAGE OF TRADE OR OTHERWISE. THIS WARRANTY DOES NOT APPLY TO LAB MATERIALS KITS.
- The District must make best efforts to inspect books for material defects within 60 days of receipt to ensure timely replacement.
- Issues requiring warranty support may be directed to [support@openup.org](mailto:support@openup.org).



# INVOICES SCHEDULED FOR PAYMENT

EDIT LISTING FOR PAY CYCLE: WACHO

DATE: 8/3/2022

Report ID: GWAPEDT2X  
Run Date: 8/3/2022  
Run Time: 7:12:34 AM

5

INVOICE ID	PAYMENT REQUEST	VOUCHER ID/ LINE	PO ID	FUND	ACCOUNT	DEPTID	QBE	OPER UNIT	SCHOOL USE	PROJECT ID	SCHD DATE	AMOUNT
0000121667 OPEN UP RESOURCES												
DEPT LA 24903												
INV-20956		02268341 / 1	2022013952	495	642001	132200	4180	8010			8/4/22	80,825.00
INV-20957		02268335 / 1	2022013936	495	642001	132200	4180	8010			8/4/22	83,875.00
INV-21077		02268337 / 1	2022013939	495	642001	132200	4180	8010			8/4/22	91,450.00
INV-21078		02268340 / 1	2022013949	495	642001	132300	4180	8010			8/4/22	94,400.00
ADDRESS TOTAL:											4	350,550.00
TOTAL INVOICES:											4	350,550.00

VENDOR NUMBER: 0000121667

282



## INVOICE

Invoice: INV-20957  
Date: 07/27/2022  
PO #: 2022013936

2208335

**Bill to:**

Gwinnett County Public Schools (GA)  
Janie Barger  
437 Old Peachtree Road NW  
Suwanee, GA 30024

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL G4 LANG ART TCHR COURSE	9781643112961	275	\$305.00	\$83,875.00

Subtotal: \$83,875.00

Invoice Total: \$83,875.00

**PAID  
BN**

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*

Due Date: 08/26/2022

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1





2268337

## INVOICE

Invoice: INV-21077  
Date: 07/29/2022  
PO #: 2022013939

Bill to:

343977  
Gwinnett County Public Schools (GA)  
Janie Barger  
437 Old Peachtree Road NW  
Suwanee, GA 30024

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL GK LANG ART TCHR COURSE	9781643112923	310	\$295.00	\$91,450.00

Subtotal: \$91,450.00

Invoice Total: \$91,450.00

**PAID**  
**BH**

### Remit to:

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*

Due Date: 08/28/2022

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1



2268340

## INVOICE

Invoice: INV-21078  
Date: 07/29/2022  
PO #: 2022013949

**Bill to:**

Gwinnett County Public Schools (GA)  
Janie Barger  
437 Old Peachtree Road NW  
Suwanee, GA 30024

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL G1 LANG ART TCHR COURSE	9781643112930	320	\$295.00	\$94,400.00

343978

Subtotal: \$94,400.00

Invoice Total: \$94,400.00

**PAID  
BH**

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*

Due Date: 08/28/2022

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1



2268341

## INVOICE

Invoice: INV-20956  
Date: 07/27/2022  
PO #: 2022013952

Bill to:

343526  
Gwinnett County Public Schools (GA)  
Janie Barger  
437 Old Peachtree Road NW  
Suwanee, GA 30024

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL G3 LANG ART TCHR COURSE	9781643112954	265	\$305.00	\$80,825.00

Subtotal: \$80,825.00

Invoice Total: \$80,825.00

**PAID**  
**BH**

### Remit to:

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*  
Due Date: 08/26/2022

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances

1/1



# INVOICES SCHEDULED FOR PAYMENT

EDIT LISTING FOR PAY CYCLE: WACHO

DATE: 8/10/2022

Report ID: GWAPEDT2X  
Run Date: 8/10/2022  
Run Time: 7:05:01 AM

2

INVOICE ID	PAYMENT REQUEST	VOUCHER ID/ LINE	PO ID	FUND	ACCOUNT	DEPTID	QBE	OPER UNIT	SCHOOL USE	PROJECT ID	SCHD DATE	AMOUNT
0600121667 OPEN UP RESOURCES												
DEPT LA 24903												
INV-21230		02270444 / 1	2022013845	495	642001	132200	4180	8010			8/11/22	35,175.00
INV-21230		02270444 / 2	2022013845	495	642001	132200	4180	8010			8/11/22	40,200.00
INV-21230		02270444 / 3	2022013845	495	642001	132200	4180	8010			8/11/22	75,375.00
INV-21230		02270444 / 4	2022013845	495	642001	132200	4180	8010			8/11/22	45,235.00
INV-21230		02270444 / 5	2022013845	495	642001	132200	4180	8010			8/11/22	18,375.00
ADDRESS TOTAL:						1	ADDRESS TOTAL AMOUNT: 214,350.00					
TOTAL INVOICES:						1	TOTAL AMOUNT: 214,350.00					

VENDOR NUMBER: 0000121667

2



2270444

## INVOICE

Invoice: INV-21230  
Date: 08/08/2022  
PO #: 2022013845

**Bill to:**

Gwinnett County Public Schools (GA)  
Accounts Payable - Gwinnett  
437 Old Peachtree Road NW  
Suwanee, GA 30024

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL G5 RQ TRADE M 1 5-SET <i>Receipt 313867</i>	9781643113463	1005	\$35.00	\$35,175.00
OUR EL G5 RQ TRADE M 2 5-SET <i>313887</i>	9781643113470	1005	\$40.00	\$40,200.00
OUR EL G5 RQ TRADE M 3 5-SET <i>11</i>	9781643113487	1005	\$75.00	\$75,375.00
OUR EL G5 RQ TRADE M 4 5-SET <i>11</i>	9781643113494	1005	\$45.00	\$45,225.00
OUR EL G5 RQ TRADE FULL SET <i>344141</i>	9781638421818	245	\$75.00	\$18,375.00

Subtotal: \$214,350.00

Invoice Total: \$214,350.00

**PAID**  
**BN**

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*

Due Date: 09/07/2022

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1



# INVOICES SCHEDULED FOR PAYMENT

EDIT LISTING FOR PAY CYCLE: WACHO

DATE: 8/24/2022

Report ID: GWAPEDT2X  
Run Date: 8/24/2022  
Run Time: 7:05:21 AM

3

INVOICE ID	PAYMENT REQUEST	VOUCHER ID/ LINE	PO ID	FUND	ACCOUNT	DEPTID	QBE	OPER UNIT	SCHOOL USE	PROJECT ID	SCHD DATE	AMOUNT
0000121667 OPEN UP RESOURCES												
DEPT LA 24903												
INV-20598		02275145 / 1	2022013845	495	642001	132200	4180	8010			8/25/22	130,375.00
INV-20955		02275151 / 1	2022013845	495	642001	132200	4180	8010			8/25/22	74,725.00
INV-20955		02275151 / 2	2022013845	495	642001	132200	4180	8010			8/25/22	37,600.00
ADDRESS TOTAL:											242,700.00	
TOTAL INVOICES:											242,700.00	

