

**BILL TO**

Pennsbury School District |  
pennsbury  
134 Yardley Ave  
Fallsington PA 19058

**PAYMENT METHODS**

**BANK INFORMATION**

JPMorgan Chase Bank, N.A.  
201 S. Main Street, Suite 300  
Salt Lake City, UT 84111

Account Name: Qualtrics, LLC  
Account Number: 207865283  
ABA Routing for ACH and Check:  
124001545  
ABA Routing for Wire: 021000021  
SWIFT (International): CHASUS33  
Please include the invoice number.

**PAPER CHECK**

VIA USPS  
Qualtrics LLC  
Dept# 880102  
P.O. Box 29650  
Phoenix, AZ 85038-9650

VIA OVERNIGHT COURIER  
JPMorgan Chase (AZ1-2170)  
Attn: Qualtrics, LLC  
Dept #880102  
1820 E. Sky Harbor Circle South  
Phoenix, AZ 85034

**QUALTRICS LLC**

333 W RIVER PARK DR  
PROVO, UT 84604  
(801) 709-2160  
ar@qualtrics.com  
Tax ID: 45-4964116

# INVOICE

#234640

Contract  
Start Date 6/23/2020  
End Date 6/22/2021

Date 6/23/2020

Terms Net 30

Due Date 7/23/2020

## DESCRIPTIONS

Vocalize K12 Custom Implementation (Qualtrics Partner Red Pepper Software will deliver Implementation. Qualtrics will invoice on behalf of Red Pepper Software.)

Vocalize Core : 10000

SMS Text Reserve : 50000

Advanced Distribution Package

Advanced Features Package

Closed Loop Followup

District Level Access : 10000

Stats iQ

Role Based Dashboards

Vocalize K12 ExpertReview - Response Quality (Advanced)

Website Targeting

Text iQ

SSO

Included Authors

Advanced Security Management

Additional Brands

Additional Theme

Developer Tools

1023605050000090 650





SUBTOTAL USD \$22,999.99

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AMOUNT DUE USD \$22,999.99

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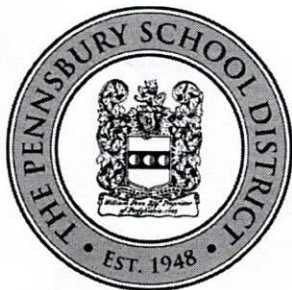
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## MEMORANDUM

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PENNSBURY SCHOOL DISTRICT  
OFFICE OF THE DIRECTOR OF SECONDARY EDUCATION  
134 YARDLEY AVENUE • P.O. BOX 338 • FALLSINGTON, PA 19058-0338  
215-428-4196 FAX 215-428-5203  
www.pennsburysd.org

**TO:** William J. Gretzula, Ed.D., Superintendent, Business Administrator, and  
Members of the School Board

**FROM:** Theresa Ricci, *Director of Secondary Education*

**SUBJECT:** Qualtrics

**DATE:** June 9, 2020

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Qualtrics is a powerful survey, data collection and analytics tool which was presented at our Board Education Committee on June 4, 2020, for district-wide use. This product has a large variety of applications, including as a survey tool, as well as a way to gather real-time information and feedback from students, staff, parents and community. It may also be used to predict student performance and achievement and to determine effectiveness of intervention programs. Other features which would be applicable in Pennsbury include the ability to track, monitor and analyze professional development opportunities and to conduct program review.

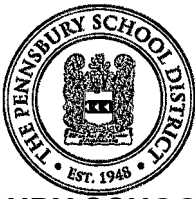
This program could be used immediately as a tool to conduct a survey to our school community regarding their perceptions and to track professional development as we plan for the start of the 2020-2021 school year. It would be utilized K-12 in various capacities both at the district and school level.

We are recommending the use of Qualtrics to provide our school community with this powerful survey, data collection and analytics tool.

If the Board is in agreement, the following Motion is in order:

**MOTION:** Move that the Board approve Qualtrics to use as a survey and analytical tool. The proposed product will be used District-wide, both at the school and District level for a 3-year period at a total cost of \$95,000, with discounted rates for the first two years. The payment schedule is as follows: year one for \$23,000; year two \$31,000; and year three \$41,000.





**PURCHASE ORDER NO. 2100243**

This order number must appear on all packages, invoices, packing slips, shipping notices and correspondence concerning this order

**PENNSBURY SCHOOL DISTRICT**

134 Yardley Avenue - P.O. Box 338  
 Fallsington, Pennsylvania 19058-0338  
 Telephone: (215) 428-4157 FAX: (215) 428-4109

**B I L L T O**

TO INSURE PAYMENT, MAIL INVOICES TO:  
 PURCHASING DEPARTMENT - PENNSBURY SCHOOL DISTRICT  
 134 YARDLEY AVENUE - P.O. BOX 338  
 FALLSINGTON, PENNSYLVANIA 19058-0338

**Copy**

PENNSBURY ADMINISTRATION BUILD  
 134 YARDLEY AVE  
 P.O. BOX 338  
 FALLSINGTON, PA 19058-0338

ATTN: DISTRICT SUPERINTENDENT  
 Purchasing@pennsburysd.org

**PDF**

**V E N D O R**

125663  
 QUALTRICS, LLC  
 333 W. RIVER PARK DR.  
 PROVO UT 84604

ORDER DATE: 07/20/20		BUYER: 505		REQ. NO.:	REQ. DATE:
TERMS: NET 30 DAYS		F.O.B.:		DESC.: SURVEY/ANALYTICAL TOOL	
ITEM#	QUANTITY	UOM	DESCRIPTION	UNIT PRICE	EXTENSION
01	1.00	YR	CHECK IN PROPER AMT ATTACHED INVOICE #234640 DTD 06/23/2020 YEAR 1 OF 3 YEAR PAYMENT TERMS ***** (6/18/20 BOARD APPROVED ***** QUALTRICS VOCALIZE K12 CUSTOM IMPLEMENTATION LLC CONTRACT PERIOD: 6/23/20 - 6/22/21 SPEC'S PER INVOICE	23000.0000	23,000.00