VENDOR NUMBER: 0000121667

ADDRESS TOTAL:

2

TOTAL INVOICES:

2

ADDRESS TOTAL AMOUNT: 242,700.00

TOTAL AMOUNT: 242,700.00

2

1  
342525



## INVOICE

Invoice: INV-20955  
Date: 07/27/2022  
PO #: 2022013845

2275151

**Bill to:**

Gwinnett County Public Schools (GA)  
Janie Barger  
437 Old Peachtree Road NW  
Suwanee, GA 30024

343525  
345671

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL GS LANG ART TCHR COURSE	9781643112978	245	\$305.00	\$74,725.00
KIDDOM OUR EL ED GS TCHR	KDELTCHRG5	245	\$0.00	\$0.00
KIDDOM OUR EL ED GS STDNT	KDELSTDNTG5	4700	\$8.00	\$37,600.00

line 6 on PD  
9781953454720

Subtotal: \$112,325.00

Invoice Total: \$112,325.00

PAID  
BN

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*  
Due Date: 08/26/2022

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances



2273145

## INVOICE

Invoice: INV-20598  
Date: 07/19/2022  
PO #: 2022013845

**Bill to:**

Gwinnett County Public Schools (GA)  
Janie Barger  
437 Old Peachtree Road NW  
Suwanee, GA 30024

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

345671

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL GS LANG ART SDNT COURSE	9781683623786	5215	\$25.00	\$130,375.00

Subtotal: \$130,375.00

Invoice Total: \$130,375.00

**PAID**  
**BH**

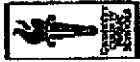
**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*  
Due Date: 08/18/2022

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances





# INVOICES SCHEDULED FOR PAYMENT

EDIT LISTING FOR PAY CYCLE: WACHO

DATE: 8/31/2022

Report ID: GWAPEDT2X  
Run Date: 8/31/2022  
Run Time: 7:05:22 AM

11

INVOICE ID	PAYMENT REQUEST	VOUCHER ID/ LINE	PO ID	FUND	ACCOUNT	DEPTID	QBE	OPER UNIT	SCHOOL USE	PROJECT ID	SCHD DATE	AMOUNT
0000121667 OPEN UP RESOURCES												
DEPT LA 24903												
INV-20400		02277580 / 1	2022013939	495	642001	132200	4180	8010			9/1/22	14,076.00
INV-20400		02277580 / 2	2022013939	495	642001	132200	4180	8010			9/1/22	56,304.00
INV-20400		02277580 / 3	2022013939	495	642001	132200	4180	8010			9/1/22	134,895.00
INV-20401		02277593 / 1	2022013958	495	642001	132200	4180	8010			9/1/22	20,536.00
INV-20401		02277593 / 2	2022013958	495	642001	132200	4180	8010			9/1/22	82,144.00
INV-20401		02277593 / 3	2022013958	495	642001	132200	4180	8010			9/1/22	138,920.00
INV-20565		02277582 / 1	2022013952	495	642001	132200	4180	8010			9/1/22	129,000.00
INV-20566		02277578 / 1	2022013936	495	642001	132200	4180	8010			9/1/22	135,125.00
INV-20697		02277591 / 1	2022013952	495	642001	132200	4180	8010			9/1/22	37,200.00
INV-20699		02277581 / 1	2022013949	495	642001	132200	4180	8010			9/1/22	108,970.00
INV-20699		02277581 / 2	2022013949	495	642001	132200	4180	8010			9/1/22	147,430.00
INV-21079		02277594 / 1	2022013958	495	642001	132200	4180	8010			9/1/22	90,860.00
INV-21079		02277594 / 2	2022013958	495	642001	132200	4180	8010			9/1/22	590.00
INV-21228		02277595 / 1	2022013958	495	642001	132200	4180	8010			9/1/22	50,700.00
INV-21228		02277595 / 2	2022013958	495	642001	132200	4180	8010			9/1/22	44,300.00
INV-21228		02277595 / 3	2022013958	495	642001	132200	4180	8010			9/1/22	143,000.00
INV-21228		02277595 / 4	2022013958	495	642001	132200	4180	8010			9/1/22	49,061.00
INV-21228		02277595 / 5	2022013958	495	642001	132200	4180	8010			9/1/22	84,500.00
INV-21228		02277595 / 6	2022013958	495	642001	132200	4180	8010			9/1/22	1,467.00
INV-21229		02277592 / 1	2022013952	495	642001	132200	4180	8010			9/1/22	32,550.00
INV-21229		02277592 / 2	2022013952	495	642001	132200	4180	8010			9/1/22	86,800.00
INV-21229		02277592 / 3	2022013952	495	642001	132200	4180	8010			9/1/22	108,500.00
INV-21229		02277592 / 4	2022013952	495	642001	132200	4180	8010			9/1/22	162,750.00
INV-21229		02277592 / 5	2022013952	495	642001	132200	4180	8010			9/1/22	41,448.00
INV-21229		02277592 / 6	2022013952	495	642001	132200	4180	8010			9/1/22	157.00
INV-21408		02277579 / 1	2022013936	495	642001	132200	4180	8010			9/1/22	38,800.00

VENDOR NUMBER: 0000121667

ADDRESS TOTAL: 10

TOTAL INVOICES: 10

ADDRESS TOTAL AMOUNT: 1,939,985.00

TOTAL AMOUNT: 1,939,985.00

276



2277578

## INVOICE

Invoice: INV-20566  
Date: 07/18/2022  
PO #: 2022013936

**Bill to:**

Gwinnett County Public Schools (GA)  
Janie Barger  
437 Old Peachtree Road NW  
Suwanee, GA 30024

346652

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL G4 LANG ART SDNT COURSE	9781683623779	5405	\$25.00	\$135,125.00

Subtotal: \$135,125.00

Invoice Total: \$135,125.00

**PAID**  
**BH**

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*  
Due Date: 08/17/2022

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances

1/1



2277579

## INVOICE

Invoice: INV-21408  
Date: 08/11/2022  
PO #: 2022013936

**Bill to:**

Gwinnett County Public Schools (GA)  
Accounts Payable - Gwinnett  
437 Old Peachtree Road NW  
Suwanee, GA 30024

3446652

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
KIDDOM OUR EL ED G4 TCHR	KDELTCHRG4	275	\$0.00	\$0.00
KIDDOM OUR EL ED G4 STONT	KDELSTONTG4	4850	\$8.00	\$38,800.00

1.126 9781953454706

Subtotal: \$38,800.00

Invoice Total: \$38,800.00

**PAID**  
**BN**

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*

Due Date: 09/10/2022

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1

5

33333333

INVOICE

33333333

INVOICE



2277580

## INVOICE

Invoice: INV-20400  
Date: 07/13/2022  
PO #: 2022013939

### Bill to:

Gwinnett County Public Schools (GA)  
Janie Barger  
437 Old Peachtree Road NW  
Suwanee, GA 30024

342664  
342681  
346653

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL GK LANG ART SDNT COURSE	9781683623670	5865	\$23.00	\$134,895.00 ✓
OUR EL GK SKILLS DC SDNT COURS	9781643112893	5865	\$12.00	\$70,380.00 ✓

342664 1173  
342681 4692  
5865

Subtotal: \$205,275.00

Invoice Total: \$205,275.00

**PAID**  
**BN**

### Remit to:

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*  
Due Date: 08/12/2022

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances

1/1



2277581

## INVOICE

Invoice: INV-20699  
Date: 07/21/2022  
PO #: 2022013949

Bill to:

Gwinnett County Public Schools (GA)  
Janie Barger  
437 Old Peachtree Road NW  
Suwanee, GA 30024

34 3002  
34 6654

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL G1 LANG ART SDNT COURSE	9781683623687	6410	\$23.00	\$147,430.00 ✓
OUR EL G1 SKILLS DC SDNT COURS	9781643112909	6410	\$17.00	\$108,970.00 ✓

343002

Subtotal: \$256,400.00

Invoice Total: \$256,400.00

PAID  
BN

Remit to:

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*  
Due Date: 08/20/2022

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances



2277582

## INVOICE

Invoice: INV-20565  
Date: 07/18/2022  
PO #: 2022013952

**Bill to:**

Gwinnett County Public Schools (GA)  
Janie Bargeron  
437 Old Peachtree Road NW  
Suwanee, GA 30024

346655

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL G3 LANG ART SDNT COURSE	9781683623762	5160	\$25.00	\$129,000.00

Subtotal: \$129,000.00

Invoice Total: \$129,000.00

**PAID**  
**BH**

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*

Due Date: 08/17/2022

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1



2277591

## INVOICE

Invoice: INV-20697  
Date: 07/21/2022  
PO #: 2022013952

**Bill to:**

Gwinnett County Public Schools (GA)  
Janie Barger  
437 Old Peachtree Road NW  
Suwanee, GA 30024

346655

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
KIDDOM OUR EL ED G3 TCHR	KDELTCHRG3	265	\$0.00	\$0.00
KIDDOM OUR EL ED G3 STONT	KDELSTONTG3	4650	\$8.00	\$37,200.00

9781953454683

line 6 on PO

Subtotal: \$37,200.00

Invoice Total: \$37,200.00

PAID  
BN

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*

Due Date: 08/20/2022

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1





2277392

## INVOICE

Invoice: INV-21229  
Date: 08/08/2022  
PO #: 2022013952

**Bill to:**

Gwinnett County Public Schools (GA)  
Accounts Payable - Gwinnett  
437 Old Peachtree Road NW  
Suwanee, GA 30024

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL G3 RQ TRADE M 1 5-SET <sup>344070</sup>	9781643113364	1085	\$150.00	\$162,750.00 ✓
OUR EL G3 RQ TRADE M 2 5-SET <sup>343842</sup>	9781643113371	1085	\$100.00	\$108,500.00 ✓
OUR EL G3 RQ TRADE M 3 5-SET <sup>343869</sup>	9781643113388	1085	\$30.00	\$32,550.00 ✓
OUR EL G3 RQ TRADE M 4 5-SET <sup>343869</sup>	9781643113395	1085	\$80.00	\$86,800.00 ✓
OUR EL G3 RQ TRADE FULL SET	9781638421795	265	\$157.00	\$41,605.00 ✓

344144 - 2647  
346387 - 1

Subtotal: \$432,205.00

Invoice Total: \$432,205.00

**PAID**  
**BN**

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903

\*Payments Only\*

Due Date: 09/07/2022

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1



2277593

## INVOICE

Invoice: INV-20401  
Date: 07/13/2022  
PO #: 2022013958

**Bill to:**

Gwinnett County Public Schools (GA)  
Janie Barger  
437 Old Peachtree Road NW  
Suwanee, GA 30024

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL G2 LANG ART SDNT COURSE	9781683623694	6040	\$23.00	\$138,920.00 ✓
OUR EL G2 SKILLS DC SDNT COURS	9781643112916	6040	\$17.00	\$102,680.00 ✓

346657  
342672 1208  
343143 4832

Subtotal: \$241,600.00

Invoice Total: \$241,600.00

**PAID**  
**BN**

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*  
Due Date: 08/12/2022

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances

1/1



2277594

## INVOICE

Invoice: IMV-21079  
Date: 07/29/2022  
PO #: 2022013958

**Bill to:**

Gwinnett County Public Schools (GA)  
Janie Barger  
437 Old Peachtree Road NW  
Suwanee, GA 30024

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL G2 LANG ART TCHR COURSE	9781643112947	310	\$295.00	\$91,450.00

343976 308  
346 204 2

Subtotal: \$91,450.00

Invoice Total: \$91,450.00

**PAID**  
**8/8**

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*

Due Date: 08/28/2022

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1



2277595

## INVOICE

Invoice: INV-21228  
Date: 08/08/2022  
PO #: 2022013958

**Bill to:**

Gwinnett County Public Schools (GA)  
Accounts Payable - Gwinnett  
437 Old Peachtree Road NW  
Suwanee, GA 30024

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL G2 RQ TRADE M 1 5-SET <i>343868</i>	9781643113319	1300	\$39.00	\$50,700.00
OUR EL G2 RQ TRADE M 2 5-SET <i>344073</i>	9781643113326	1300	\$34.00	\$44,200.00
OUR EL G2 RQ TRADE M 3 5-SET <i>344145</i>	9781643113333	1300	\$65.00	\$84,500.00
OUR EL G2 RQ TRADE M 4 5-SET <i>344673</i>	9781643113340	1300	\$110.00	\$143,000.00
OUR EL G2 RQ TRADE FULL SET	9781638421788	310	\$163.00	\$50,530.00