ITEM#	ACCOUNT	AMOUNT	PROJECT CODE	PAGE TOTAL \$	23,000.00
	1023605050000090 650	23,000.00		<b>TOTAL \$</b>	<b>23,000.00</b>

**CONDITIONS: READ CAREFULLY**

1. Acceptance of this order is subject to the terms and conditions as required by the School District.
2. Send separate invoices for each shipment covered by this order.
3. Purchase order number must appear on all packages, invoices and correspondence.
4. Deliver material with all charges prepaid. Ship least expensive method unless otherwise stated.
5. The purchaser is exempt from payment of Federal Excise and Pennsylvania Sales(No. 76-09820-1) Taxes. Exemption certificates will be furnished upon request.
6. If Seller cannot deliver all of the order at one time, seller agrees to hold invoices until the order is delivered in full, or make special arrangements with the Purchasing Department.

**PDF Copy**

*[Signature]*

# INVOICE

#327433

Contract  
Start Date 6/23/2022  
End Date 6/22/2023

Date 5/25/2022  
Terms Net 30  
Due Date 6/24/2022

## BILL TO

Pennsbury School District |  
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134 Yardley Ave  
Fallsington PA 19058

## PAYMENT METHODS

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270 Park Ave.  
New York, NY 10010

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SWIFT (International): CHASUS33  
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### PAPER CHECK

VIA USPS  
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Phoenix, AZ 85038-9650

VIA OVERNIGHT COURIER  
JPMorgan Chase (AZI-2170)  
Attn: Qualtrics, LLC  
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Phoenix, AZ 85034

### QUALTRICS LLC

333 W RIVER PARK DR  
PROVO, UT 84604  
385-203-4024  
invoices@qualtrics.com  
Tax ID: 45-4964116

## DESCRIPTIONS

Vocalize K12 ExpertReview - Response Quality (Advanced)

Advanced Security Management

District Level Access : 10000

Advanced Features Package

Vocalize Core : 10000

Developer Tools

Closed Loop Followup

Text iO

Role Based Dashboards

SSO

Website Targeting

Included Authors

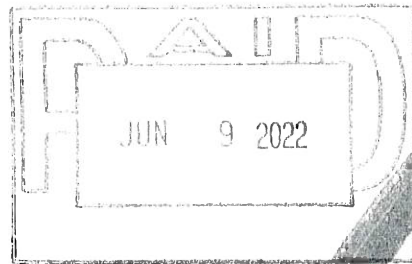
Additional Brands

Advanced Distribution Package

Stats iQ

District Level Access

Vocalize K12 Public Dashboards



*Copy to Chris for prepay*



*#12 slide 3*



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333 W RIVER PARK DR  
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invoices@qualtrics.com  
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SUBTOTAL USD \$59,500.15

DISCOUNT USD \$-18,500.15

CONTRACT TOTAL USD \$41,000.00

**AMOUNT DUE USD \$41,000.00**

2022-2023 Funds

10.2360.505.000.00.90/650

10/0181.04  
Pre pay

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ar@qualtrics.com  
Tax ID: 45-4964116

**INVOICE**

#281793

Date 5/24/2021

Terms Net 30

Due Date 6/23/2021

Contract

Start Date 6/23/2021

End Date 6/22/2022

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Advanced Security Management

District Level Access : 10000

Advanced Features Package

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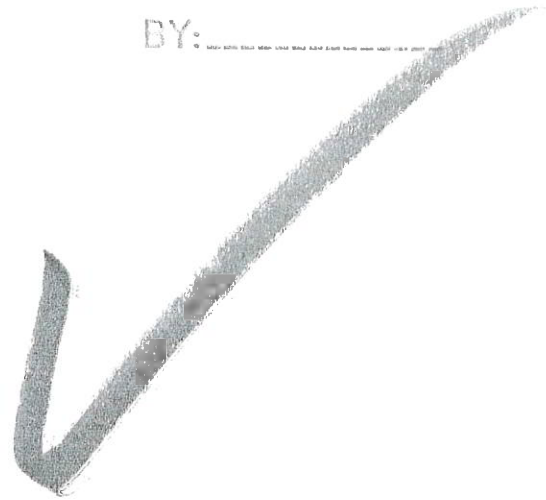
Additional Brands

Advanced Distribution Package

Stats iQ

PAID  
JUN 24 2021

BY: \_\_\_\_\_



V# 125663

SUBTOTAL USD \$30,999.97

AMOUNT DUE USD \$30,999.97

1023605050000090 650 \*3

Prepared

SUNGARD K12 EDUCATION  
DATE: 08/09/2023  
TIME: 15:48:53

PENNSBURY SCHOOL DISTRICT  
Vendor Payment History for QUALTRICS, LLC

PAGE NUMBER: 1  
DISPENCI

DUE DATE	INVOICE	PO	CK DATE	CHECK	DESCRIPTION	AMOUNT	TRANSACTION TYPE
06/09/2022	327433	0	06/09/2022	238032	SOFTWARE	41000.00	P
06/24/2021	281793	0	06/24/2021	233007	VOCALIZE K12 REVIEW	30999.97	P
07/20/2020	234640	2100243	07/20/2020	228594	QUALTRICS VOCALIZE K12 CU	23000.00	P
				TOTAL		94999.97	