*344145-301 ↑  
346870 - 7*

Subtotal: \$372,930.00

Invoice Total: \$372,930.00

**PAID  
BN**

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*

Due Date: 09/07/2022

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1



# INVOICES SCHEDULED FOR PAYMENT

EDIT LISTING FOR PAY CYCLE: WACHO

DATE: 9/21/2022

Report ID: GWAPEDT2X  
Run Date: 9/21/2022  
Run Time: 7:22:31 AM

INVOICE ID	PAYMENT REQUEST	VOUCHER ID/ LINE	PO ID	FUND	ACCOUNT	DEPTID	QBE	OPER UNIT	SCHOOL USE	PROJECT ID	SCHD DATE	AMOUNT
0000121667 OPEN UP RESOURCES												
DEPT LA 24903												
INV-23200		02285548 / 1	2022013939	495	642001	132200	4180	8010			9/22/22	40,920.00
INV-23200		02285548 / 2	2022013939	495	642001	132200	4180	8010			9/22/22	40,920.00
INV-23200		02285548 / 3	2022013939	495	642001	132200	4180	8010			9/22/22	36,960.00
INV-23200		02285548 / 4	2022013939	495	642001	132200	4180	8010			9/22/22	26,080.00
INV-23200		02285548 / 5	2022013939	495	642001	132200	4180	8010			9/22/22	67,890.00
INV-23200		02285548 / 6	2022013939	495	642001	132200	4180	8010			9/22/22	320.00
INV-23201		02285556 / 1	2022013949	495	642001	132200	4180	8010			9/22/22	28,560.00
INV-23201		02285556 / 2	2022013949	495	642001	132200	4180	8010			9/22/22	41,664.00
INV-23201		02285556 / 3	2022013949	495	642001	132200	4180	8010			9/22/22	62,560.00
INV-23201		02285556 / 4	2022013949	495	642001	132200	4180	8010			9/22/22	98,560.00
INV-23201		02285556 / 5	2022013949	495	642001	132200	4180	8010			9/22/22	134,640.00
INV-23201		02285556 / 6	2022013949	495	642001	132200	4180	8010			9/22/22	496.00
INV-23211		02285552 / 1	2022013939	495	642001	132200	4180	8010			9/22/22	85,250.00
INV-23212		02285570 / 1	2022013949	495	642001	132200	4180	8010			9/22/22	88,000.00
INV-23213		02285576 / 1	2022013958	495	642001	132200	4180	8010			9/22/22	85,250.00

ADDRESS TOTAL AMOUNT: 838,070.00  
TOTAL AMOUNT: 838,070.00

VENDOR NUMBER: 0000121667

ADDRESS TOTAL: 5  
TOTAL INVOICES: 5

23



2285548

## INVOICE

Invoice: INV-23200

Date: 09/13/2022

PO #: 2022013939

Bill to:

Gwinnett County Public Schools (GA)  
Accounts Payable - Gwinnett  
437 Old Peachtree Road NW  
Suwanee, GA 30024

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL GK RQ TRADE M 1 5-SET	9781643114668	1320	\$31.00	\$40,920.00 ✓
OUR EL GK RQ TRADE M 2 5-SET	9781643114675	1320	\$31.00	\$40,920.00 ✓
OUR EL GK RQ TRADE M 3 5-SET	9781643114682	1320	\$20.00	\$26,400.00 ✓
OUR EL GK RQ TRADE M 4 5-SET	9781643113685	1320	\$28.00	\$36,960.00 ✓
OUR EL GK RQ TRADE FULL SET	9781638421764	310	\$219.00	\$67,890.00

Subtotal: \$213,090.00

Invoice Total: \$213,090.00

**PAID**  
**BH**

Remit to:

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*

Due Date: 10/13/2022

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1



2285552

## INVOICE

Invoice: INV-23211  
Date: 09/14/2022  
PO #: 2022013939

**Bill to:**

Gwinnett County Public Schools (GA)  
Accounts Payable - Gwinnett  
437 Old Peachtree Road NW  
Suwanee, GA 30024

346940

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL GK SKILLS TCHR COURSE	9781643112985	310	\$275.00	\$85,250.00

Subtotal: \$85,250.00

Invoice Total: \$85,250.00

**PAID  
BN**

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*

Due Date: 10/14/2022

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1



228.5556

## INVOICE

Invoice: INV-23201  
Date: 09/13/2022  
PO #: 2022013949

Bill to:

Gwinnett County Public Schools (GA)  
Accounts Payable - Gwinnett  
437 Old Peachtree Road NW  
Suwanee, GA 30024

343865  
344021  
346372  
344122  
344143

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL G1 RQ TRADE M 1 5-SET	9781643113265	1360	\$31.00	\$42,160.00 ✓
OUR EL G1 RQ TRADE M 2 5-SET	9781643113272	1360	\$46.00	\$62,560.00 ✓
OUR EL G1 RQ TRADE M 3 5-SET	9781643113289	1360	\$99.00	\$134,640.00 ✓
OUR EL G1 RQ TRADE M 4 5-SET	9781643113296	1360	\$21.00	\$28,560.00 ✓
OUR EL G1 RQ TRADE FULL SET	9781638421771	320	\$308.00	\$98,560.00 ✓

Subtotal: \$366,480.00

Invoice Total: \$366,480.00

**PAID**  
**BH**

Remit to:

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*  
Due Date: 10/13/2022

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances





2285570

## INVOICE

Invoice: INV-23212  
Date: 09/14/2022  
PO #: 2022013949

**Bill to:**

Gwinnett County Public Schools (GA)  
Accounts Payable - Gwinnett  
437 Old Peachtree Road NW  
Suwanee, GA 30024

346935

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL G1 SKILLS TCHR COURSE	9781643112992	320	\$275.00	\$88,000.00

Subtotal: \$88,000.00

Invoice Total: \$88,000.00

**PAID**  
**BH**

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*  
Due Date: 10/14/2022

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances



2285576

## INVOICE

Invoice: INV-23213  
Date: 09/14/2022  
PO #: 2022013958

**Bill to:**

Gwinnett County Public Schools (GA)  
Accounts Payable - Gwinnett  
437 Old Peachtree Road NW  
Suwanee, GA 30024

346939

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL G2 SKILLS TCHR COURSE	9781643113005	310	\$275.00	\$85,250.00

Subtotal: \$85,250.00

Invoice Total: \$85,250.00

**PAID  
BH**

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*  
Due Date: 10/14/2022

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances



# INVOICES SCHEDULED FOR PAYMENT

EDIT LISTING FOR PAY CYCLE: WACHO  
DATE: 10/19/2022

Report ID: GWAPEDT2X  
Run Date: 10/19/2022  
Run Time: 7:18:15 AM

4

INVOICE ID	PAYMENT REQUEST	VOUCHER ID/ LINE	PO ID	FUND	ACCOUNT	DEPTID	QBE	OPER UNIT	SCHOOL USE	PROJECT ID	SCHD DATE	AMOUNT
0000121667 OPEN UP RESOURCES DEPT LA 24903												
INV-23888		02294897 / 1	2023004770	495	642001	132200	4180	8010			10/20/22	1,095.00
INV-23888		02294897 / 2	2023004770	495	642001	132200	4180	8010			10/20/22	155.00
INV-23888		02294897 / 3	2023004770	495	642001	132200	4180	8010			10/20/22	155.00
INV-23888		02294897 / 4	2023004770	495	642001	132200	4180	8010			10/20/22	100.00
INV-23888		02294897 / 5	2023004770	495	642001	132200	4180	8010			10/20/22	140.00
INV-23888		02294897 / 6	2023004770	495	642001	132200	4180	8010			10/20/22	2,310.00
INV-23888		02294897 / 7	2023004770	495	642001	132200	4180	8010			10/20/22	155.00
INV-23888		02294897 / 8	2023004770	495	642001	132200	4180	8010			10/20/22	230.00
INV-23888		02294897 / 9	2023004770	495	642001	132200	4180	8010			10/20/22	495.00
INV-23888		02294897 / 10	2023004770	495	642001	132200	4180	8010			10/20/22	105.00
INV-23888		02294897 / 11	2023004770	495	642001	132200	4180	8010			10/20/22	815.00
INV-23888		02294897 / 12	2023004770	495	642001	132200	4180	8010			10/20/22	195.00
INV-23888		02294897 / 13	2023004770	495	642001	132200	4180	8010			10/20/22	170.00
INV-23888		02294897 / 14	2023004770	495	642001	132200	4180	8010			10/20/22	325.00
INV-23888		02294897 / 15	2023004770	495	642001	132200	4180	8010			10/20/22	550.00
INV-23889		02294894 / 1	2023004754	495	642001	132200	4180	8010			10/20/22	785.00
INV-23889		02294894 / 2	2023004754	495	642001	132200	4180	8010			10/20/22	750.00
INV-23889		02294894 / 3	2023004754	495	642001	132200	4180	8010			10/20/22	500.00
INV-23889		02294894 / 4	2023004754	495	642001	132200	4180	8010			10/20/22	150.00
INV-23889		02294894 / 5	2023004754	495	642001	132200	4180	8010			10/20/22	400.00
INV-23889		02294894 / 6	2023004754	495	642001	132200	4180	8010			10/20/22	757.50
INV-23889		02294894 / 7	2023004754	495	642001	132200	4180	8010			10/20/22	175.00
INV-23889		02294894 / 8	2023004754	495	642001	132200	4180	8010			10/20/22	500.00
INV-23889		02294894 / 9	2023004754	495	642001	132200	4180	8010			10/20/22	700.00
INV-23889		02294894 / 10	2023004754	495	642001	132200	4180	8010			10/20/22	175.00
INV-23889		02294894 / 11	2023004754	495	642001	132200	4180	8010			10/20/22	375.00
INV-23889		02294894 / 12	2023004754	495	642001	132200	4180	8010			10/20/22	612.50
INV-23889		02294894 / 13	2023004754	495	642001	132200	4180	8010			10/20/22	700.00



# INVOICES SCHEDULED FOR PAYMENT

EDIT LISTING FOR PAY CYCLE: WACHO  
DATE: 10/19/2022

Report ID: GWAPEDT2X  
Run Date: 10/19/2022  
Run Time: 7:18:13 AM

INVOICE ID	PAYMENT REQUEST	VOUCHER ID / LINE	PO ID	FUND	ACCOUNT	DEPTID	QBE	OPER UNIT	SCHOOL USE	PROJECT ID	SCHD DATE	AMOUNT
INV-23889		02204894 / 14	202300M754	495	642001	132200	4180	8010			10/20/22	1,312.50
INV-23889		02204894 / 15	202300M754	495	642001	132200	4180	8010			10/20/22	787.50
ADDRESS TOTAL: 2												ADDRESS TOTAL AMOUNT: 15,675.00
TOTAL INVOICES: 2												TOTAL AMOUNT: 15,675.00

VENDOR NUMBER: 0000121667

*Dr*



2294894

## INVOICE

Invoice: INV-23889  
Date: 09/29/2022  
PO #: 2023004754

**Bill to:**

Gwinnett County Public Schools (GA)  
Accounts Payable - Gwinnett  
437 Old Peachtree Road NW  
Suwanee, GA 30024

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

351041

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL G3 RQ TRADE M 1 5-SET	9781643113364	10	\$75.00	\$750.00 ✓
OUR EL G3 RQ TRADE M 2 5-SET	9781643113371	10	\$50.00	\$500.00 ✓
OUR EL G3 RQ TRADE M 3 5-SET	9781643113388	10	\$15.00	\$150.00 ✓
OUR EL G3 RQ TRADE M 4 5-SET	9781643113395	10	\$40.00	\$400.00 ✓
OUR EL G4 RQ TRADE M 1 5-SET	9781643113418	10	\$17.50	\$175.00 ✓
OUR EL G4 RQ TRADE M 2 5-SET	9781643113425	10	\$50.00	\$500.00 ✓
OUR EL G4 RQ TRADE M 3 5-SET	9781643113432	10	\$70.00	\$700.00 ✓
OUR EL G4 RQ TRADE M 4 5-SET	9781643113449	10	\$17.50	\$175.00 ✓
OUR EL G5 RQ TRADE M 1 5-SET	9781643113463	35	\$17.50	\$612.50 ✓
OUR EL G5 RQ TRADE M 2 5-SET	9781643113470	35	\$20.00	\$700.00 ✓
OUR EL G5 RQ TRADE M 3 5-SET	9781643113487	35	\$37.50	\$1,312.50 ✓
OUR EL G5 RQ TRADE M 4 5-SET	9781643113494	35	\$22.50	\$787.50 ✓
OUR EL G3 RQ TRADE FULL SET	9781638421795	10	\$78.50	\$785.00 ✓
OUR EL G4 RQ TRADE FULL SET	9781638421801	15	\$50.50	\$757.50 ✓
OUR EL G5 RQ TRADE FULL SET	9781638421818	10	\$37.50	\$375.00 ✓

PAID  
BN

Subtotal: \$8,680.00

Invoice Total: \$8,680.00

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*

Due Date: 10/29/2022

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1



2294897

# INVOICE

Invoice: INV-23888  
Date: 09/29/2022  
PO #: 2023004770

## Bill to:

Gwinnett County Public Schools (GA)  
Accounts Payable - Gwinnett  
437 Old Peachtree Road NW  
Suwanee, GA 30024

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

351038

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL GK RQ TRADE FULL SET	9781638421764	10	\$109.50	\$1,095.00 ✓
OUR EL G1 RQ TRADE FULL SET	9781638421771	15	\$154.00	\$2,310.00 ✓
OUR EL G2 RQ TRADE FULL SET	9781638421788	10	\$81.50	\$815.00 ✓
OUR EL GK RQ TRADE M 1 5-SET	9781643114668	10	\$15.50	\$155.00 ✓
OUR EL GK RQ TRADE M 2 5-SET	9781643114675	10	\$15.50	\$155.00 ✓
OUR EL GK RQ TRADE M 3 5-SET	9781643114682	10	\$10.00	\$100.00 ✓
OUR EL GK RQ TRADE M 4 5-SET	9781643113685	10	\$14.00	\$140.00 ✓
OUR EL G1 RQ TRADE M 1 5-SET	9781643113265	10	\$15.50	\$155.00 ✓
OUR EL G1 RQ TRADE M 2 5-SET	9781643113272	10	\$23.00	\$230.00 ✓
OUR EL G1 RQ TRADE M 3 5-SET	9781643113289	10	\$49.50	\$495.00 ✓
OUR EL G1 RQ TRADE M 4 5-SET	9781643113296	10	\$10.50	\$105.00 ✓
OUR EL G2 RQ TRADE M 1 5-SET	9781643113319	10	\$19.50	\$195.00 ✓
OUR EL G2 RQ TRADE M 2 5-SET	9781643113326	10	\$17.00	\$170.00 ✓
OUR EL G2 RQ TRADE M 3 5-SET	9781643113333	10	\$32.50	\$325.00 ✓
OUR EL G2 RQ TRADE M 4 5-SET	9781643113340	10	\$55.00	\$550.00 ✓

PAID  
BH

Subtotal: \$6,995.00

Invoice Total: \$6,995.00

## Remit to:

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1

Due Date: 10/29/2022

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances



# INVOICES SCHEDULED FOR PAYMENT

EDIT LISTING FOR PAY CYCLE: WACHO  
DATE: 10/26/2022

Report ID: GWAPEDT2X  
Run Date: 10/26/2022  
Run Time: 7:35:16 AM

3

INVOICE ID	PAYMENT REQUEST	VOUCHER ID/ LINE	PO ID	FUND	ACCOUNT	DEPTID	QBE	OPER UNIT	SCHOOL USE	PROJECT ID	SCHD DATE	AMOUNT
0000121667 OPEN UP RESOURCES												
DEPT LA 24903												
INV-24033		02299659 / 1	2023004722	495	642001	132200	4180	8010			10/27/22	2,300.00
INV-24033		02299659 / 2	2023004722	495	642001	132200	4180	8010			10/27/22	632.50
INV-24033		02299659 / 3	2023004722	495	642001	132200	4180	8010			10/27/22	1,667.50
INV-24387		02299660 / 1	2023004752	495	642001	132200	4180	8010			10/27/22	2,875.00
INV-24387		02299660 / 2	2023004752	495	642001	132200	4180	8010			10/27/22	2,256.00
INV-24387		02299660 / 3	2023004752	495	642001	132200	4180	8010			10/27/22	2,000.00

ADDRESS TOTAL: 11,725.00

VENDOR NUMBER: 0000121667

ADDRESS TOTAL: 2

TOTAL INVOICES: 2

TOTAL AMOUNT: 11,725.00

S



2299660

## INVOICE

Invoice: INV-24387  
Date: 10/24/2022  
PO #: 2023004752

**Bill to:**

Gwinnett County Public Schools (GA)  
Accounts Payable - Gwinnett  
437 Old Peachtree Road NW  
Suwanee, GA 30024

352335

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL G4 LANG ART SDNT COURSE	9781683623779 ✓	180	\$12.50	\$2,250.00 ✓
OUR EL G5 LANG ART SDNT COURSE	9781683623786 ✓	160	\$12.50	\$2,000.00 ✓
OUR EL G3 Mod 1 Sdnt Wkbk	9781683622352	230	\$3.00	\$690.00
OUR EL G3 Mod 2 Sdnt Wkbk	9781683623144	230	\$3.00	\$690.00
OUR EL G3 Mod 3 Sdnt Wkbk	9781683623175	230	\$3.00	\$690.00
OUR EL G3 Mod 4 Sdnt Wkbk	9781683623205	230	\$3.50	\$805.00

Subtotal: \$7,125.00

Invoice Total: \$7,125.00

**PAID**  
**BH**

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*  
Due Date: 11/23/2022

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances





2299659

## INVOICE

Invoice: INV-24033  
Date: 10/12/2022  
PO #: 2023004722

**Bill to:**

Gwinnett County Public Schools (GA)  
Accounts Payable - Gwinnett  
437 Old Peachtree Road NW  
Suwanee, GA 30024

351563

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL GK LANG ART SDNT COURSE	9781683623670	200	\$11.50	\$2,300.00
OUR EL G1 LANG ART SDNT COURSE	9781683623687	55	\$11.50	\$632.50
OUR EL G2 LANG ART SDNT COURSE	9781683623694	145	\$11.50	\$1,667.50

Subtotal: \$4,600.00

Invoice Total: \$4,600.00

**PAID**  
**BH**

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*  
Due Date: 11/11/2022

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances

1/1



# INVOICES SCHEDULED FOR PAYMENT

EDIT LISTING FOR PAY CYCLE: WACHO  
DATE: 11/2/2022

2

Report ID: GWAPEDT2X  
Run Date: 11/2/2022  
Run Time: 7:32:11 AM

INVOICE ID	PAYMENT REQUEST	VOUCHER ID/ LINE	PO ID	FUND	ACCOUNT	DEPTID	QBE	OPER UNIT	SCHOOL USE	PROJECT ID	SCHD DATE	AMOUNT
0000121667 OPEN UP RESOURCES												
DEPT LA 24903 ✓												
INV-23199		02300314 / 1	2022013936	495	642001	132200	4180	8010			11/3/22	39,025.00
INV-23199		02300314 / 2	2022013936	495	642001	132200	4180	8010			11/3/22	111,500.00
INV-23199		02300314 / 3	2022013936	495	642001	132200	4180	8010			11/3/22	39,025.00
INV-23199		02300314 / 4	2022013936	495	642001	132200	4180	8010			11/3/22	27,775.00
INV-23199		02300314 / 5	2022013936	495	642001	132200	4180	8010			11/3/22	156,100.00
ADDRESS TOTAL:							1	ADDRESS TOTAL AMOUNT: 373,425.00				
TOTAL INVOICES:							1	TOTAL AMOUNT: 373,425.00 ✓				

VENDOR NUMBER: 0000121667

MD



23.00314

## INVOICE

Invoice: INV-23199  
Date: 09/13/2022  
PO #: 2022013936

**Bill to:**

Gwinnett County Public Schools (GA)  
Accounts Payable - Gwinnett  
437 Old Peachtree Road NW  
Suwanee, GA 30024

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

343870  
343888  
344069  
344139  
352376

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL G4 RQ TRADE M 1 S-SET	9781643113418	1115	\$35.00	\$39,025.00 ✓
OUR EL G4 RQ TRADE M 2 S-SET	9781643113425	1115	\$100.00	\$111,500.00 ✓
OUR EL G4 RQ TRADE M 3 S-SET	9781643113432	1115	\$140.00	\$156,100.00
OUR EL G4 RQ TRADE M 4 S-SET	9781643113449	1115	\$35.00	\$39,025.00 ✓
OUR EL G4 RQ TRADE FULL SET	9781638421801	275	\$101.00	\$27,775.00 ✓

Subtotal: \$373,425.00

Invoice Total: \$373,425.00

**PAID**  
**BH**

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1

Due Date: 10/13/2022

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances



# INVOICES SCHEDULED FOR PAYMENT

EDIT LISTING FOR PAY CYCLE: WACHO  
DATE: 11/16/2022

Report ID: GWAPEDT2X  
Run Date: 11/16/2022  
Run Time: 8:03:07 AM

INVOICE ID	PAYMENT REQUEST	VOUCHER ID/ LINE	PO ID	FUND	ACCOUNT	DEPTID	QBE	OPER UNIT	SCHOOL USE	PROJECT ID	SCHD DATE	AMOUNT
0000121667 OPEN UP RESOURCES												
DEPT LA 24903												
INV-24278		02307104 / 1	2023004768	495	642001	132200	4180	8010			11/17/22	1,475.00
INV-24278		02307104 / 2	2023004768	495	642001	132200	4180	8010			11/17/22	1,375.00
INV-24278		02307104 / 3	2023004768	495	642001	132200	4180	8010			11/17/22	2,212.50
INV-24278		02307104 / 4	2023004768	495	642001	132200	4180	8010			11/17/22	2,062.50
INV-24278		02307104 / 5	2023004768	495	642001	132200	4180	8010			11/17/22	1,475.00
INV-24278		02307104 / 6	2023004768	495	642001	132200	4180	8010			11/17/22	1,375.00
INV-24278		02307104 / 7	2023004768	495	642001	132200	4180	8010			11/17/22	1,525.00
INV-24278		02307104 / 8	2023004768	495	642001	132200	4180	8010			11/17/22	1,525.00
INV-24278		02307104 / 9	2023004768	495	642001	132200	4180	8010			11/17/22	1,525.00
ADDRESS TOTAL:											1	14,550.00
TOTAL INVOICES:											1	14,550.00

VENDOR NUMBER: 0000121667

14,550.00



2307104

## INVOICE

Invoice: INV-24278  
Date: 10/20/2022  
PO #: 2023004768

**Bill to:**

Gwinnett County Public Schools (GA)  
Accounts Payable - Gwinnett  
437 Old Peachtree Road NW  
Suwanee, GA 30024

Please reference Invoice Number with payment.

352062 Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL GK LANG ART TCHR COURSE	9781643112923	10	\$147.50	\$1,475.00
OUR EL GK SKILLS TCHR COURSE	9781643112985	10	\$137.50	\$1,375.00
OUR EL G1 LANG ART TCHR COURSE	9781643112930	15	\$147.50	\$2,212.50
OUR EL G1 SKILLS TCHR COURSE	9781643112992	15	\$137.50	\$2,062.50
OUR EL G2 LANG ART TCHR COURSE	9781643112947	10	\$147.50	\$1,475.00
OUR EL G2 SKILLS TCHR COURSE	9781643113005	10	\$137.50	\$1,375.00
OUR EL G3 LANG ART TCHR COURSE	9781643112954	10	\$152.50	\$1,525.00
OUR EL G4 LANG ART TCHR COURSE	9781643112961	10	\$152.50	\$1,525.00
OUR EL G5 LANG ART TCHR COURSE	9781643112978	10	\$152.50	\$1,525.00

Subtotal: \$14,550.00

Invoice Total: \$14,550.00

**PAID**  
**RH**

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*

Due Date: 11/19/2022

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1



# INVOICES SCHEDULED FOR PAYMENT

EDIT LISTING FOR PAY CYCLE: WACHO

DATE: 12/14/2022

Report ID: GWAPEDT2X  
Run Date: 12/14/2022  
Run Time: 7:37:08 AM

2

INVOICE ID	PAYMENT REQUEST	VOUCHER ID/ LINE	PO ID	FUND	ACCOUNT	DEPTID	QBE	OPER UNIT	SCHOOL USE	PROJECT ID	SCHD DATE	AMOUNT
0000121667 OPEN UP RESOURCES												
DEPT LA 24903												
INV-24752		02317694 / 1	2023005905	410	610000	102001	1750	0979			12/15/22	600.00
INV-24752		02317694 / 2	2023005905	410	610000	102001	1750	0979			12/15/22	1,700.00
INV-24752		02317694 / 3	2023005905	410	610000	102001	1750	0979			12/15/22	\$50.00
ADDRESS TOTAL:											ADDRESS TOTAL AMOUNT: 3,150.00	
TOTAL INVOICES:											TOTAL AMOUNT: 3,150.00	

VENDOR NUMBER: 0000121667

2



2317694

## INVOICE

Invoice: INV-24752  
Date: 11/03/2022  
PO #: 2023005905

**Bill to:**

Corley Elementary School (GA)  
Leslie Retchko  
1331 Pleasant Hill Rd  
Lawrenceville, GA 30044-3006

Please reference Invoice Number with payment.  
Terms: Payment due within 30 days of invoice date.  
Open Up Resources is a 501c3 nonprofit organization.

Product Name	Item #	Qty.	Sales Price	Total Price
OUR EL GK SKILLS DC SDNT COURS	9781643112893	50	\$12.00	\$600.00
OUR EL G1 SKILLS DC SDNT COURS	9781643112909	100	\$17.00	\$1,700.00
OUR EL G2 SKILLS DC SDNT COURS	9781643112916	50	\$17.00	\$850.00

Subtotal: \$3,150.00

Invoice Total: \$3,150.00

**PAID**  
**BN**

**Remit to:**

Open Up Resources  
Dept LA 24903  
Pasadena, CA 91185-4903  
\*Payments Only\*  
Due Date: 12/03/2022

OPENUPRESOURCES.ORG  
Questions? Email [billing@openup.org](mailto:billing@openup.org)  
1-800-460-9216 x1

After 60 Days, a fee of 1.5% per month will be charged on unpaid balances

1/1



# INVOICES SCHEDULED FOR PAYMENT

EDIT LISTING FOR PAY CYCLE: B0229  
DATE: 8/23/2022

2

Report ID: GWAPEDT2X  
Run Date: 8/23/2022  
Run Time: 12:22:17 PM

INVOICE ID	PAYMENT REQUEST	VOUCHER ID/ LINE	PO ID	FUND	ACCOUNT	DEPTID	QBE	OPER UNIT	SCHOOL USE	PROJECT ID	SCHD DATE	AMOUNT
0000122226	EL EDUCATION											
18535		02273167 / 1	2023001155	229	641401	102235	9990	8010		P-0117	8/23/22	971.44
ATTN ANNMARIE MAHLER												
AS												
ADDRESS TOTAL:							1					
TOTAL INVOICES:							1					
ADDRESS TOTAL AMOUNT: 971.44												
TOTAL AMOUNT: 971.44												
VENDOR NUMBER: 0000122226												



EL Education

EL Education, Inc.

247 W. 35th Street  
8th Floor  
New York, NY 10001  
Phone: (212) 239-4455Remit 225 Genoa Ave  
Toms River, NJ

## INVOICE

Invoice Date	8/8/2022
Invoice ID	18535
Amount Due: \$971.44	Page 1

V#02273167

CUSTOMER

SHIP TO

Gwinnett County Public Schools  
Accounts Payable  
437 Old Peachtree Rd.  
Suwanee, GA 30024

PAID

5/1

Gwinnett County Public Schools  
Accounts Payable  
437 Old Peachtree Rd.  
Suwanee, GA 30024

Please detach and return this portion with your remittance.

345516

Customer ID	Customer PO No.	Order Date	Shipped Via	FOB
2239	2023001155	8/8/2022		
Terms	Due Date	If Paid By	Discount	Sold By
	8/8/2022		\$0.00	

Item No.	Description	Qty	Unit	Unit Price	Discount	Extended Price
10954	Merchandise K-5 Your Curriculum Companion Credit 1058 of \$300.00 from Gwinnett County Public 25% Bulk Discount	40.00	Each	\$30.00		\$1,200.00 (300.00)
10955	Merchandise Shipping & Handling Charges	1.00	Each	\$71.44		\$71.44 on po

FY22 Merchandise Billing

Subtotal	\$971.44
Sales Tax	\$0.00
Total	\$971.44
Total Due	\$971.44

Printed on 8/8/2022



# INVOICES SCHEDULED FOR PAYMENT

EDIT LISTING FOR PAY CYCLE: WACHO  
DATE: 9/21/2022

Report ID: GWAPEDT2X  
Run Date: 9/21/2022  
Run Time: 7:22:31 AM

2

INVOICE ID	PAYMENT REQUEST	VOUCHER ID/ LINE	PO ID	FUND	ACCOUNT	DEPTID	QBE	OPER UNIT	SCHOOL USE	PROJECT ID	SCHD DATE	AMOUNT
0000122226 EL EDUCATION												
LB2278 ✓												
18583		02283588 / 1	2023000693	495	300000	132200	4180	8010			9/22/22	301,500.00
18583		02283588 / 2	2023000693	495	300000	132200	4180	8010			9/22/22	333,000.00
18583		02283588 / 3	2023000693	495	300000	132200	4180	8010			9/22/22	22,500.00
ADDRESS TOTAL:											ADDRESS TOTAL AMOUNT: 657,000.00	
TOTAL INVOICES:											TOTAL AMOUNT: 657,000.00	

VENDOR NUMBER: 0000122226

ADDRESS TOTAL: 1

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TOTAL INVOICES: 1

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EL Education

EL Education, Inc.

Remittance Address:  
LB 2278  
PO Box 95000  
Philadelphia, PA 19195-0001  
Phone: (215) 239-4455

V# 0258.3588

INVOICE	
Invoice Date	8/31/2022
Invoice ID	18583
Amount Due:	\$657,000.00
Page 1	

CUSTOMER

SHIP TO

Gwinnett County Public Schools  
Accounts Payable  
437 Old Peachtree Rd.  
Suwanee, GA 30024

**PAID**  
**SM**

Gwinnett County Public Schools  
Accounts Payable  
437 Old Peachtree Rd.  
Suwanee, GA 30024

348693

Please detach and return this portion with your remittance.

Customer ID	Customer PO No.	Order Date	Shipped Via	FOB
2239	2023000693	8/31/2022		
Terms	Due Date	If Paid By	Debit	Sold By
	9/6/2022		\$0.00	

Item No.	Description	Qty	Unit	Unit Price	Discount	Extended Price
11044	Curriculum Services K-2 Reading Foundations Skills Block: Teacher Launch (up to 925 participants): 2.0 days @ \$166,500 each	1.00				\$333,000.00
11045	Curriculum Services EL Education K-5 Language Arts Curriculum: Teacher Launch (up to 1675 participants): 1.0 days @ \$301,500 each	1.00				\$301,500.00
11046	Curriculum Services Leading Implementation of the EL Education Language Arts Curriculum: Leader/Coach Launch (up to 150 participants): 1.0 day @ \$22,500	1.00				\$22,500.00

FY22 Professional Development Services

Printed on 9/6/2022

Subtotal	\$657,000.00
Sales Tax	\$0.00
Total	\$657,000.00
Total Due	\$657,000.00



# INVOICES SCHEDULED FOR PAYMENT

EDIT LISTING FOR PAY CYCLE: WACHO  
DATE: 9/28/2022

3

Report ID: GWAPEDT2X  
Run Date: 9/28/2022  
Run Time: 7:15:46 AM

INVOICE ID	PAYMENT REQUEST	VOUCHER ID/ LINE	PO ID	FUND	ACCOUNT	DEPTID	QBE	OPER UNIT	SCHOOL USE	PROJECT ID	SCHD DATE	AMOUNT
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0000122226 EL EDUCATION

LB2278 ✓

18582		02288833 / 1	2023000689	495	300000	132200	4180	8010			9/29/22	301,500.00
18584		02288834 / 1	2023000703	495	300000	132200	4180	8010			9/29/22	15,000.00
18584		02288834 / 2	2023000703	495	300000	132200	4180	8010			9/29/22	4,500.00

VENDOR NUMBER: 0000122226

ADDRESS TOTAL:

2

ADDRESS TOTAL AMOUNT: 321,000.00

TOTAL INVOICES:

2

TOTAL AMOUNT: 321,000.00

2

EL Education

EL Education, Inc.  
Remittance Address:  
LB 2278  
PO Box 95000  
Philadelphia, PA 19195-0001  
Phone: (215) 239-4455

V# 02288833

INVOICE	
Invoice Date	8/31/2022
Invoice ID	18582
Amount Due: \$301,500.00	Page 1

CUSTOMER

SHIP TO

Gwinnett County Public Schools  
Accounts Payable  
437 Old Peachtree Rd.  
Suwanee, GA 30024

Gwinnett County Public Schools  
Accounts Payable  
437 Old Peachtree Rd.  
Suwanee, GA 30024

PAID

SM

349559

345198

Customer ID	Customer PO No.	Order Date	Shipped Via	FOB
2239	20230006489	8/31/2022		
Terms	Due Date	If Paid By	Deduct	Sold by
	9/6/2022		\$0.00	

Item No.	Description	Qty	Unit	Unit Price	Discount	Extended Price
11043	Curriculum Services Preparing to Teach (Unpacking Modules) (up to 1675 participants): 1.0 day @ \$301,500	1.00				\$301,500.00

FY22 Professional Development Services

Printed on 9/6/2022

Subtotal	\$301,500.00
Sales Tax	\$0.00
Total	\$301,500.00
Total Due	\$301,500.00

EL Education

EL Education, Inc.

Remittance Address:  
 LB 2278  
 PO Box 95000  
 Philadelphia, PA 19195-0001  
 Phone: (215) 239-4455

V#00244834

INVOICE

Invoice Date	8/31/2022
Invoice ID	18584
Amount Due:	\$19,500.00
Page	1

CUSTOMER

SHIP TO

Gwinnett County Public Schools  
 Accounts Payable  
 437 Old Peachtree Rd.  
 Suwanee, GA 30024

Gwinnett County Public Schools  
 Accounts Payable  
 437 Old Peachtree Rd.  
 Suwanee, GA 30024

PAID

9/1

349557

Please detach and return this invoice with your remittance.

Customer ID	Customer PO No.	Order Date	Shipped Via	FOB
2239	2023000703	8/31/2022		
Terms	Due Date	If Paid By	Discount	Sold By
	9/6/2022		\$0.00	

Item No.	Description	Qty	Unit	Unit Price	Discount	Extended Price
11047	Curriculum Services Strategic Planning Day: 3.0 days @ \$5,000 each	1.00				\$15,000.00
11048	Curriculum Services Instructional Coaching Crew (up to 100 participants): 0.25 day @ \$18,000 per day	1.00				\$4,500.00

FY22 Professional Development Services

Printed on 9/6/2022

Subtotal	\$19,500.00
Sales Tax	\$0.00
Total	\$19,500.00
Total Due	\$19,500.00